# Emkay

# **Private Client Research**

**Morning Meeting Notes** 

18th December, 2006

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Closing 1 Day (%) 3 M (%) 6 M (%)

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Market	<b>Statistics</b>
Index	
Sensex	

maox	Olooning	. Day (70)	· · · · (70)	<b>U</b> III (70)
Sensex	13615	0.9	12.8	37.7
Nifty	3889	1.2	11.3	34.5
Sectoral Indices				
Mid-Cap	5661	0.8	11.9	38.5
Small-Cap	6668	1.1	10.5	36.3
Auto	5262	0.8	1.1	17.5
Health	3702	0.7	1.8	21.3
FMCG	1952	(0.1)	(4.9)	8.9
Π	5182	1.1	19.4	50.7
PSU	5968	1.0	4.8	25.8
Bankex	6995	1.4	23.6	59.5
Oil & Gas	5974	(0.1)	4.8	26.2
Metal	8803	3.9	8.1	17.4
Capital Goods	9224	0.7	12.7	39.6
World Indices	Closing	1 Day (%)	3 M (%)	6 M (%)
NASDAQ	2457	0.1	9.9	15.4
DOW	12446	0.2	7.7	13.0
Nikkei	16914	0.5	6.6	13.7
Hang Sang	19111	1.0	9.9	20.6
Indian ADR's	(USD)	1 Day (%)	3 M (%)	6 M (%)
VSNL	18.82	4.2	6.0	23.7
Infosys	54.74	(8.0)	17.3	55.5
Wipro	15.77	1.1	24.0	32.3
Satyam	24.09	1.3	26.5	48.7
Dr Reddy's Lab	17.82	(0.2)	9.3	29.5
Value Traded (Rs C	r)	16Dec06	(%)	
Cash BSE		4174.5	(5.5)	
Cash NSE		8727.0	7.9	
Derivatives		28954.0	(1.4)	
Net Inflows (Rs Cr)		15Dec06	MTD	YTD
FII		(96.9)	(1657.6)	20886.7
Mutual Fund		(231.8)	(1052.9)	10287.3
Advances/Declines	(BSE)			
16Dec06	Α	B1	B2	Total
Advance	138	394	471	1003
Decline	69	233	355	657
Unchanged	1	21	26	48
Commodity	16Dec06	1 Day (%)	3 M (%)	6 M (%)
Crude (USD/Bbl)	62.7	0.1	1.4	(5.7)
Gold (USD/OZ)	615.4	(1.7)	6.2	6.6
Silver (USD/OZ)	12.9	(6.6)	19.0	25.5
<b>Debt/Forex Market</b>	Closing	1 Day (%)	3 M (%)	6 M (%)
Re/USD	44.50	0.4	3.6	2.9
10 yr Gsec Yield	7.65	(0.6)	(2.4)	(1.9)
Source : Bloomberg				

# **Corporate Snippets**

- Anil Ambani group firm Reliance Communication is believed to have tied up resources for its bid to acquire Hutch-Essar, India's third largest private cellular operator, collectively with global equity players. -BS
- Oil India -Indian Oil Corp combine and Gujarat State Petroleum Corp have won five onshore oil blocks in Yemen. -BS
- Gujarat Ambuja Cements at its board meeting, approved a capital expenditure of Rs 1519 crore towards further enhancing its cement capacity by 3 million tonne per annum. -BS
- Unichem Laboratories has acquired the balance 40% stake in its UKincorpoated subsidiary Niche Generics from the group of managers of the company. -BS
- Unitech has raised 360 million pounds (approx. Rs 3,156 crore) through an IPO on the LSE of a newly-incorporated real estate investment company Unitech Corporate Parks Plc (UCP). -BS
- Simbhaoli Sugars has commissioned its greenfield sugar unit at Brijnathpur (Ghaziabad, UP). Set up at a project cost of about Rs 127 crore, the plant has a capacity of 4,000 TCD (expandable to 5,000 TCD).
- The board of Aurobindo Pharma has approved a scheme of arrangement for the merger with itself of its wholly-owned subsidiaries APL Life Sciences and Senor Organics. -BS
- Financial Technologies India has raised \$100 million through foreign currency convertible bonds. -BS
- Anglo-Dutch steel company Corus, currently in the midst of a takeover bid by Tata Steel and Brazil's CSN, has been fined more than 3 mn pounds for breaching health and safety laws at a factory where an explosion killed 3 workers 5 years ago. -ET
- Pacetronix, the sole Indian maker of pacemakers, has decided to venture into other specialty implantable medical devices. The company is working closely with several partners, including DRDO and DAE to sell implantable cardio-defibrillators, titanium dental implant and cochlear implants, -ET

### Macro Economic & Geo-Political News

- India is set to surpass china as the fastest-growing economy in Asia next year on the back of increasing consumer demand and public investment in infrastructure - global research firm Credit Suisse. -ET
- The amount of NPA's of public sector banks have come down in absolute terms as well as in proportion to the total advances despite a substantial growth in advances made by them - Finance Minister P Chidambaram. -

Top Five Gainers (NSE)	Price	Chg (%)	Vol (Mn)
Tata Steel Limited	459	5.4	5.8
Indian Petrochemicals Corp	281	4.2	1.9
Steel Authority Of India	83	4.0	7.2
Hindalco Industries Limited	178	3.9	3.1
Hero Honda Motors Limited	737	3.5	0.5
Top Five Losers (NSE)	Price	Chg (%)	Vol (Mn)
Top Five Losers (NSE) Zee Telefilms Limited	Price 342	Chg (%) (3.1)	Vol (Mn) 15.4
. ,		• • •	` '
Zee Telefilms Limited	342	(3.1)	15.4
Zee Telefilms Limited ITC Ltd	342 175	(3.1) (1.2)	15.4 6.3

Source: ET = Economic Times, BS = Business Standard, FE = Financial Express, BL = Business Line. Tol: Times of India. BSE = Bombay Stock Exchange

# FROM OUR RESEARCH DESK

# **Event Update**

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# **Subros Limited**

(Rs. 245 FY08E - P/E 9x, BUY Target Price of Rs. 350)

### Subros commissions its new Manesar Plant dedicated for Maruti -

Subros Limited has started its Manesar plant which has been specifically built to cater to Maruti Udyog Limited requirements. This plant initially has a capacity of 5 lac pieces annually of car air conditioners but is capable of being ramped up to 1 mn pieces on full capacity going ahead. Subros has incurred a capex of Rs 750 mn on this facility.

Going ahead Subros will be stepping its investment to Rs 1.25 bn by December 2007 here once capacity stabilizes here. Meanwhile in order to cater to other large OEM customers like Mahindra, Tata Motors, Subros will be investing in Pune with a initial investment of Rs 250 mn which is estimated to cross Rs 700 mn in the next 2-3 years.

The existing Noida facility will serve as a mother plant for the Pune and Manesar plants. Basic components would be manufactured at Noida and would be sent to Pune and Manesar plants for assembling and supplied to Maruti Udyog and Tata Motors.

Subros is also embarking an investment outlay of Rs 500 mn for its Noida facility which will be taken up after March 07 this year.

#### Financials -

(Rs Mn)	Q2FY07	Q2FY06	YoY%	H1FY07	H1FY06	YoY%
Net Sales	1,658.3	1,308.2	26.8	3,074.0	2,631.5	16.8
Other Income	2.8	5.9	(52.5)	5.9	8.8	(33.0)
Total Income	1,661.1	1,314.1	26.4	3,079.9	2,640.3	16.6
Total Expenditure	1,475.2	1,194.7	23.5	2,738.8	2,392.2	14.5
EBIDTA	183.1	113.5	61.3	335.2	239.3	40.1
EBIDTA (%)	11.0	8.7	27.3	10.9	9.1	19.9
Interest	17.1	8.4	103.6	30.2	16.2	86.4
Depreciation	61.0	55.3	10.3	117.2	109.6	6.9
PBT	107.8	55.7	93.5	193.7	122.3	58.4
Provision for Tax	29.8	15.2	96.1	56.2	36.1	55.7
PAT	78.0	40.5	92.6	137.5	86.2	59.5
Equity Capital	120.0	120.0	-	120.0	120.0	-
EPS (Rs)	6.5	3.4	92.6	11.5	7.2	59.5

Net profit jumped by 93% YoY for Q2FY07

Source: Company

#### Subros is a market leader in AAS

## **Business Outlook and Valuation -**

Subros has bagged orders for supply of automotive air conditioning systems (AAS) to M&M. It in also in talks with Maruti for Suzuki's global outsourcing program. The company has targeted to achieve 1mn AAS sales by 2012, which according to us is ambitious and Subros has capabilities to achieve this target. The company has started production at Pune (300,000 unit capacity) and Manesar (500,000 unit capacity, later it plans to add 200,000 unit capacity), which would help it to achieve its sales target. Subros continues to enjoy good market share in domestic market.

Our outlook on passenger car continues to remain positive

We believe Subros would continue to perform well in H2FY07E and FY08E. We continue to remain positive on Subros. We estimate domestic auto market especially passenger car market would grow at CAGR of 12-15% for next 3-4 years which would be beneficial to Subros.

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## Financial Estimates -

Year Ended	Mar07E	Mar08E
Net Sales (Rs Mn)	6,529.60	7,603.60
EBITDA (Rs Mn)	738.50	851.50
EBITDA (%)	11.31	11.20
PAT (Rs Mn)	286.60	336.60
EPS (Rs)	23.88	28.05
P/E (x) At Rs.245	10.25	8.73

Source: Emkay Private Client Research

We recommend BUY with an upgraded target price of Rs350

Earlier we had recommended Subros at Rs184 on  $25^{\text{th}}$  July 2006, from where the stock has appreciated by 33%. At current market price of Rs 245, the stock trades at a P/E multiple of 10x and 9x on FY07E and FY08E earnings respectively. We continue to recommend BUY with an upgraded price target of Rs350.

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## FROM OUR DEALING DESK

# **Dealing News**

# **Market News & Gossip**

**Market View: Positive** 

We maintain our positive view on the market. Nifty last week have witnessed a major support of 3650 levels. This level of 3650 will remain a major support level going ahead. We still remain bullish on mid caps and small caps. We are of the opinion that market might be muted to some extent for the week as huge amount of run up i.e. 235 points has been seen last week.

We continue on our trading call on Satyam Computers were stop loss is Rs 452, while our target is Rs 490. (Cash Levels)

Stocks which we like are: Tata Steel

We continue on our previous recommendation like: Sterlite Ind, Elecon Eng, Mangalam Cement and Spanco Tele

# Investment idea for the Day: Hotel Leelaventure Ltd.

- Hotel Leelaventure is a key player in the premium segment of hospitality industry in India, it owns four 5-star deluxe properties.
- Co. enjoys the privilege of earning one of the highest room rates for its properties when compared to its peers.
- Co is also developing property in Udaipur, Chennai, Hyderabad and Pune and will be managing a property in Gurgoan.
- We are witnessing huge demand outpacing supply, it has major expansion initiatives to propel future growth.
- It is also widening geographical presence to reduce dependence on Mumbai and Bangalore.
- Our EPS for FY 07 is Rs 2.4 and for FY 08 is Rs 3.40
- We maintain a buy on the stock with a target price of Rs 84

Heard in the Street\*: From coming week onwards we are going to start an information based product Heard in the street. It is a pool of information which the servicing desk has collected from various market sources. Traders should maintain a stop loss of 5 % while investor should exit the stock below 10% from the recommended price depending upon the type of the call given.

We will also start giving trading calls in futures in our PCG trading delight recommendation in future.

### **Active F&O Calls**

#### **F&O Observation**

Friday with study rise day, overall OI Up by Rs.1502 cr.

NF = OI Up by Rs.562 cr (added Over 12 lc NF)

SF = OI Up with Rs.940 cr (mainly in R.Com, Tata Steel, Reliance, ONGC, Hindalco)

Overall OI is @ Rs 36424 cr. (NF 12297 cr + SF 24128 cr)

FII's OI (only Futures) as on 14th Dec stood at Rs.26172 cr. (ie 36%)

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# TRADE DETAILS OF BULK DEALS

# **Bulk Deals**

Deal Date	Scrip Name	Client Name	Deal Type *	Quantity	Price **
15-Dec-06	Axon Infotec	Aboslute Leasing And Finv	В	4100	150
15-Dec-06	Bihar Tubes	Ncjain	S	17364	110.51
15-Dec-06	Bihar Tubes	Vinod N.Doshi	S	19946	108.66
15-Dec-06	Bsl Limited	Abhyudya Trading Limited	S	85084	21.93
15-Dec-06	Emmso Intern	Faith Finstock Pvt Ltd	В	37373	36.19
15-Dec-06	Emmso Intern	Himani Khandelwal	S	60000	36.27
15-Dec-06	Filat Fash	Sangeetha Sethia	S	40600	7.75
15-Dec-06	Galaxy Entet	Grantham Ac Gmo Emerging	S	160511	200.11
15-Dec-06	Ganesh Benzo	Seaglimpse Investments Pv	S	500000	12.08
15-Dec-06	Gayatri Proj	Citigroup Global Mkt Maur	В	50000	319.41
15-Dec-06	Gemstone Inv	Manish Suresh Joshi	В	15200	11.06
15-Dec-06	Gemstone Inv	Bhavesh Prakash Pabari	В	18100	11.03
15-Dec-06	Gemstone Inv	Vijaykumar Nathubhai Shah	S	30000	11.03
15-Dec-06	Gemstone Inv	Mradula Vijaykumar Shah	S	20000	11.03
15-Dec-06	Gitanjali Ge	Nilesh Navinchandra Shah	S	592841	204.28
15-Dec-06	Goldstn Tele	R J L Infrastructure Priv	S	81445	18.9
15-Dec-06	Gvk Powerinf	Abn Amro Bank N V London	В	155000	298.89
15-Dec-06	Innocorp L	Ashok Malhotra	В	79316	17.53
15-Dec-06	Kew Industr	S.P.J. Stock Brokers Pvt	В	101218	26.99
15-Dec-06	Mazda Ltd	Harsiddh Online	В	139618	189.26
15-Dec-06	Mazda Ltd	Harsiddh Online	S	101318	189.95
15-Dec-06	Mefcom Agr I	Dipak Rana	В	31546	99.43
15-Dec-06	Mefcom Agr I	Dipak Rana	S	41741	99.65
15-Dec-06	Moving Pictu-Pms	Utsav Parekh Huf	В	40000	8.75
15-Dec-06	Moving Pictu-Pms	Andamans Timber Industrie	S	40000	8.75
15-Dec-06	Paramo Commu	Manulife Global Fd India	В	160000	219.87
15-Dec-06	Pioner Embro	Search Finvest Pvt Limite	S	94812	217.8
15-Dec-06	Ramsarup Ind	Manulife Global Fd India	В	141000	128.62
15-Dec-06	Rpg Transm	Bsma Ltd	В	591981	159.05
15-Dec-06	Sumeet Indus	Ramniklal Kunverji Shethi	В	172286	12.14
15-Dec-06	Sumeet Indus	Purshottam Kahndelwal	В	467386	12.08
15-Dec-06	Sumeet Indus	Ncjain	В	97514	12.26
15-Dec-06	Sumeet Indus	Ramniklal Kunverji Shethi	S	172286	12.14
15-Dec-06	Sumeet Indus	Purshottam Kahndelwal	S	457380	12.13
15-Dec-06	Sumeet Indus	Ncjain	S	97514	12.01
15-Dec-06	Suzlonenergy	Citicorp International Fi	S	1718200	1300.08
15-Dec-06	Utv Software	Decent Fin. Ser P Ltd	В	118000	276.56
15-Dec-06	Utv Software	Decent Financial Services	В	175000	278.09
15-Dec-06	Utv Software	Maruti Securities Ltd	В	528678	286.64
15-Dec-06	Utv Software	Indo Distillation Company	S	312505	287.29
15-Dec-06	Utv Software	Maruti Securities Ltd	S	585888	276.44
15-Dec-06	Vybra Auto(P	Dhananjaya Money Managem	ne B	45080	58.28
14-Dec-06	Bf Utilities	T Rowe Price New Asia Fun	В	287914	3249.97
14-Dec-06	Interf Fin S	Nirma Chemical Works Ltd	S	460000	3.75
14-Dec-06	Kei Industri	Gmo Emerging Mkts Fund E	S	82000	431.51
14-Dec-06	Mefcom Agr I	Kalpana Madhani Securitie	В	30000	94.95
14-Dec-06	Sanguine Md	Virali Pradip Kamdar	В	40000	42.15
14-Dec-06	Utv Software	Maruti Securities Ltd	В	263753	267.91
14-Dec-06	Utv Software	Maruti Securities Ltd	S	206543	269.59
13-Dec-06	Standard Ind	Kmuk Ac Icgq Ltd	В	401984	64.95
15-Dec-04	Paramo Commu	Itf Mauritius Dr	S	100000	217.04

Source: BSE

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# **COMPANY / MARKET**

# **Forthcoming Events**

Effective Date	Summary	Action Type
18-Dec-06	Alphageo (India) Ltd	Corporate Meeting
18-Dec-06	Baltrans Logistics India Private Ltd	Acquisition
18-Dec-06	Bharat Petroleum Corp Ltd	Corporate Meeting
18-Dec-06	Great Eastern Shipping Co Ltd/The	Corporate Meeting
18-Dec-06	Gujarat Incatel Telecomm	Corporate Meeting
18-Dec-06	Lactose India Ltd	Corporate Meeting
18-Dec-06	LT Overseas Ltd	Listing
18-Dec-06	Sanwaria Agro Oils Ltd	Corporate Meeting
18-Dec-06	Shriram City Union Finance Ltd	Corporate Meeting
18-Dec-06	Taneja Aerospace & Aviation Ltd	Corporate Meeting
18-Dec-06	Videocon Industries Ltd	Corporate Meeting
18-Dec-06	Vijay Shanthi Builders	Corporate Meeting
18-Dec-06	ZEE Telefilms Ltd	Spin-off

Source: Bloomberg

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# Emkay's Network

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AHMEDABAD		
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Cunninghum	R	oad
080-41220915		
Malleswaram 080-23464173		
Vijaynagar		
9341327222		
BHOPAL		
09301189603		
BARODA Alkapuri		
0265 6640551		
Sayaji Gung		
0265-3918069	- '	74
Karelibaug 0265-3918021		24
Manjalpur		
0265-3206663		
BHAVNAGAR		
9898001945 CHENNAI		
Adyar		
044-42300788		
Anna Nagar		
044-42127298 Ramarao Stre		
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044-42024672		
Gandhi Nagar 044-42607611		
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Nanganallur 044-42056685		
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Sowcarpet		
044-30966268 CHANDIGARH		
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0172-5072123		
COCHIN 0484-3949749		
COIMBATORE		
100 Feet Rd		
0422-2493536		
<b>R.S Puram</b> 0422-4370489		
DELHI		
Nehru Place		
011-32474709		
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Dehradun		
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0129-4068303

GANGANAGAR
9351793000 GOA
9822176569
0832 - 6650770
<b>GULBARGA</b> 08472 321850
GUWAHATI
9954070377
GURGAON Old Railway Rd.
0124-3250629
Sheetla Mata Rd. 0124-4081346
HOSHIARPUR
01882-326767
HYDERABAD Ameerpet
09346939076
<b>Banjara Hill</b> 040 6553 4261
HARIDWAR
01334-329563
INDORE 0731-3918624
9893894415
JABALPUR
<b>Agga Chowk</b> 0761-4067239
Vikas Bazaar
0761-4031955 <b>JAIPUR</b>
Bhawani Singh Lane
0141-2361438
JAIPUR 0141-2378661
JAMNAGAR
0288-2561522
JAMMU 0191-2454764
JHARIA
0326-2361720 JHARKHAND DHANBAD
0326 2361720
JODHPUR
0291-5101900 Jalori Gate
0291-2627749
Paota 0291-3209090
Mandore Mandi
0291-5121134
Mandore Mandi 0291-5100995
MORADABAD
05912424090
JUNAGADH 0285-2629489
KARNAL
9255248404 <b>KOTTAYAM</b>
04812563033/44
KARAIKUDI
04565-224221 KAYAMKULAM
0479-3953222
KOLKATA
033-39511666 C.B. Street
033-22428734
Weston Street 033-22118369
Tagore Street
033 - 22597938
Tarachand Dutta Street, 033- 26501114
Grant Lano

**Grant Lane** 

09830667686

Mukherjee Road
033 24668300 KOTA
0744-2502877 LUCKNOW
9839552211
MADURAI 0452-3018691/92/93/94/
0452- 4379688
MYSORE 0821 4250696
MUMBAI
<b>Borivali</b> 022-28334629
<b>Borivali</b> 022-56610312
Borivali
9867697105 <b>Borivali</b>
9867129422
<b>Dadar</b> 022-32605528
Dhobi Talao
022-56023723 Fort
022-22653471/22875805
Fort 022-22704710
<b>Ghatkopar</b> 022-25122448
Goregaon
022-28770991 <b>J B Nagar</b>
9892343344
<b>Khar</b> 022-26049302
<b>Lokhandwala</b> 022-56778638/39
Malad (E)
022-28820352 Malad (W)
022-28891770
Malad (W) 022-28777679
Masjid Bunder
022-56357597 Masjid Bunder
9224575600 <b>Mulund</b>
022-25614154
<b>Oshiwara</b> 9821233777
Powai
022-28573098 Santacruz
9869102930
Santacruz (w) 26616085 / 7075
<b>Ulhasnagar</b> 95251-3952746
Versova
022-26360617-18 Vile Parle
022-26714805
NAGPUR 0712-2538191
<b>NELLORE</b> 0861-2330841
Sitabuldi
0712-2558455 NASHIK
0253-5607814/15
<b>Gangapur Rd</b> 9326173938
Raviwar Peth 0253- 3203888
0203- 3203688

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PANIPAT
0180-6451645
PERUMBAVOOR
0484-2640046
D.P. Road
9850818986
Karve Road
9325505031
Rasta Peth
020-26123351
Satara Rd.
9520-24220031
Sadashiv Peth
9520-30947224
Shaniwar peth
020- 255303387
RAJAHMUNDRY
9396456406
RAJKOT
Dr. Yagnik Rd
0281 - 2464535
Phulchab Chowk
0281-2452875
Rampur
9837605847
RATLAM
07412-329878
SRINAGAR
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THENI
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0421-4336995
THRISSUR
Kokalai
0487 2428793
Patturakkal
0487 6450233
UDAIPUR
0294-2415405
VISAKHAPATNAM
0891 2730730
VARANASI
0542-5521383
VIJAYAWADA
0866-2579266
WARANGAL
0870-6450793/94/95
YAVATMAL
09422892827
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Morning Meeting Notes 7

60 ft. Rd

0253-2598310

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