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India Research

Buy

Target Price: Rs 500 (12 Months)

ABG SHIPYARD

CMP: Rs 373

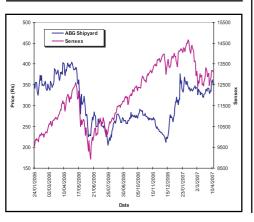
Surbhi Chawla

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Stock Info	
Sector	Shipping
Market Cap (Rs cr)	1,900
Beta	0.9
52 Week High / Low	403/204
Avg Daily Volume	60465
Face Value (Rs)	10
BSE Sensex	13,384
Nifty	3,917
BSE Code	532682
NSE Code	-
Reuters Code	ABGS.BO
Bloomberg Code	ABGSIN

Shareholding Pattern (%)

Promoters	56.9
MF/Banks/Indian FIs	12.9
FII/NRIs/OCBs	23.7
Indian Public / Others	6.5



Investment Argument

- Increased capacity to drive growth: ABG Shipyard has done expansion at its existing Magdala yard, which now enables the company to simultaneously construct around 27 vessels on modular basis. Apart from this, the company is also doing a Greenfield expansion at Dahej, Gujarat. This shipyard, once completely functional will be able to built vessels up to 120,000 dwt and will be able to construct about 20 vessels per annum. The yard is expected to be completely operational by December-2008.
- Orderbook on a high growth trajectory: Riding on the robust demand for vessels, the company has witnessed a 20.5% CAGR of orderbook size over the period Q3FY2006 to Q1FY2008E (till 13 April, 2007). The existing orderbook of Rs 4,074cr is 5.67 times the revenues of FY2007E, which gives good visibility of revenues for the next 3-4 years. The last vessel to be delivered in the current orderbook is in FY2011.
- FY2009 Revenue estimates revised upwards: ABG Shipyard bagged repeat order from Lamnalco group for a value of Rs 60cr and Cyprus based Essar Shipping and Logistics Ltd. for a value of Rs 618cr. On back of these orders, we have revised our Revenue estimates for FY2009E from Rs 1399.4cr to Rs 1506.5cr and Net Profit estimates for FY2009E from Rs 231.3cr to Rs 248.9cr.

Valuation

At CMP, the stock trades at 10.0x FY2008E and 7.6x FY2009E on fully diluted Earnings of Rs 37.4 and Rs 48.9, respectively. Given the attractive valuation and robust growth, we continue to remain positive on the company's growth prospects and hence continue to maintain a Buy on the stock. **We have upgraded our 12-month Target Price to Rs 500, giving a 34% upside.**

Key Financials				
Y/E March (Rs cr)	FY2006	FY2007E	FY2008E	FY2009E
Net Sales	541.7	718.2	1,161.0	1,506.5
% chg	43.8	32.6	61.7	29.8
Net Profit	83.7	116.9	190.3	248.9
% chg	87.0	39.7	62.8	30.8
Diluted EPS	16.4	23.0	37.4	48.9
EBITDA Margin (%)	26.0	28.6	27.2	26.9
P/E (x)	22.7	16.3	10.0	7.6
P/CEPS (x)	15.1	15.5	9.6	7.3
ROE (%)	17.3	19.7	24.5	24.5
ROCE (%)	22.1	26.9	33.6	34.2
P/BV (x)	3.9	3.2	2.4	1.9
EV/Sales (x)	3.1	2.5	1.6	1.2
EV/EBITDA (x)	11.8	8.8	5.7	4.3

Source: Company, Angel Research

Investment Arguments

Indian Shipbuilding Industry - Growing share of the world orderbook

Indian Shipbuilding Industry is on a high growth trajectory, expected to grow at a CAGR of 30%. India's share in global orderbook is expected to be around 15% by 2020 from current 0.4%, aided by cost competitiveness and skilled manpower.

Indian Shipyards to increase their share

Also the India shipbuilding industry is estimated to be \$ 22bn by 2020 by I-Maritime. Shipbuilding Industry is a labour intensive industry, and hence countries having requisite skilled labour at relatively lower wage levels will enhance their market share in future. As seen in other manpower intensive industries like IT and Auto Ancillary, where India's market share of the global pie has increased due to lower manpower cost. We can expect a similar trend to unfold in the Indian Shipbuilding Industry.

India - moving up the value chain

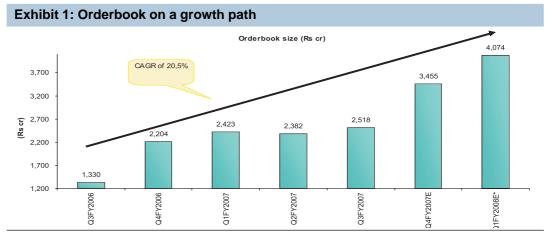
Traditionally, Indian shipyards were focused on the construction of only small vessels. Indian shipyards have their expansion plans in place. After the proposed expansions, Indian shipyards will be able to build large vessels as well as more technically superior and specialized vessels. Thus, Indian shipyards are all set to gain a sustained competitive advantage on long term basis.

Increased capacity drive growth

ABG Shipyard has done expansion at its existing Magdala yard, which now enables the company to simultaneously construct around 27 vessels on modular basis. With this expansion, the company can now have higher Asset Turnover, taking advantage of the growth in vessel requirement. Apart from this, the company is also doing a Greenfield expansion at Dahej, Gujarat. This shipyard, once completely functional will be able to built vessels up to 120,000 dwt and will be able to construct about 20 vessels per annum. The yard is expected to be completely operational by December-2008.

Orderbook on a high growth trajectory

Riding on the robust demand for vessels, the company has witnessed a 20.5% CAGR of orderbook size over the period Q3FY2006 to Q1FY2008E (till 13 April, 2007). The existing orderbook is 5.67 times the revenues of FY2007E, which gives good visibility of revenues for the next 3-4 years. The last vessel to be delivered in the current orderbook is in FY2011.



Strong orderbook size

Source: Company, Angel Research; Note* Q1FY2008E is till 13 April, 2007

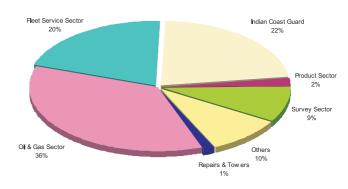
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Of the total orderbook of Rs 2518cr in Q3FY2007, contribution of around 65% is from export orders, which has seen a rise from 51% in Q3FY2006. Also the company has been able to get around 50-60% of their orderbook as repeat orders, indicating their good execution capability. Repeat orders in similar rebuilding will lead to reduction in design cost, procurement cost as well as learning curve advantage.

Increasing share of offshore vessel to orderbook size

Offshore segment is witnessing huge replacement demand. Apart from this, increasing spending on exploration and production activities by Oil & Gas companies is boosting further demand for the offshore vessels. This is evident from the 36% share of Oil & Gas segment of the total orderbook size.

Exhibit 2: Contribution of orderbook

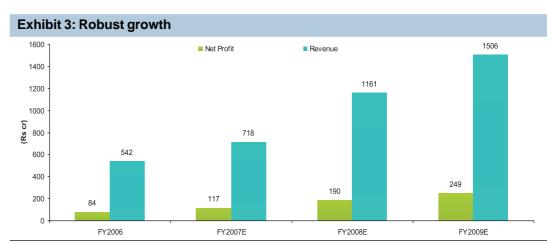


Oil & Gas segment - higher contribution

Source: Company, Angel Research

Robust top-line growth

ABG shipyard bagged repeat order from Lamnalco group for the construction of AHTS vessel to be delivered on 19th May, 2009 for a value of Rs 60cr. It also received an order from Cyprus based Essar Shipping and Logistics Ltd. for construction of four 54,000 dwt Supramax Bulk Carriers for a value of Rs 618cr. On back of these orders, we have revised our Revenue estimates for FY2009E from Rs 1399.4cr to Rs 1506.5cr. We expect the company to register top-line growth of 62% and 30% in FY2008 and FY2009, respectively.



Source: Company, Angel Research

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Outlook and Valuation

On the back of the new orders received, we have revised our FY2009 numbers. We have revised the Net Profit estimates from Rs 231.3cr to Rs 248.9cr. At CMP, the stock trades at 10.0x FY2008E and 7.6x FY2009E on fully diluted Earnings of Rs 37.4 and Rs 48.9, respectively. Given the attractive valuation and robust growth, we continue to remain positive on the company's growth prospects and hence continue to maintain a Buy on the stock. **We have upgraded our 12-month Target Price to Rs 500, giving a 34% upside.**





Profit & Loss Statement

Rs crore

Y/E March (Rs cr)	FY2006	FY2007E	FY2008E	FY2009E
Net Sales	541.7	718.2	1,161.0	1,506.5
% chg	43.8	32.6	61.7	29.8
Total Expenditure	400.9	512.4	844.7	1,101.3
EBIDTA	140.9	205.7	316.3	405.2
(% of Net Sales)	26.0	28.6	27.2	26.9
Other Income	6.1	3.2	6.3	10.8
Depreciation& Amortisation	3.6	5.7	8.6	12.0
Interest	16.7	24.7	24.3	26.9
PBT	126.6	178.4	289.7	377.1
(% of Net Sales)	23.4	24.8	25.0	25.0
Tax	43.0	61.5	99.4	128.2
(% of PBT)	33.9	34.5	34.3	34.0
PAT	83.7	116.9	190.3	248.9
% chg	87.0	39.7	62.8	30.8

Balance Sheet

Rs crore

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Y/E March (Rs cr)	FY2006	FY2007E	FY2008E	FY2009E
SOURCES OF FUNDS				
Equity Share Capital	50.9	50.9	50.9	50.9
Reserves& Surplus	431.5	541.4	724.8	966.7
Shareholders Funds	482.4	592.3	775.7	1,017.6
Total Loans	99.7	94.7	91.9	96.5
Deffered Tax Liability	66.7	66.7	66.7	66.7
Total Liabilities	648.8	753.8	934.3	1,180.8
APPLICATION OF FUNDS				
Gross Block	143.6	323.9	472.3	651.2
Less: Acc. Depreciation	39.5	45.5	54.5	67.1
Net Block	104.1	278.4	417.8	584.1
Capital Work-in-Progress	51.8	56.5	111.6	77.8
Investments	0.7	0.7	0.7	0.7
Current Assets	869.8	799.8	1,021.1	1,318.8
Current liabilities	377.6	381.6	617.0	800.6
Net Current Assets	492.2	418.2	404.2	518.2
Total Assets	648.8	753.8	934.3	1,180.8

Cash Flow Statement

Rs crore

Y/E March (Rs cr)	FY2006 F	Y2007E	FY2008E	FY2009E
Profit before tax	133.8	178.4	289.7	377.1
Depreciation	3.6	5.7	8.6	12.0
Change in Working Capital	0.4	(69.5)	11.6	(45.0)
Direct taxes paid	(7.5)	(61.5)	(99.4)	(128.2)
Cash Flow from Operation	ons 130.3	53.2	210.6	215.9
Inc./ (Dec.) in Fixed Assets	61.7	185.0	203.5	145.0
Free Cash Flow	68.6	(131.8)	7.1	70.9
Inc./ (Dec.) in Investments	0.7	•		=
Issue of Equity	253.4			-
Inc./(Dec.) in loans	42.0	(5.0)	(2.8)	4.6
Dividend Paid (Incl. Tax)	(7.0)	(7.0)	(7.0)	(7.0)
Others/Extra ordinary items	-	0.2	0.3	0.6
Cash Flow from Financin	g 288.4	(11.7)	(9.6)	(1.8)
Inc./(Dec.) in Cash	356.4	(143.5)	(2.5)	69.1
Opening Cash balances	48.7	405.0	261.5	259.0
Closing Cash balances	405.0	261.5	259.0	328.0

Key Ratios

Y/E March (Rs cr)	FY2006	FY2007E	FY2008E	FY2009E
Per Share Data (Rs)				
Diluted EPS	16.4	23.0	37.4	48.9
Diluted Cash EPS	24.8	24.1	39.1	51.2
DPS	1.20	1.20	1.20	1.20
Book Value	94.7	116.3	152.3	199.8
Operating Ratio (%)				
Raw Material / Sales (%)	54.6	58.6	54.9	56.1
Employee cost / Sales (%)	2.4	2.2	2.2	2.2
Inventory (days)	152	125	125	125
Debtors (days)	4	8	8	8
Debt / Equity (x)	0.4	0.3	0.2	0.2
Returns %				
ROE	17.3	19.7	24.5	24.5
ROCE	22.1	26.9	33.6	34.2
Dividend Payout (%)	7.3	5.2	3.2	2.5
Valuation Ratio (x)				
P/E	22.7	16.3	10.0	7.6
P/E (Cash EPS)	15.1	15.5	9.6	7.3
P/BV	3.9	3.2	2.4	1.9
EV / Sales	3.1	2.5	1.6	1.2
EV/EBITDA	11.8	8.8	5.7	4.3

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Angel Broking Ltd : BSE Sebi Regn No : INB 010996539 / CDSL Regn No: IN - DP - CDSL - 234 - 2004 / PMS Regn Code: PM/INP000001546 Angel Capital & Debt Market Ltd: INB 231279838 / NSE FNO: INF 231279838 Angel Commodities Broking (P) Ltd: MCX Member ID: 12685 / FMC Regn No: MCX / TCM / CORP / 0037 NCDEX : Member ID 0220 / FMC Regn No: NCDEX / TCM / CORP / 0302