## [ Stock Analyzer - Analysis of Q1FY09 results and Picks there from:

The aggregate sales of a sample of 1,248 companies, which have announced their results for Q1FY09, grew at a rate higher than the previous four quarters of FY08. This is largely due to the impact of inflation and higher volumes. Net sales saw a whopping rise of $39 \%$ in the quarter ended June 2008 over that a year ago, as compared to $28 \%$ in the March 2008 quarter and $16 \%$ in the December 2007 quarter.

The rise in sales, however, has been accompanied by an even sharper hike in expenses and not just those of raw materials like steel and petroleum products, but salaries too have risen significantly. As a result, expenses in this quarter rose $42 \%$ as compared to $31 \%$ in the previous quarter. Operating margins have fallen by about $300-400$ bps across the board and are currently at about $13.5 \%$ (ex-other income). The kind of margin pressure seen this quarter is quite severe.

Companies have also started to fell the heat of high interest rates. Interest costs have close to doubled $y-0-y$ for the above set of companies. In case of the banking sector, high interest costs have resulted in a sharp decline in credit offtake. Credit growth is expected to come off to around $20 \%$ this year in line with RBI's targets. While credit growth is currently at around $23-24 \%$, a part of it can be attributed to higher borrowings to pay for oil purchases. Also, interest costs of nonfinancials have risen sharply, suggesting a deterioration in working capital cycle and rising CWIP. The results bring out the fact that in a risk-prone environment, investors would be better off holding companies with relatively lower gearing, companies having the ability to manage costs and risks relatively better, regardless of market-cap categorisation.

Foreign exchange problems have added to problems of firms other than IT companies as well like Ranbaxy, Tata Steel, GE Shipping and M\&M, though this could just as well reverse if currency movements are favorable. However, a host of companies have taken a hit to their bottomline as a result of MTM forex and bond losses.

Overall, net profits are up a mere $6 \%$ in the June 2008 quarter, lower than the $9 \%$ for the the March 2008 quarter and less than a fourth of the growth rate seen in the quarter ending December 2007. In short, the aggregate picture shows a downturn, but it is not as bleak as standard downturns go. The fact that turnover growth is quite rapid while margins have shrunk suggests that companies are still focusing on growth, even at lower realizations (adjust for inflation). This suggests demand remains relatively robust, cost pushes are being passed on, but not the margin on it so absolute EBITDAs are holding, but not their margins. The June 08 quarter is ahead quantitatively, but qualitatively it seems that the corporate sector that is slowing, feeling more pressures, or will probably slow a little more before it can expect to look up. Investment demand does show signs of a slowdown, albeit only slightly.

Another word of caution that goes along with the Q1FY09 results is that in certain cases, while the reported sales and profit numbers are ahead of expectations, one of the reason for better than expected profitability is that many large corporates have not taken their forex MTM losses through their Profit \& Loss account.

The latest results also bring out a dampener in the form of aggressive accounting policies (even if they are in line with prevailing accounting standards). These include capitalization of forex loss on debt, nt recognizing forex loss on unconverted FCCBs, losses on outstanding forex derivatives, changing deprecation policy to buoy profits etc. Indian markets have in the past traded at a premium to other regional market due to

## Retail Research

better corporate governance, superior disclosures and high management quality. Such accounting practices could lead to a derating of such Indian stocks, relative to peers that adopt conservative polices.

However, the sectoral picture looks quite different. The sharp increase in global commodity prices has been a boon for companies who produce these. Refineries, mining, trading and fertilizer companies have registered over $50 \%$ sales growth and over $40 \%$ profit growth. The inter-sector and intra-sector divergence in company performance is quite stark, with companies with weaker risk management systems being worse off.

The following is the list of companies (large and small) that have come out with results in Q1FY09 that were good on any or more of the following parameters:

- Sales growth - YoY / QoQ
- PAT growth - YoY / QoQ
- Depreciation growth on a sequential (QoQ) basis
- Interest cost falling or not growing sharply (QoQ) basis
- P/E on 4Q trailing EPS (Consolidated P/E provided wherever available)

While the current prices may have retreated sufficiently from their recent high levels, one needs to be watchful about the level to which the P/E derating process could take the stock prices down, to have sufficient margin of safety. The recent softening trend in commodity prices, while positive from a macro economic and valuation re-rating perspective, may not necessarily be good news on the earnings front. In Q1FY09, commodities contributed to $34 \%$ of BSE-500 earnings and $54 \%$ of incremental earnings growth. This could mean pressure on earnings of indices unless these are compensated by earnings from other sectors/companies. While earnings outlook may not improve in the near term and the risk appetite towards Indian equities in general and Midcaps in particular may take time to rise, the following companies may, among the larger universe of companies, be placed in a better position to exploit the improvement in earnings outlook as well as risk appetite.

Sectorally companies from a few sectors have done well in June 2008 quarter. Examples of these sectors and companies there in include Cement Products (eg. Hyderabad Industries, Visaka Industries and Asian Granito), Chemicals (eg. Pidilite Industries, Aarti Industires, Ciba India etc), Chlor Alkali (eg. Guj Alkalies, Punjab Alkalies), Ferro Alloys (eg. Maithan Alloys, GMR Ferro Alloys), Pesticides (eg. Sabero Organics, Insecticides etc) and Pharma (eg. Anuh Pharma, Cadila Healthcare, Kilitch Drugs etc).

All figures provided below are in Rs. Cr (except FV, CMP, BV \& EPS). OPM and growth numbers are in \%. OPM has been calculated without other income (OI) and EPS is based on trailing twelve months (TTM) adjusted PAT.

| Company | Industry | Net Sales (June 08) | $\begin{array}{\|c} \begin{array}{c} \text { PAT } \\ \text { (June } \\ 08) \end{array} \\ \hline \end{array}$ | Latest Equity | FV | CMP | BV | $\begin{gathered} \text { EPS } \\ \text { (TTM) } \end{gathered}$ | $\begin{aligned} & \text { Growth } \\ & \text { in Sales } \end{aligned}$ YoY | $\begin{aligned} & \text { Growth } \\ & \text { in PAT } \\ & \text { YoY } \\ & \hline \end{aligned}$ | Growth in Sales QoQ | $\begin{gathered} \text { Growth } \\ \text { in PAT } \\ \text { QoQ } \end{gathered}$ | $\begin{gathered} \text { Growth } \\ \text { in Dep } \\ \text { QoQ } \end{gathered}$ | $\left\|\begin{array}{c} \text { Growth } \\ \text { in Int } \\ \text { QoQ } \end{array}\right\|$ | OPM\% w/o Ol June 08 | $\left.\begin{array}{\|c\|} \hline \text { OPM\% } \\ \text { w/o OI - } \\ \text { March } 08 \end{array} \right\rvert\,$ | $\begin{array}{\|c\|} \hline \text { P/E } \\ \text { on } \\ \text { TTM } \\ \text { EPS } \\ \hline \end{array}$ | P/BV |
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| Quarterly sales above Rs. 100 cr cle |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chennai Petroleu | Refineries | 11151.1 | 703.3 | 148.9 | 10.0 | 287.5 | 232.6 | 100.9 | 77.1\% | 117.6\% | 33.3\% | 104.5\% | -3.3\% | 26.6\% | 10.5\% | 7.7\% | 2.8 | 1.2 |
| Bongaigaon Ref. | Refineries | 2180.9 | 90.7 | 199.8 | 10.0 | 67.6 | 57.7 | 16.0 | 62.2\% | 37.9\% | 18.5\% | 198.6\% | -8.9\% | -11.7\% | 6.5\% | 2.3\% | 4.2 | . 2 |
| GSFC | Fertilizers | 1294.9 | 70.7 | 79.8 | 10.0 | 159.0 | 184.6 | 32.0 | 92.0\% | 30.9\% | 62.3\% | 147.7\% | -2.1\% | 23.5\% | 11.0\% | 10.3\% | 5.0 | 0.9 |
| Cadila Health | Pharma Bulk Drugs \& Formin Lrg | 714.0 | 89.7 | 62.8 | 5.0 | 330.0 | 83.9 | 22.0 | 24.8\% | 21.3\% | 30.6\% | 72.5\% | 9.2\% | -7.4\% | 19.8\% | 17.2\% | 15.0 | 3.9 |
| Lupin | Pharma - Indian - Bulk Drugs | 712.4 | 108.5 | 82.1 | 10.0 | 739.8 | 160.4 | 46.6 | 18.4\% | 38.5\% | 15.0\% | 41.6\% | 0.1\% | 1.6\% | 19.3\% | 15.0\% | 15.9 | 4.6 |
| Usha Martin* | Steel Large | 698.7 | 65.1 | 25.1 | 1.0 | 80.4 | 34.6 | 8.1 | 38.7\% | 72.7\% | 3.9\% | 28.8\% | -1.3\% | 12.7\% | 22.2\% | 18.2\% | 10.0 | 2.3 |
| Whirlpool India | Domestic Appliances White Goods | 624.2 | 47.0 | 126.9 | 10.0 | 55.9 | 11.0 | 5.9 | 10.4\% | 144.3\% | 49.5\% | 148.2\% | 0.7\% | -76.5\% | 8.8\% | 6.7\% | 9.4 | 5.1 |
| Pidilite Inds. | Chemicals - Organic - Large | 497.6 | 65.2 | 25.3 | 1.0 | 142.0 | 25.3 | 7.8 | 33.5\% | 8.1\% | 35.0\% | 91.2\% | 1.1\% | 2.2\% | 15.3\% | 13.0\% | 18.2 | 5.6 |
| SRF | Textiles - Manmade - Nylon | 470.7 | 61.7 | 67.9 | 10.0 | 139.7 | 134.4 | 23.4 | 16.3\% | 10.1\% | 20.1\% | 787.3\% | 2.5\% | -4.5\% | 20.2\% | 6.0\% | 6.0 | 1.0 |
| Colgate Palmoliv | Personal Care - Multinational | 407.6 | 71.9 | 13.6 | 1.0 | 417.5 | 11.9 | 17.8 | 16.2\% | 16.7\% | 4.2\% | 29.3\% | 1.1\% | 16.7\% | 16.2\% | 12.9\% | 23.4 | 35.0 |
| Jindal Poly Film | Packaging - BOPP Film | 391.9 | 50.8 | 28.1 | 10.0 | 262.5 | 280.6 | 47.6 | 35.6\% | 31.1\% | 17.8\% | 89.1\% | 0.7\% | 5.5\% | 21.8\% | 18.6\% | 5.5 | 0.9 |
| Torrent Pharma* | Pharma Bulk Drugs \& Formln | 390.6 | 49.3 | 42.3 | 5.0 | 184.7 | 69.2 | 18.6 | 17.6\% | 84.1\% | 19.9\% | 11.0\% | -25.8\% | 9.2\% | 17.4\% | 15.8\% | 9.9 | 2.7 |
| BASF India | Leather Chemicals | 380.8 | 36.7 | 28.2 | 10.0 | 283.9 | 120.5 | 27.0 | 61.4\% | 84.4\% | 96.9\% | 731.1\% | -2.2\% | -19.2\% | 15.1\% | 5.1\% | 10.5 | 2.4 |
| KRBL | Food - Proccesing - | 357.9 | 28.1 | 24.3 | 10.0 | 129.0 | 148.3 | 34.0 | 163.1\% | 23308.3\% | 7.1\% | 35.2\% | 11.1\% | -0.8\% | 18.2\% | 15.0\% | 3.8 | 0.9 |
| Guj. Alkalies | Chlor-Alkali | 344.0 | 58.1 | 73.4 | 10.0 | 170.8 | 146.9 | 31.5 | 38.3\% | 14.6\% | 12.4\% | 216.2\% | 4.1\% | 21.3\% | 28.0\% | 23.7\% | 5.4 | 1.2 |
| Aarti Inds. | Chemicals - Organic - Large | 337.7 | 33.2 | 36.4 | 5.0 | 47.1 | 38.8 | 8.9 | 85.6\% | 536.6\% | 22.5\% | 222.0\% | 22.0\% | 7.9\% | 19.3\% | 13.5\% | 5.3 | 1.2 |
| Godawari Power\&\| | Steel - Medium / Small | 320.4 | 38.1 | 28.1 | 10.0 | 210.6 | 136.8 | 39.9 | 88.3\% | 81.7\% | 21.7\% | 32.0\% | -6.8\% | -2.3\% | 17.6\% | 18.6\% | 5.3 | 1.5 |
| HBL Power System | Dry Cells | 316.4 | 33.4 | 24.3 | 10.0 | 304.3 | 124.7 | 40.5 | 127.9\% | 445.2\% | 10.3\% | 41.9\% | -26.1\% | -19.1\% | 20.6\% | 18.9\% | 7.5 | 2.4 |
| Hatsun Agro Prod | Food And Dairy Products | 262.4 | 7.8 | 6.8 | 10.0 | 83.0 | 12.7 | 33.1 | 37.4\% | 203.1\% | 13.9\% | 47.5\% | 0.8\% | 6.4\% | 8.2\% | 6.4\% | 2.5 | 6.6 |
| Monsanto India | Pesticides / Agrochemicals MNC | 239.8 | 72.2 | 8.6 | 10.0 | 1623.1 | 308.4 | 96.5 | 34.7\% | 25.0\% | 378.4\% | 1025.9\% | -9.5\% | -72.2\% | 33.1\% | -19.2\% | 16.8 | 5.3 |
| Excel Crop Care | Pesticides / Agrochemicals | 217.9 | 18.9 | 5.5 | 5.0 | 162.4 | 107.9 | 30.4 | 59.8\% | 105.8\% | 79.7\% | 464.4\% | 7.9\% | 10.9\% | 15.1\% | 6.5\% | 5.3 | 1.5 |
| Maithan Alloys | Ferro Alloys | 206.4 | 31.4 | 9.7 | 10.0 | 278.9 | 94.3 | 63.0 | 245.6\% | 365.1\% | 77.6\% | 503.5\% | -44.8\% | 52.2\% | 22.9\% | 9.6\% | 4.4 | 3.0 |
| Hitachi Home | Air-conditioners | 186.2 | 15.9 | 23.0 | 10.0 | 116.3 | 36.3 | 17.7 | 25.4\% | -8.8\% | 49.0\% | 36.6\% | 6.5\% | -13.2\% | 11.6\% | 11.7\% | 6.6 | 3.2 |
| Hyd.Industries | Cement Products | 176.1 | 16.9 | 7.5 | 10.0 | 185.9 | 194.9 | 28.6 | 20.8\% | 52.7\% | 33.7\% | 489.9\% | -30.8\% | 20.8\% | 16.5\% | 7.9\% | 6.5 | 1.0 |
| Visaka Inds. | Cement Products | 172.3 | 17.2 | 15.9 | 10.0 | 73.3 | 100.3 | 11.8 | 33.7\% | 182.1\% | 60.1\% | 353.7\% | 3.8\% | 0.2\% | 16.7\% | 12.2\% | 6.2 | 0.7 |
| FDC | Pharmaceuticals | 159.3 | 34.7 | 19.1 | 1.0 | 33.1 | 19.6 | 4.1 | 11.9\% | 53.3\% | 79.3\% | 813.2\% | -14.6\% | -24.1\% | 27.1\% | 3.5\% | 8.1 | 1.7 |
| Novartis India | Pharmaceuticals - Multinational | 153.7 | 29.6 | 16.0 | 5.0 | 295.9 | 140.3 | 31.7 | 10.7\% | 29.8\% | 17.7\% | 37.7\% | -2.7\% | -12.5\% | 22.2\% | 16.2\% | 9.3 | 2.1 |
| Ciba India | Chemicals - Speciality - Large | 149.8 | 9.2 | 13.3 | 10.0 | 235.3 | 222.3 | 18.3 | 28.9\% | 119.0\% | 37.4\% | 217.2\% | -18.8\% | -72.7\% | 8.7\% | 6.7\% | 12.9 | 1.1 |
| Kriti Inds. | Solvent Extraction - Large | 148.4 | 3.4 | 6.2 | 1.0 | 10.0 | 5.4 | 1.4 | 18.1\% | 59.1\% | 25.9\% | 1387.0\% | 12.0\% | -2.4\% | 6.8\% | 5.3\% | 7.1 | 1.8 |
| Tide Water Oil | Lubricants | 143.2 | 7.9 | 0.9 | 10.0 | 4335.3 | 1429.4 | 290.9 | 37.5\% | 84.3\% | 34.1\% | 123.6\% | -17.9\% | 13.3\% | 8.9\% | 7.3\% | 14.9 | 3.0 |
| Lloyds Metals | Steel - Sponge Iron | 136.5 | 24.5 | 22.3 | 2.0 | 62.1 | -0.2 | 4.2 | 66.0\% | 2207.5\% | 47.4\% | 31.6\% | -0.6\% | -77.8\% | 23.2\% | 6.0\% | 14.9 | NA |
| Nag. Agrichem | Pesticides / Agrochemicals | 131.9 | 8.7 | 14.9 | 10.0 | 110.7 | 74.2 | 19.9 | 49.5\% | 81.8\% | 42.5\% | 235.5\% | 2.0\% | -16.9\% | 14.1\% | 15.4\% | 5.6 | 1.5 |
| Ramco Inds. | Cement Products | 124.4 | 14.9 | 4.3 | 10.0 | 718.0 | 568.0 | 70.7 | 29.1\% | 52.7\% | 14.4\% | 311.6\% | 10.2\% | -18.7\% | 24.2\% | 20.4\% | 10.2 | 1.3 |
| Bartronics India* | Trading | 119.5 | 23.5 | 27.6 | 10.0 | 173.9 | 98.6 | 24.3 | 370.0\% | 393.1\% | 12.4\% | 16.8\% | 208.3\% | 36.5\% | 27.8\% | 23.0\% | 7.1 | 1.8 |
| Navin Fluorine | Chemicals - Organic - Large | 109.7 | 19.8 | 10.1 | 10.0 | 252.0 | 190.5 | 27.5 | 77.4\% | 298.2\% | 16.7\% | 103.8\% | 1.3\% | 20.5\% | 29.7\% | 23.2\% | 9.2 | 1.3 |
| Country Club (I) | Hotels - Small | 103.1 | 19.3 | 15.5 | 10.0 | 379.6 | 386.0 | 46.1 | 87.1\% | 46.2\% | 23.3\% | 38.9\% | 47.5\% | -27.0\% | 33.2\% | 31.4\% | 8.2 | 1.0 |


| Company | Industry | Net Sales (June 08) | $\begin{array}{\|c\|} \hline \text { PAT } \\ \text { (June } \\ 08) \end{array}$ | Latest Equity | FV | CMP | BV | $\begin{array}{\|c\|} \hline \text { EPS } \\ \text { (TTM) } \end{array}$ | Growth in Sales YoY | Growth in PAT YoY | Growth <br> in Sales <br> QoQ | $\begin{array}{\|c\|} \text { Growth } \\ \text { in PAT } \\ \text { QoQ } \end{array}$ | Growth in Dep QoQ | Growth in Int QoQ | OPM\% w/o Ol June 08 | $\begin{gathered} \text { OPM\% } \\ \text { w/o OI -- } \\ \text { March 08 } \end{gathered}$ | $\begin{gathered} \text { P/E } \\ \text { on } \\ \text { TTM } \\ \text { EPS } \end{gathered}$ | P/BV |
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| Quaterly sales below Rs. 100 cr |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ankit Metal | Steel - Sponge Iron | 99.1 | 9.3 | 32.9 | 10.0 | 50.7 | 34.5 | 8.2 | 64.6\% | 84.8\% | 30.5\% | 69.6\% | 13.7\% | 20.8\% | 16.2\% | 22.9\% | 6.2 | 1.5 |
| Panama Petroche | Chemicals - Speciality | 98.1 | 7.0 | 4.8 | 10.0 | 132.2 | 121.4 | 42.2 | 98.1\% | 82.6\% | 70.3\% | 97.5\% | -7.7\% | 209.8\% | 9.8\% | 8.2\% | 3.1 | 1.1 |
| Petron Engg | Engineering - Turnkey Services | 94.5 | 3.3 | 7.5 | 10.0 | 248.0 | 84.7 | 7.2 | 49.3\% | 44.5\% | 9.4\% | 313.5\% | 18.4\% | 350.0\% | 7.4\% | 0.8\% | 34.6 | 2.9 |
| Wyeth | Pharmaceuticals - Multinational | 94.2 | 26.6 | 22.7 | 10.0 | 495.8 | 113.7 | 36.7 | 8.5\% | 7.4\% | 27.2\% | 118.3\% | -1.2\% | -18.2\% | 37.0\% | 22.0\% | 13.5 | 4.4 |
| Steel Str. Whe | Auto Ancillaries - Wheels | 88.5 | 7.1 | 12.6 | 10.0 | 121.8 | 78.8 | 16.3 | 57.3\% | 92.2\% | 20.7\% | 24.1\% | 37.9\% | 24.3\% | 20.7\% | 18.7\% | 7.5 | 1.5 |
| Sahyadri Inds | Miscellaneous - Medium / Small | 86.2 | 7.9 | 9.6 | 10.0 | 46.9 | 44.6 | 9.8 | 22.0\% | 154.2\% | 16.5\% | 609.9\% | -0.4\% | -14.9\% | 19.0\% | 12.0\% | 4.8 | 1.1 |
| Insecticides | Pesticides / Agrochemicals | 85.9 | 6.3 | 12.7 | 10.0 | 58.1 | 65.5 | 14.7 | 100.9\% | 210.9\% | 126.9\% | 225.4\% | 28.6\% | -9.5\% | 9.0\% | 8.0\% | 4.0 | 0.9 |
| TTK Prestige | Domestic Appliances - Cookers | 85.7 | 5.1 | 11.4 | 10.0 | 123.5 | 58.8 | 16.4 | 13.1\% | 18.3\% | 35.4\% | 148.8\% | -50.6\% | -3.1\% | 9.5\% | 8.0\% | 7.5 | 2.1 |
| Prime Focus | Entertainment - Content Providers | 84.9 | 10.3 | 12.7 | 10.0 | 465.8 | 158.6 | 26.0 | 47.5\% | 6.8\% | 48.7\% | 43.7\% | 14.5\% | -15.6\% | 23.1\% | 26.0\% | 17.9 | 2.9 |
| Twilight Li-Tak | Pharmaceuticals | 84.2 | 6.5 | 10.6 | 5.0 | 48.2 | 20.9 | 9.4 | 34.7\% | 41.4\% | 5.1\% | 169.4\% | -2.3\% | 4.4\% | 13.7\% | 10.3\% | 5.1 | 2.3 |
| Asian Granito | Ceramics - Tiles | 83.6 | 10.1 | 21.1 | 10.0 | 53.2 | 74.7 | 15.8 | 69.3\% | 49.5\% | 12.4\% | 36.5\% | 39.2\% | 23.6\% | 22.0\% | 17.4\% | 3.4 | 0.7 |
| Sabero Organics | Pesticides / Agrochemicals | 79.7 | 6.6 | 29.2 | 10.0 | 24.6 | 17.5 | 3.7 | 89.3\% | 556.4\% | 33.8\% | 274.6\% | -3.6\% | -31.0\% | 16.3\% | 15.3\% | 6.6 | 1.4 |
| Orient Abrasives | Abrasives and Grinding Wheels | 78.5 | 11.3 | 6.0 | 1.0 | 27.0 | 15.2 | 4.6 | 43.3\% | 243.8\% | 25.0\% | 53.9\% | -8.4\% | 5.3\% | 26.5\% | 22.3\% | 5.9 | 1.8 |
| Supreme Infra | Engineering - Turnkey Services | 78.4 | 9.5 | 13.9 | 10.0 | 71.0 | 67.6 | 16.5 | 98.9\% | 63.7\% | 52.2\% | 67.7\% | -12.2\% | \#DIV/0! | 21.2\% | 20.5\% | 4.3 | 1.0 |
| Bannari Amm Spir | Textiles | 74.3 | 4.1 | 15.8 | 10.0 | 70.5 | 103.1 | 6.4 | 116.4\% | -18.7\% | 31.7\% | 191.8\% | -13.7\% | 76.7\% | 17.8\% | 15.6\% | 11.0 | 0.7 |
| Balaji Amines | Chemicals | 73.1 | 5.2 | 6.5 | 10.0 | 127.5 | 110.4 | 23.0 | 48.6\% | 67.2\% | 25.9\% | 77.6\% | 8.2\% | -7.0\% | 13.4\% | 10.1\% | 5.5 | 1.2 |
| Excel Inds. | Chemicals - Organic - | 70.4 | 5.3 | 5.5 | 5.0 | 62.9 | 88.9 | 8.2 | 34.5\% | 468.1\% | 27.5\% | 567.5\% | 1.2\% | 0.8\% | 15.1\% | 7.7\% | 7.7 | 0.7 |
| Hind.Tin Works | Packaging - Metallic | 67.1 | 3.3 | 10.4 | 10.0 | 30.1 | 60.2 | 5.4 | 14.5\% | 78.6\% | 38.8\% | 626.1\% | -1.3\% | 63.5\% | 10.1\% | 6.9\% | 5.5 | 0.5 |
| Liberty Phosphat | Fertilizers | 67.0 | 4.6 | 6.7 | 10.0 | 22.5 | 27.0 | 8.8 | 110.4\% | 990.5\% | 296.0\% | 2962.5\% | 4.2\% | 66.4\% | 13.7\% | 4.8\% | 2.6 | 0.8 |
| Four Soft | Computers - | 65.1 | 27.7 | 19.5 | 5.0 | 28.2 | 25.1 | 9.3 | 38.4\% | 785.9\% | 49.0\% | 513.5\% | -18.9\% | -25.7\% | 49.3\% | 12.5\% | 3.0 | 1.1 |
| Kalindee Rail | Engineering | 59.5 | 4.1 | 10.7 | 10.0 | 212.1 | 81.0 | 14.3 | 23.6\% | 41.9\% | 21.9\% | 92.5\% | 53.3\% | 131.6\% | 13.4\% | 7.7\% | 14.8 | 2.6 |
| Punjab Alkalies | Chlor-Alkali | 59.4 | 5.6 | 20.5 | 10.0 | 31.0 | 27.7 | 5.2 | 33.2\% | 624.3\% | 21.2\% | 383.6\% | -2.6\% | -2.9\% | 26.2\% | 14.0\% | 6.0 | 1.1 |
| Rainbow Papers | Paper | 57.5 | 5.1 | 7.2 | 10.0 | 128.7 | 83.9 | 19.4 | 39.2\% | 33.2\% | 5.0\% | 157.6\% | -13.6\% | -32.0\% | 16.8\% | 21.7\% | 6.6 | 1.5 |
| Nitin Fire Prote | Fire - Protection Equipm | 57.1 | 8.4 | 12.6 | 10.0 | 312.4 | 73.0 | 19.5 | 109.3\% | 164.7\% | 85.0\% | 106.1\% | 132.5\% | 232.6\% | 20.9\% | 19.9\% | 16.0 | 4.3 |
| Sree Rayalaseema | Chemicals | 53.3 | 5.9 | 10.2 | 10.0 | 33.2 | 35.4 | 9.7 | 84.3\% | 162.2\% | 44.8\% | 755.1\% | -19.4\% | 32.0\% | 14.4\% | 6.1\% | 3.4 | 0.9 |
| Accentia Tech * | IT Enabled Services / BPO | 52.8 | 15.5 | 12.7 | 10.0 | 208.3 | 73.2 | 36.7 | 122.4\% | 159.7\% | 26.1\% | 20.2\% | 10.6\% | 30.0\% | 40.0\% | 39.0\% | 5.7 | 2.8 |
| Laffans Petroch | Chemicals - Speciality | 51.9 | 2.3 | 8.0 | 10.0 | 18.2 | 45.5 | 5.3 | 25.0\% | 128.4\% | 8.4\% | 2230.0\% | 35.3\% | -11.9\% | 8.9\% | 3.9\% | 3.5 | 0.4 |
| Repro India | Printing \& Stationery | 46.3 | 5.2 | 10.5 | 10.0 | 134.0 | 91.9 | 16.9 | 25.6\% | 70.5\% | 31.9\% | 12.2\% | -3.0\% | 2.4\% | 19.1\% | 19.7\% | 7.9 | 1.5 |
| Alphageo (India) | Oil Exploration / Allied Services | 45.1 | 12.2 | 5.1 | 10.0 | 400.9 | 92.8 | 43.7 | 118.1\% | 397.6\% | 51.0\% | 214.2\% | 7.8\% | -37.6\% | 52.1\% | 37.8\% | 9.2 | 4.3 |
| Compact Disc | Entertainment - Electronic Media | 43.4 | 8.4 | 9.6 | 10.0 | 71.3 | 39.8 | 25.0 | 114.7\% | 109.8\% | 39.3\% | 58.4\% | NA | -50.0\% | 19.3\% | 21.1\% | 2.9 | 1.8 |
| GMR Ferro Alloys | Ferro Alloys | 39.4 | 12.2 | 12.3 | 10.0 | 65.9 | 25.2 | 11.1 | 30.2\% | 518.3\% | 11.5\% | 1803.1\% | 3.6\% | 19.2\% | 34.1\% | 6.7\% | 5.9 | 2.6 |
| Cat Technologies | Computers | 37.2 | 2.8 | 31.6 | 10.0 | 7.2 | 14.0 | 4.2 | 2927.6\% | 561.9\% | 28.2\% | 74.8\% | -66.2\% | 8.3\% | 9.8\% | 12.8\% | 1.7 | 0.5 |
| Selan Expl. Tech | Oil Exploration / Allied Services | 35.8 | 17.8 | 14.4 | 10.0 | 283.0 | 38.0 | 19.3 | 364.3\% | 478.6\% | 254.5\% | 560.0\% | 21.1\% | 39.1\% | 84.9\% | 56.0\% | 14.7 | 7.5 |
| Kilitch Drugs | Pharmaceuticals Formulations | 35.1 | 5.0 | 13.2 | 10.0 | 125.0 | 38.9 | 10.3 | 46.7\% | 140.2\% | 6.1\% | 133.5\% | -53.3\% | -53.2\% | 22.2\% | 22.5\% | 12.2 | 3.2 |
| Natl. Peroxide | Chemicals - Inorganic | 34.9 | 5.0 | 5.8 | 10.0 | 180.1 | 96.1 | 23.2 | 43.8\% | 104.1\% | 12.2\% | 49.5\% | 1.5\% | -1.3\% | 28.6\% | 25.1\% | 7.8 | 1.9 |
| Mold-Tek Technol | Packaging - Plastic Containers | 33.9 | 4.2 | 11.0 | 10.0 | 76.6 | 38.8 | 12.7 | 23.1\% | 13.7\% | 30.1\% | 61.2\% | 11.1\% | 4.8\% | 16.1\% | 13.2\% | 6.0 | 2.0 |
| Oriental Carbon | Carbon Black | 32.9 | 2.1 | 9.2 | 10.0 | 27.9 | 63.6 | 3.9 | 85.9\% | 1990.0\% | 21.0\% | 1707.7\% | -2.6\% | 1.2\% | 11.4\% | 4.2\% | 7.1 | 0.4 |


| Company | Industry | Net Sales (June 08) | PAT (June $08)$ | Latest Equity | FV | CMP | BV | $\begin{array}{\|c\|} \hline \text { EPS } \\ (\text { TTM }) \\ \hline \end{array}$ | Growth in Sales YoY | Growth in PAT YoY | Growth in Sales QoQ | $\begin{array}{\|c} \text { Growth } \\ \text { in PAT } \\ \text { QoQ } \\ \hline \end{array}$ | Growth in Dep QoQ | Growth in Int QoQ | OPM\% w/o OI June 08 | OPM\% w/o Ol March 08 | $\begin{gathered} \text { P/E } \\ \text { on } \\ \text { TTM } \\ \text { EPS } \\ \hline \end{gathered}$ | P/BV |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Anuh Pharma | Pharmaceuticals | 32.5 | 3.7 | 1.4 | 5.0 | 251.6 | 143.6 | 37.5 | 35.1\% | 146.4\% | 0.3\% | 71.4\% | 0.0\% | 60.0\% | 18.3\% | 9.1\% | 6.7 | 1.8 |
| Poddar Pigments | Plastics - Masterbatches | 29.7 | 1.3 | 12.2 | 10.0 | 26.0 | 28.1 | 3.4 | 22.0\% | 42.2\% | 16.5\% | 300.0\% | -8.6\% | 31.6\% | 7.8\% | 4.1\% | 7.6 | 0.9 |
| Bal Pharma | Pharmaceuticals | 28.4 | 1.6 | 10.5 | 10.0 | 27.5 | 33.7 | 3.2 | 42.5\% | 57.6\% | 23.4\% | 257.6\% | 0.0\% | 23.6\% | 13.4\% | 0.7\% | 8.6 | 0.8 |
| Ultramarine Pig. | Dyes And Pigments | 28.0 | 4.7 | 5.8 | 2.0 | 37.8 | 25.0 | 5.5 | 51.8\% | 24.8\% | 13.9\% | 250.4\% | 1.4\% | -53.8\% | 26.6\% | 13.4\% | 6.8 | 1.5 |
| Amarjothi Spg. | Textiles - | 27.7 | 1.5 | 6.8 | 10.0 | 21.9 | 36.9 | 1.9 | 8.3\% | 121.7\% | 72.4\% | 125.0\% | 3.6\% | 3.3\% | 18.2\% | 25.4\% | 11.6 | 0.6 |
| Wim Plast | Plastics - Furniture | 23.8 | 1.5 | 6.0 | 10.0 | 54.1 | 81.1 | 6.8 | 36.0\% | 195.9\% | 19.1\% | 30.6\% | -3.6\% | -25.0\% | 11.9\% | 11.4\% | 8.0 | 0.7 |
| Vybra Automet | Forgings - Medium / Small | 23.6 | 0.7 | 7.1 | 10.0 | 22.2 | 50.9 | 5.2 | 53.4\% | 22.0\% | 22.0\% | 28.6\% | -48.8\% | -28.9\% | 10.4\% | 16.6\% | 4.3 | 0.4 |
| Bhagiradha Chem | Pesticides / Agrochemicals | 23.0 | 2.5 | 5.1 | 10.0 | 63.6 | 71.1 | 16.0 | 46.6\% | 191.8\% | 10.9\% | 86.5\% | 3.2\% | -12.2\% | 16.0\% | 8.4\% | 4.0 | 0.9 |
| Magna Electrocas | Castings - Grey Iron | 17.8 | 1.6 | 4.6 | 10.0 | 77.1 | 44.1 | 11.1 | 79.7\% | 192.9\% | 11.6\% | 134.3\% | -10.9\% | -4.0\% | 18.7\% | 15.6\% | 7.0 | 1.7 |
| Smruthi Organic | Pharmaceuticals | 17.6 | 0.9 | 3.8 | 10.0 | 67.5 | 29.9 | 5.6 | 37.3\% | 18.9\% | 27.1\% | 450.0\% | 70.8\% | 7.6\% | 15.1\% | 6.2\% | 12.0 | 2.3 |
| Camson Bio Tech. | Floriculture / Tissue Culture | 17.2 | 3.6 | 7.0 | 10.0 | 89.4 | 21.5 | 13.3 | 132.2\% | 72.9\% | 120.9\% | 458.5\% | 344.4\% | -75.0\% | 22.6\% | 9.5\% | 6.7 | 4.2 |
| Carnation Nutra | Food and Dairy Products | 15.6 | 1.8 | 5.6 | 10.0 | 80.4 | 43.9 | 9.0 | 32.3\% | 34.1\% | 11.6\% | 223.2\% | -23.3\% | 0.0\% | 17.6\% | 8.5\% | 9.0 | 1.8 |
| Nagpur Power | Metal - Others | 14.3 | 12.6 | 13.1 | 10.0 | 64.3 | 29.3 | 12.9 | 832.0\% | 3828.1\% | 662.6\% | 692.9\% | -13.0\% | NA | 89.6\% | 52.9\% | 5.0 | 2.2 |
| Flex Foods | Food - Processing - Mushrooms | 13.7 | 3.4 | 12.5 | 10.0 | 27.6 | 33.3 | 6.6 | 25.8\% | 51.8\% | 22.1\% | 43.5\% | -1.2\% | 6.0\% | 34.0\% | 25.3\% | 4.2 | 0.8 |
| Hind.Adhesive | Packaging | 12.6 | 1.2 | 5.1 | 10.0 | 9.9 | 7.5 | 4.3 | 31.5\% | 257.6\% | 16.5\% | 461.9\% | -8.6\% | -6.7\% | 16.4\% | 9.4\% | 2.3 | 1.3 |
| Jetking Infotrai | Computers - Education | 11.0 | 3.5 | 3.9 | 10.0 | 337.5 | 39.1 | 30.9 | 52.1\% | 48.5\% | 9.9\% | 117.3\% | -74.3\% | -44.4\% | 51.0\% | 30.4\% | 10.9 | 8.6 |

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[^0]:    *     - indicates consolidated results.

