Emkay

Private Client Research

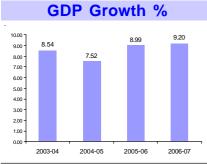
Pre Budget Expectations for 2007-08

February 15, 2007

Research Team

Budget FY07-08: Macro Issues to dominate

We are a just a fortnight away from the Union Budget for FY2007-08 which would be the 3rd consecutive Union Budget presented by Finance Minister Mr P C Chidambaram. Technically although the Budget exercise has lost its significance in recent times, it still remains an important document to assess and evaluate the direction and progress achieved within the economy. The Budget in our opinion is important, but it is less important from the anticipated changes in taxes & tariffs structures but more so from the tax reforms and simplification tax structure point of view.



Source: CSO

The Indian economy is in the midst of its best ever growth phase, with the GDP growth according to the Central Statistical Organisation (CSO) likely to grow by 9.2% in FY07E from 8.99% recorded last year. What makes this growth look more re-assuring is that it has come off on a higher base from the previous year which makes it the 4th consecutive year since 2004 onwards of sustained higher GDP growth for the economy. A major driver to this growth has been the Manufacturing Sector which contributes around 25% of the GDP and which grew by 11.3% as compared to 9.3% last year, followed by other sectors like construction, hotels, transport etc.

Going ahead we believe that GDP growth is likely to remain strong from a sustained growth seen in the Services segment which now accounts for roughly 55% of the GDP as compared to 50% in FY2000. On the other hand the manufacturing sector has consolidated its presence in the GDP by accounting for 25% of its share of GDP. Agriculture which used to previously account for a sizeable chunk (around 24%) of the GDP in 2001 has seen its share drop to 18.5% in FY07 and has seen a volatile uneven trend after its peak 10% growth in FY2004.

Infrastructure, Agriculture, Public Health & Education to be the key thrust areas.

We believe that to sustain this GDP growth it would be imperative for the government to focus on Infrastructure, Agriculture, Public Health and Education as these continue to remain the foundation blocks of the Indian economy. More importantly we expect the government to continue its support towards the Agriculture sector since almost 60% of our population still depends on agriculture as its livelihood.

On the other hand we also expect that since FY08E is the first year of the 11th Five Year Plan (2008-2013) which envisages huge investments in roads, power and other infrastructure projects, is likely to result in a significant rise in expenditure on infrastructure sectors to around 7-8% of GDP from around 4.5% currently. Similarly on social sectors like public health and education we expect the government to increase allocations.

Direct Tax collections by the government have continued to remain robust.

More importantly the government has recorded healthy growth in direct tax collections especially with regard to Corporate Tax which is up by 55% YOY during first 9 months of FY07, followed by Income tax up by 27%YOY and Customs up by 33% YOY in the same period. Also the STT (Securities Transaction Tax) which was introduced in 2004-05 has seen a sharp 90% YOY rise in tax collections aggregating Rs 3812 crs between Apr. 2006 to Jan. 2007 indicating the fact that more investors have participated in the India Growth story in the Indian capital markets. All these developments are likely to provide the government some flexibility in reducing select tax rates in this budget and meet its revenue deficit target under FRBM.

In terms of clear policy initiatives in this forthcoming Union Budget, we expect the government to make announcements towards implementation of the common Goods & Services Tax (GST) likely to be introduced from FY2010, possibly reduce surcharge on direct taxes and further rationalize taxes for select sectors both in terms of inputs required and the final end product, increase plan allocations to the Infrastructure and social sectors and progressively look at reducing the revenue deficit targeted in last years budget.

We also expect the government to announce a fresh round of divestment in Public Sector Undertakings (PSUs) in the forthcoming budget and it has already announced plans of divesting 10% in REC and 5% each in Power Grid Corporation and NHPC which will help the government to garner around Rs. 2000 crs.

MARKET SCENARIO BEFORE THE BUDGET -

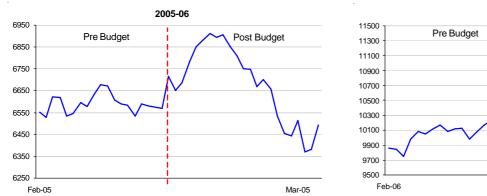
Markets are likely to remain extremely volatile and choppy before the Union Budget FY08

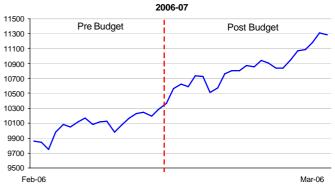
We expect the markets to remain extremely volatile before the Union Budget for 2007-08 is announced on Feb 28th 2007. Traditionally we have observed that a pre budget rally is typically seen across the markets before the budget, after which the markets tend to get corrected. What drives this volatility is the sharp contrast in expectations and reality and which really causes volatility in the markets.

While we do believe that markets discount the future, it would be incorrect to say that short term price movements in the Indian capital markets based on expectations from the budget are a realistic method to evaluate the risk reward opportunity available to investors. While sentiments on a shorter term basis would definitely get impacted by stock market movements, the longer term India growth story continues to remain intact and investors would have to accept short term volatility as a fact of life.

Investors need to focus on quality stock with good management and where visibility of business growth is strong. While historically the post Budget performance (usually 1 month after the budget) has typically remained a lackluster and negative period, we suggest investors to remain invested in both large caps and select Mid Caps. Our advice to investors is that at the present index levels it becomes even more important to pick the right stock/sector with the primary focus being on quality of the management and extent of revenue and earnings visibility.







Source : BSE

Sector-wise GDP growth rates (In %)

	Sector	2004-05	2005-06	2006-07
1	Agriculture	-0.04	6.02	2.73
2	Industry	9.75	9.58	9.95
(a)	Mining & Quarrying	7.45	3.59	4.48
(b)	Manufacturing	8.65	9.09	11.29
(c)	Electricity, Gas, Water	7.48	5.26	7.69
(d)	Construction	14.10	14.23	9.37
3	Services	9.55	9.83	11.18
(a)	Trade, hotels	10.93	10.42	13.01
(b)	Financing, insurance	8.70	10.94	11.15
(c)	Community services	7.94	7.71	7.84
	GDP at factor cost	7.52	8.99	9.20

Source: CSO

MACRO ECONOMIC PICTURE LOOKS STRONG -

With the government recording healthy growth in direct tax collections especially with regard to Corporate Tax, Income tax, Customs and Excise duties (Please see Table 1 for details) we believe that the Indian economy continues to remain in good health. More importantly corporate performance during Q3FY07A and YTD has remained healthy with several sectors like Cement, Capital Goods, IT, Auto and Telecom recording healthy topline, EBIDTA and bottomline growth. (Please see Table 2 for details). The Central Statistical Organisation (CSO) has estimated that FY07 GDP growth at 9.2%, while most of the economist think tanks have given a range of 7% to 9%. This growth is due to the healthy contribution by Services and Manufacturing sectors despite Agriculture recording underperformance.

Table 1 -Tax Collection - Continue to be Buoyant

(Rs. Crore)

Tax Nature	2005-06	2006-07	Full Year	April - I	December	9 Months
	Actual	Budget Est	Increase (%)	2005-06	2006-07	Increase(%)
Corporation	99433	133010	33.8	60457	93851	55.2
Income	57559	77409	34.5	36545	46425	27.0
Customs	65070	77066	18.4	47888	63655	32.9
Excise	111226	119000	7.0	67220	71816	6.8
Others	33700	35688	5.9	18729	30781	64.3
Gross (Excl Surcharge)	366988	442173	20.5	230839	306528	32.8

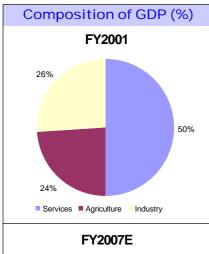
Source: CSO, nic.in, Finance Ministry

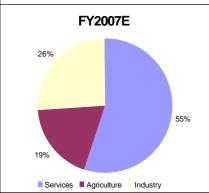
Summary of Central Government Finances Provisional Actual 2005/06, Budget Est. 2006/07 & Position upto Dec'06

(Rs. Crore)

		200	05-06			2006-	07	Chang	e For
	BE Est.	(Rev Estimates)	Actual Apr-Dec	Achieved (%)	(Budget Estimates)	Actual Apr-Dec	Achieved (%)	2006-07 (%)	Apr-Dec '06 (%)
Tax Revenue	269,992	274,139	168,715	61.5	327,205	232,171	71.0	19.4	37.6
Non-Tax Revenue	73,891	74,335	48,031	64.6	76,260	48,744	63.9	2.6	1.5
Revenue Receipts	343,883	348,474	216,746	62.2	403,465	280,915	69.6	15.8	29.6
Plan Expenditure	111,892	114,153	74,875	65.6	143,762	93,901	65.3	25.9	25.4
Non-Plan Expenditure	326,635	326,142	221,552	67.9	344,430	253,791	73.7	5.6	14.6
of which Interest	131,757	130,032	80,972	62.3	139,823	92,634	66.3	7.5	14.4
Non-Interest Non-Plan Rev Exp	194,878	196,110	140,580	71.7	204,607	161,157	78.8	4.3	14.6
Non-Interest Rev Exp	306,770	310,263	215,455	69.4	348,369	255,058	73.2	12.3	18.4
Total Rev Exp	438,527	440,295	296,427	67.3	488,192	347,692	71.2	10.9	17.3
Revenue Deficit	94,644	91,821	79,681	86.8	84,727	66,777	78.8	-7.7	-16.2
Cap. Exp. + Net Landing	53,284	56,710	28,664	50.5	67,799	28,077	41.4	19.6	-2.0
Total Expenditure	491,811	497,005	325,091	65.4	555,991	375,769	67.6	11.9	15.6
Other Non-Debt capital receipts	1,580	2,356	11	0.5	3,840	-	0.0	63.0	-100.0
Fiscal Deficit	146,348	146,175	108,334	74.1	148,686	94,854	63.8	1.7	-12.4
Primary Deficit	14,591	16,143	27,362	169.5	8,863	2,220	25.0	-45.1	-91.9

Source: CSO, nic.in, Finance Ministry





Source: CSO

HIGH GDP GROWTH TO BE SUSTAINED -

Going ahead we expect that GDP growth is likely to remain strong with the Services segment growing rapidly and now accounting for roughly 55% of the GDP as compared to 50% in FY2000. On the other hand the manufacturing sector has consolidated its presence in the GDP by accounting for 25% of its share of GDP. The only exception is Agriculture which has seen its share drop to 18.5% in the overall GDP during FY07 from 24% in 2001 as per the CSO and which has seen a volatile trend.

We hence believe that a relatively larger share of services in GDP, which is growing at a faster pace, should ensure a higher sustainable growth rate for the economy. Other factors which have driven growth across most sectors are favorable demographics (growing proportion of young workers), rising wages, increasing urbanization, a housing boom, and massive infrastructure spending. Rising income is helping to drive the consumption boom – this is evident from rapid growth in cellular subscribers, air travel, cars, consumer durables, multiplex movie theatres, credit cards and personal loans.

The private sector has been a major contributor to the GDP growth and we do not expect any negative measures, which could affect the confidence of India Inc at this point in time. We expect that, the major thrust in this budget will be on agriculture, infrastructure, social sectors like public health and education, tax simplification & administration and encouraging FDI in sectors like Insurance & Retail.

Corporate Earnings Growth - NIFTY 50 Companies

			Sales	\$				EBITI	DA				PAT		
Industry		9	6 Chan	ige				% Chai	nge		% Change				
	Q3FY07	Q3FY06	YoY	Q2FY07	QoQ	Q3FY07	Q3FY06	YoY	Q2FY07	QoQ	Q3FY07	Q3FY06	YoY	Q2FY07	QoQ
Automobiles (5)	18446.7	14709.7	25.40	17147.4	7.58	2771.36	2593.25	6.87	2819.27	-1.70	1685.64	1573.47	7.13	1730.46	-2.59
Cement (3)	5200.82	3523.56	47.60	4352.63	19.49	1771.59	816.67	116.93	1351.6	31.07	1107.8	423.22	161.76	807.18	37.24
Engineering & Capital Goods (5)	12261.2	9383.39	30.67	10834.9	13.16	2166.22	1452.39	49.15	1596.56	35.68	1367.99	946.36	44.55	1023.38	33.67
FMCG (3)	6740.28	5692.42	18.41	6407.75	5.19	1880.96	1383.83	35.92	1635.01	15.04	1309.87	920.76	42.26	1129	16.02
Information Technology & Media (6)	13652.8	10105.7	35.10	12975.3	5.22	4143.8	3329.19	24.47	3718.46	11.44	3336.23	2631.78	26.77	3031.68	10.05
Metals (4)	19111.8	14512.1	31.70	18800.7	1.66	6534.27	4222.59	54.75	6470.9	0.98	3751.44	2139.04	75.38	3736.9	0.39
Oil & Gas and Petrochemicals (6)	96554.5	76374.4	26.42	100834	-4.24	17447	11019.5	58.33	17851.3	-2.26	9248.58	4386.36	110.85	10162.9	-9.00
Pharmaceuticals (5)	4027.9	2960.88	36.04	3869.25	4.10	1566.79	970.65	61.42	1076.84	45.50	1277.5	745.19	71.43	801.42	59.40
Power Generation (2)	2734.2	2207.72	23.85	2608.46	4.82	626.15	702	-10.80	681.49	-8.12	480.93	392.29	22.60	388.71	23.72
Telecommunications (4)	10082	5170.49	94.99	9190.52	9.70	4003.44	1691.2	136.72	3311.47	20.90	2180.77	811.91	168.60	1612.9	35.21
Transport (1)	1935.68	1478.25	30.94	1615.04	19.85	234.75	261.98	-10.39	81.99	186.32	40.04	61.01	-34.37	-55.13	-172.63
Total - Excl. banking (44)	190747.9	146118.61	30.54	188635.69	1.12	43146	28443	51.69	40595	6.29	25787	15031	71.55	24369	5.82
Banking & Finance (6)	23036.5	18996.6	21.27	21975.9	4.83	18563.8	15065.2	23.22	17985.8	3.21	3238.56	2778.05	16.58	3324.96	-2.60
Total (50)	213784.35	165115.25	29.48	210611.58	1.51	61710	43509	41.83	58581	5.34	29025	17809	62.98	27694	4.81

Source: Capitaline

Agriculture continues to be a key area for the government with 60% population dependent on rural livelyhood.

CII has estimated that infrastructure would account for 10% of GDP by the end of the 11th Five Year Plan.

FY08 BUDGET TO FOCUS ON AGRICULTURE, INFRASTRUCTURE & SOCIAL SECTORS -

As stated earlier we expect the government to focus on Infrastructure, Agriculture, Public Health and Education in order to sustain the present level of GDP growth. Our belief is that with 60% of India's population dependent on Agriculture, it is imperative for the government to increase plan allocation here as the benefits of a sustained level of GDP growth have not yet seen a majority of the population reap its benefits. Therefore with increased plan allocations the government is likely to ensure that Agriculture grows annually by 3-4% so that eventually higher growth from here would lead to a increase in rural incomes which will drive demand for goods and services thereby also improving employment opportunities.

Infrastructure creation would be continue to be a thrust area for the government. As per the CII Infrastructure spending by the end of the 11th Five Year Plan would have to go up to 10% of GDP involving a estimated investment of \$ 337.5 bn in order to sustain an average 9.5% GDP growth over the next 5 years. Similarly on social sectors like public health and education we expect the government to increase allocations. This is because India is likely to have highest working class population in the next 4-5 years where a healthy worforce is necessary.

Similarly education is likely to get increased attention from the government in this budget. We already have a education cess of 2% and there are expectations that this would be increased to 4% in this budget.

AGRICULTURE -

We believe that, agriculture would be amongst the major thrust areas for the government due to –

- 60% population depends on Agriculture
- Agriculture production has remained volatile and poses a challenge for sustainable GDP growth
- Bridging the gap between urban and rural income is important
- Significant increase in consumption possible with higher disposable income from rural India
- Higher employment generation potential in rural India

2. INFRASTRUCTURE -

Some of the key reasons why infrastructure will get a boost are -

- To Increase FDI a Improved Infratructure is a must
- Improved Infrastructure will a key driver in providing value addition to customers
- Growing Urbanisation has made the existing infrastructure inadequate and needs to overhauled significantly.

TAX PROPOSALS - EXPECTATIONS

DIRECT TAXES -

- Surcharge on Corporates and Personal Income Tax currently pegged at 10% may be exempted
- Minimum Tax Exemption Limit for Individuals to be raised to Rs 2 lacs from Rs... lacs presently
- Securities Transactions Tax Status quo to be maintained
- Short Term Capital Gains Tax likely to increase to 15% or more with long term capital gains tax fully exempted from tax
- Increase in Education Cess to 4% from present level of 2%

INDIRECT TAXES -

- Reduction in peak customs duty from 12.5% to 10% which is in line with tariffs closer to ASEAN levels.
- Excise Duties to be consolidated at 16%
- Basic Framework for preparation of the Goods & Service Tax regime by 2010
- Service Tax likely to be increased to 14% from 12% currently
- Besides 44 new areas like sports & amusement parks, lawyers, filmstars shows to get added

The widening of the service tax is quite logical as believe that, service sax to contribute significantly to the governments revenues, since its contribution to the GDP is now almost 55%.

SECTORAL BIAS -

We expect the following sectors to benefit from the budget process.

Information Technology, Capital Goods, Power Equipment, Construction, Cement, Hotels, Retailing, Telecom, Insurance, Food processing, Fertilisers, Oil & Gas/Allied services players.

Sectors where we are positive are IT, Capital Goods, Cement, Construction, Hotels and Power Equipments

Hence it is quite clear that Infrastructure, Consumption and Agri related sectors would be the major beneficiaries of the process.

In large Caps we like Bajaj Auto, Mahindra & Mahindra, Tata Motors, Bharat Forge, Amtek Auto, Ultra Tech Cements, Shree Cements, Kirloskar Oil Engines, Infosys, TCS Satyam, and Tech Mahindra.

In the Mid Cap space, we continue to be positive on Ratnamani Metal Tubes, RPG Transmission, Sujana Metals, Automotive Axles, Federal Mogul, GabrielDynamatic Technologies, Madhucon Projects, Pratibha Industries, Mangalam Cement, Pradayne Infotech, Tanla Solutions, Tata Elexi, Global Vectra, Jindal Drilling, Royal Orchid Hotels and Great Offshore.

Sectorwise Expectations

AUTOMOBILES

Neutral

Current view

LONG TERM OUTLOOK

Positive

We remain positive on Automobile sector. Rising income levels, higher replacement demand, ban on overloading of trucks, rising infrastructure spending, strong freight rates would drive the demand for automobiles in India. We expect the automobile sector to grow at a CAGR of 12-15% over next 3-4 years.

Key budget expectations

Issues	Current Status3	Industry Expectation	Impact	Rationale
Excise Duty	■ Small Cars 16.3% Other Cars 24.5% 6-12 seater UVs 24.5% > 12 seater UVs 16.3% Two-Wheeler 16.3%	■ Small Cars 16.3% Other Cars 16.3% 6-12 seater UVs 16.3% >12 seater UVs 16.3% Two-Wheeler 8.0%	 Neutral Positive Positive Neutral Positive 	 Uniform excise duty on all passenger cars including UVs at 16.3%.
Customs Duty	■ Customs Duty already reduced on primary and semi-finished metals from 7.5% to 5%	customs duty at 5% level		OEMs source their raw material from domestic market, so it will not have any major impact.
Extension of deduction on R&D expenditure under Income Tax Act u/s 35 (2AB)	■ 150% deduction on expenditure on in-house R&D to expire on 31st March 2007	expenditure on not only		 OEMs spend money on upgrading vehicles to meet new safety and emission standards proposed by the Government and deduction would encourage R&D activities in India.

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Mahindra & Mahindra Ltd*	854	54.6	68.3	15.6	12.5	HOLD
Bajaj Auto Ltd	3016	127.5	160.1	23.7	18.8	HOLD

^{*}Consolidated / Source: Emkay Private Client Research

AUTO ANCILLARIES

Neutral

utral Current view

LONG TERM OUTLOOK

Positive

We remain positive on Auto Ancillary sector. The global outsourcing opportunity available for Indian Auto component vendors is mainly because of competent engineering skills, delivery capabilities and cost advantage. Domestic growth of automobile industry will also drive the sector in near future.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Customs Duty	■ Peak Customs Duty at 12.5%	■ To maintain peak Customs Duty at 12.5% level	■ Neutral	■ The peak Customs Duty was cut to 12.5% from 15% in last budget. Further cut may put auto component players at a disadvantageous position when compared to other emerging countries like Thailand and China
R&D	 Government has set up National Automotive Testing and R&D Infrastructure Project for auto R&D 	■ To allow imports of R&D equipment for the automotive sector at zero customs duty	■ Positive	 Auto component manufacturers want to be self-sufficient in R&D
Foreign Invest- ments in auto component industry	 Offers limited fiscal incentives to foreign investors 	■ To offer more fiscal incentives to foreign investors to establish themselves in the Indian auto component industry	■ Positive	Other competitive countries offer tax holidays, encourage investment in SEZs to encourage foreign investments

Top Picks

Company	Price	EPS (Rs)		PE	(x)	Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Ahmednagar Forgings Ltd	259	19.1	26.6	13.6	9.7	BUY
Automotive Axles Ltd	635	37.9	48.1	16.8	13.2	HOLD
Amtek Auto Ltd*	383	22.9	28.1	16.7	13.6	BUY
Gabriel India Ltd	34.2	2.7	3.9	12.7	8.8	BUY

^{*}Consolidated / Source: Emkay Private Client Research

CAPITAL GOODS / POWER EQUIPMENT

Positive

Current view

LONG TERM OUTLOOK

Positive

We remain positive on Capital Goods & Power Equipment sector. Government has given infrastructure status to power generation and distribution sector, we expect the demand for power to remain strong and power remains one of the critical success factors in India growth story. We expect it will drive strong demand for capital goods and power equipments as well.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Excise Duty	■ Excise duty on raw materials supplied to power generation, transmission and distribution at 16%	■ To reduce excise duty to 8% on all products & corresponding raw materials supplied to power generation, transmission and distribution projects	■ Positive	■ It would offer some respite to power equipment manufacturers as raw material prices have gone up substantially
	■ Excise duty on earthmoving and construction equipment is at 16%	■ To reduce excise duty on earthmoving and construction equipment to 8%	■ Positive	It would reduce the prices and improve the demand further
Customs Duty	■ Customs Duty on aluminum, copper, zinc and steel alloys has already been reduced to 5% from 7.5% in January 2007	■ To maintain the customs duty at 5% level	■ Neutral	 It would bring down the cost differential between international and domestic market and would benefit equipment manufacturers
Project Import Policy	■ Project imports under the Customs Tariff has already been brought down to 7.5% from 10% in January 2007	■ To maintain the rate at 7.5%	■ Neutral	It would encourage more investments in power and infrastructure sector
Infrastructure status to power	■ Benefits u/s 80 IA available to utilities engaged in generation, transmission and distribution of power	■ The benefit of 80 IA should be extended to turnkey contractors and power equipment suppliers	■ Positive	■ Power equipment companies which provide equipment and technology to power utilities are equally important and it would create level playing field for them.

Top Picks

Company	Price	EP	S (Rs)	PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Kirloskar Oil Engines Ltd	250	15.6	17.6	16.0	14.2	HOLD
RPG Transmission Ltd.	205	14.1	20.5	14.5	10.0	BUY
Sujana Metal Products Ltd.	111	14.2	23.0	7.8	4.8	BUY

CEMENT

Positive

Current view

LONG TERM OUTLOOK

Positive

The import duty has been brought down on cement by 12.5% to NIL but we do not expect any major threat to cement prices & we remain optimistic about the prospects of the cement sector going forward. Our optimism is based on the continued thrust by the government on infrastructure, increasing housing demand, opening up of retail sector and rising capacities by the corporates. With GDP expected to grow at 9% for next 2-3 years we expect 10%+ increase in cement demand. We feel budget 2008 would have a positive impact on the cement sector

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Excise duty on cement	 Specific rate of Rs 408 per tonne 	Rs 250 per tonne	Positive	 This would result in increased profitability for cement companies.
Import duty on pet coke	■ 5%	■ Be brought down to 0%	■ Positive	 Would reduce fuel cost of companies using pet coke. Major beneficiaries: Shree Cement, JK Cement
Concession in railway freight for cement/ clinker meant for exports		■ 50% concession seeked for transportation from plant to port		Would help hinterland plants to export
	■ 16% on slag from Iron & steel units	■ NIL	■ Positive	 Would reduce the cost of producing blended cement.

Top Picks

Company	Price	EPS (Rs)		PE	(x)	Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
ACC	1022	73.7	70.5	13.9	14.5	BUY
Shree Cements	1305	106.7	148.6	12.2	8.8	BUY
Ultra Tech	964	71.7	80.9	13.4	11.9	BUY
Mangalam Cements	183	14.4	36.2	12.7	5.1	BUY

CONSTRUCTION / INFRASTRUCTURE

Positive

tive Current view

LONG TERM OUTLOOK

Positive

We remain optimistic about the prospects of the "Infrastructure" sector going forward. Our optimism is based on following assumption: (1) Government is going to increase budgetary allocation for the infrastructure sector, FY06-07 budget allocation to NHDP was Rs99.5 bn which we expect to increase this year and Ports and Irrigation is to get further boost in this sector.(2)As per 11th plan an amount of Rs \$350bn is required for infrastructure sector out of which 20% will be from public private partnership and in Bharat Nirman projects there is a backlog of 90%. With a 9% GDP growth target and Gross Capital Formation in Infrastructure as a percentage of GDP expected to rise to 8% in the 11th (5-year) plan, investments required in the infrastructure space have been estimated to be \$ 350 bn in next 5 years. We expect budget 2008 to focus on infrastructure development.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
MAT on Infrastructure Projects	The provisions of MAT are applicable to infrastructure companies, who otherwise enjoy the benefits of the provisions of section 80-IA of the Act. These companies are usually incurring losses in the initial phase of their start up and make profits only after a long gestation period. On account of the MAT provisions, these companies are liable to pay MAT.	■ Infrastructure Companies should be exempt from tax.	■ Positive	These will give boost to the infrastructure company
Tax holidays for persons engaged in development in infrastructure undertaking	As per current scenario, if an entity enters into an agreement with govt for development of infrastructure and transfer the facility to govt after development on BOT basis, then its profit gets tax holidays whereas the contractor is directly awarded the contract on BT basis then it is not eligible for tax holidays in respect of profits derived from such development	■ To give tax holidays to company's who develop infrastructure facility on BT basis with respect to profit derived from such facility.	■ Positive	It will help construction companies to be equitable and motivate them to undertake job on individual basis and will help government in reduction of grants.
Section 80IA(4).	This section applies to any enterprise carrying on the business of developing, operating and maintaining any infrastructure facility on fulfillment of certain prescribed conditions	 Scope of section 80IA(4) be enlarged to include busi- nesses owned by foreign companies also, i.e. Project Offices 	■ Positive	It would give boost to overall construction sector.
Reduction in custom duty for construction capital equipment	 At present the custom duty rate is high for capital equipment 	 Reduction in custom duty of construction capital equipment 	Positive	 It will help Indian Construction company to build on Infrastructure assets.
Viable Gap funding should be increased	 Current budgetary allocation is not sufficient for such long gestation projects of infrastructure. 	 Viable gap funding should be increased. PPP should be encouraged further. 	■ Positive	■ Will boost BOT projects.
Tax Holiday / Exemption under section 80-IA/ 10(23G)	Pipeline projects are not granted infrastructure facility and hence no tax holidays.	 Granting 'Infrastructure' status to pipelines laid across the country for transportation of crude / gas / petroleum products and upstream oil and gas sector. 	■ Positive	Crude oil product and gas pipelines should be classified as 'Infrastructure Facility' and allowed the same benefit of tax holiday granted to other

Construction (contd...)

Issues	Current Status	Industry Expectation	Impact	Rationale
Budgetary Allocation for infrastructure	 Rs 19,600 crore allotted to railway, roads & shipping in the previous budget 	 Budgetary allocation expected to rise 	■ Positive	 Increasing thrust by Government of India on infrastructre development.
Extension of benefits u/s 80 IA to Oil & Gas transportation projects	 Currently not classified as infrastructure facility 	■ To include gas & pipeline projects under infrastructure facility.	■ Positive	Would enable any industrial undertaking engaged in building, owning and operating a pipeline facility in the petroleum or the gas transportation sector to take 10-year tax holiday under 80IA.

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
L&T	1615	40.6	54.9	39.8	29.4	HOLD
Madhucon Projects	270	12.1	22.3	22.3	12.1	BUY
Pratibha Industries	202	15.0	38.3	13.5	5.3	BUY
Patel Engineering	396	22.0	27.5	18.0	14.4	BUY

FMCG

Positive

Current view

LONG TERM OUTLOOK

Positive

We remain optimistic about the prospects of FMCG sector going forward. With the economy growing at a rapid pace and organized retailing making greater inroads we expect the domestic FMCG industry to garner huge benefits from the same. Further FMCG companies in last few years have systematically spread there network in rural areas, with this ongoing thrust we expect these companies to make deeper penetration in rural areas and increase its customer base and expand volumes

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
The processing and value addition is significantly lower than developed countries and many developing countries. Fiscal incentives are thus considered important for the sector to grow.	 The total incidence of tax on processed products in India is as high as 40% on certain items. Considering the importance of this sector, while a few countries have kept the incidence of tax at zero %, most others have pegged it at 12% to 14% In the last budget condensed milk, ice cream, preparation of meat, fish and poultry, pectin, pasta and yeast had been fully exempted from excise duties. Excise duty on other processed foods and agro-based products stands at 16% 	exploit the untapped potential in food processing sector, industry chambers seek a reduction in average incidence of tax applicable to this sector from current level of 25% to under 10%; tax sops for technology upgradation and R&D in food processing segment; Rationalization of	■ Positive	 Reduction in excise duty on food items is based on the logic that the food processing industry can bring enormous benefits to agriculture. Labour intensive industry leading to employment generation and economic growth Would enable players to price there product more competetive
Abatement rate for computation of excise duty for certain FMCG products	 Abatement rate in case of some FMCG products is greater than 30% of MRP and more than 60% of the cost of production. 	■ Increase in abatement rate of excise on Shampoos, Tooth Paste, soft drinks, Soaps and Detergents	■ Positive	Such high tax incidence hampers deeper penetration and growth of these segment of FMCG products
Rural Sector budget allocation	 Urban penetration for basic FMCG goods has almost saturated and the real growth shall come from rural India 	■ Increase in budget outlay for the rural sector	■ Positive	Any increase in outlay for rural sector means more expendable income in pocket of rural population – this can give a boost to the FMCG sector in the medium to long term

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Paper Products	375	31.5	40.5	11.9	9.3	BUY
Cosmo Films	75	11.3	15.3	6.6	4.9	HOLD

Hospitality

Positive

Current view

LONG TERM OUTLOOK

The outlook for the industry looks quite positive from the fact that in most of the major cities a demand-supply mismatch is brewing up which has resulted in an healthy growth in occupancies and ARR's in last few years. This has resulted in strong operating and net margins for most hotel companies.

Positive

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Infrastructure status for Hotel Industry was withdrawn in 2001		 Infrastructure status in the reinstated in the10 year tax holiday Made 80I to be applicable which was withdrawn in 2001 	■ Positive	 Taxation benefit on new projects will enable hotel projects to be more profitable
Tour operators pay service tax but face difficulty in claiming credit for tax paid on inputs as service tax is not applicable on room rent.	banquet services, conference, laundry and telecom facilities provided by hotels, however on room rent no	Status-quo to be maintained	■ Neutral	■ If service tax is applicable on room rent travel cost shall increase significantly and shall affect the growth in tourism industry.
Depreciation on hotel buildings which was earlier allowed at 20% is now reduces to 10%	buildings under IT Act is	■ Depreciation on hotel buildings to be changed to earlier 20% from current 10%	■ Positive	■ Higher cash flows
Luxury tax is a state subject and hence varies from state to state		across all states Should be charged on the basis of actual tariff charged	■ Positive	 Administrative efficiency Boost to tourism by lowering luxury tax
FSI allowed for hotel building is a municipal subject and is quite less compared to other countries	upon municipal regulations	 Uniform policy for FSI for hotels across India The allowable FSI should be increased to atleast about 3-3.5 times 	■ Positive	 Administrative efficiency cost of constructing hotels to come down

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Royal Orchid	189	11.8	14.8	16.0	12.8	BUY
Kamat Hotels	170	13.7	20.9	12.4	8.1	BUY
Hotel Leelaventure	59	2.4	3.4	24.5	17.3	BUY

IT/Software

Neutral

Current view

LONG TERM OUTLOOK

Positive

Indian software sector is growing at a scorching face and it has grown by almost ten-fold in last one decade, and with increasing acceptance of Indian IT players in the global IT arena and incremental offshoring, Indian IT sector is well poised to cross \$60 bn by 2010, according to Nasscom. In this scenario, companies with strong business models and global presence are well set to attain higher growth trajectory in the coming years.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Tax Sops under Sec 10A/10B Tax Exemptions under Special Economic Zone (SEZ)	 Software Exports are exempted from tax till assessment year 200-10 Deduction for export Income: 100% for 1st five years 50% for next five years 	 Status Quos maintained Concessions given to software exports from special economic zones (SEZs) should be extended to software technology parks (STPs) 	■ Positive, ■ Positive	■ Need incremental invest- ments in new facilities, to take advantage of further tax sops
Fringe Benefits Tax (FBT):		Status Quos main- tained	Neutral, no changes expected	■ Fringe Benefits Tax (FBT), don't have any major impact on software companies and BPO's, as it only around 1% of the PBT

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Infosys	2284	68.3	91.1	33.4	25.1	HOLD
Tech Mahindra	1646	45.7	64	36.0	25.7	HOLD
Tanla Solutions	348	16.7	24.8	20.8	14.0	BUY
Tata Elxsi	265	16.4	23.7	12.2	9.8	BUY
Paradyne Infotech	99	12.5	18.6	7.9	5.3	BUY
Satyam Computers	464	21.7	27.1	21	17	HOLD

MEDIA

Neutral

Current view

LONG TERM OUTLOOK

Positive

Riding the economy boom, and growing acceptance of Indian films and contents in overseas market, Indian media and entertainment sector is getting the much deserving limelight. The global entertainment industry, projected to touch a whopping US\$ 1.8 trillion by 2015, is gravitating towards the Asian region, and India has the potential to garner a chunk of it about US\$ 200 billion, which clearly indicates the brighter side ahead for Indian media and entertainment sector.

Key budget expectation

Issues	Current Status	Industry Expectation	Impact	Rationale
Service Tax	 Service tax of 12% is levied on sale of space/ Time foradvertisement for Broadcaster and Radio 	■ Status Quo maintained	■ Expect to remain unchanged	As advertising is major chunk of revenue and major
Service Tax (Print Media)		Status Quo maintained	continue Expect to	contributor to EBITDA for Print media company, introduction of service tax could result in earning estimates, negative for
Service Tax on events	All kinds of sponsorship services except sporting events have been brought under the service taxnet.	Status Quo maintained	remain unchanged	HT Media, Jagran Prakashan, Deccan Chronical.
Customs Duty	 Custom duty on Set-Top Boxes -NIL 12.5% custom duty levied on Broadcasting Equipments 	Status Quo maintained	 Expect to remain unchanged Expect to remain unchanged 	
Excise Duty	 Excise Duty of 16% levied on Set-Top Boxes 16% excise duty levied on Broadcasting Equipments 	■ Status Quo maintained	■ Expect to remain unchanged	
FBT	■ Fringe benefit tax with respect to tours and travel (5 % of the expenses incurred in this respect shall be subject to FBT.	■ Status Quo	■ Expect to remain unchanged	

Oil & Gas and Allied Services

Positive

Current view

LONG TERM OUTLOOK

Positive

We are bullish on the long term prospects of the Oil & Gas sector and allied services. The crude basket for Indian companies is considerable low than the peak prices of crude in Aug'06. We expect this easing of crude prices to be beneficial to oil & gas marketing companies.

On the exploration and production front with completion of allotment of NELP - IV blocks and recent successes of E&P companies in finding hydrocarbon reserves we expect great action on the E&P front. Further exploration work has also picked up fast pace. We expect this to be beneficial to companies in the E&P space in the long term and to companies providing allied services to E&P companies.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Customs duty	■ Currently, 5% customs duty is levied on crude, 7.5% on petrol & diesel, 10% on ATF and 5% on naptha	custom duty structure on petro products	■ Positive	 Would reduce the burden on consumers and would be revenue positive for the government too.
Excise duty	■ Diesel ED – 8.16% + Rs. 3.32 / liter ■ Petrol ED – 8.16% + Rs. 13.26 / liter	■ Rationalization of excise duty structure for ATF, petrol and diesel to fixed rate from current structure of % of cost + fixed rate	■ Positive	 Would help in containing inflation, reduce the burden on consumers and would be revenue positive for the government too. Lesser fluctuation of prices for consumer due to changes in crude rate
Tax sops for gas pipeline laying companies	 No tax sops for gas pipeline laying companies 	 Infrastructure status for gas pipeline companies To be grouped u/s 80IA where notified infrastructure projects are allowed 100% deduction in profits for a period of 10 years 	■ Positive	 Will encourage private participation in pipeline laying projects
Tax holiday for E&P operations	 Currently E&P companies get tax exemption for 7 years 	■ E&P companies tax holiday to inc to 10 yrs from 7 yrs	■ Positive	 Will encourage higher participation for E&P projects

Top Picks

Company	Price	EPS	S (Rs) PE (x)		Recommendation	
	(Rs)	FY07E	FY08E	FY07E	FY08E	
Global Vectra	258.0	15.2	26.1	17.0	9.9	BUY
Great Offshore	642.2	35.8	56.9	17.9	11.3	BUY
Jindal Drilling	503	20.7	31.0	24.3	16.2	BUY

REALTY

Positive

Current view

LONG TERM OUTLOOK

Positive

We remain optimistic about the prospects of the "REALTY" sector going forward despite rising interest rates. Our optimism is based on three assumption: (1) As per 11th plan there is a shortage of 24 mn housing units, mostly in mid-lower segments. (2)All the organized realty players have large scale property under development and have big plans to develop property in future which is likely to help them to grow at a CAGR of 25%over the next three years.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Extension of 80IB(10)	■ The built up area of the shop and other commercial establishments included in the housing projects shall not exceed 5% of the aggregate built up area of the housing project or 2000 sq ft, whichever is less. This particular section is expiring in 31st March'07.	■ Extension of the date and the limit of 2000 sq ft should be deleted or increased to higher level.	■ Positive	This is expected to encourage developer to invest into small and medium size dwelling- units. With cost of material and labor rising and interest rate rising, developers as expected to increase prices if the tax benefits are taken away.
Introduction of Real Estate Investment Trusts(REITs)	■ No such trust exists	■ Governemnt should consider allowing REITs	■ Positive	It will help developers to unlock the values of their projects and at the same time provide investors with an invest opportunity with a secured return.
Alternative Funding and clarity in FDI regulation.	■ There is no alternative funding except parting with equity.	 Government should allow to tap ECB from International markets. 	■ Positive	 It would enable developer to access cheaper credit through ECB rather then sky rocketing interest rate. This would enlarge resource base for the housing sector and also bring in international stakeholding.
Uniformity in stamp duty.	■ Stamp duty on properties is exorbitant and varies from state to state.(5% to 14%)	 Appoint a regulator for Realty sector and reduction in stamp duty to 2% across the state Also exemption of stamp duty on resale flats. 	■ Positive	It will help investor and also consumer to increase the liquidity in realty and also reduce in cost of acquisition.
Exemption of service tax	Service tax is leviable where construction of a residential unit is undertaken by a builder under an agreement for sale and right in property are transferred to the customer after construction		■ Positive	An Estate builder is the seller of immovable property and should not be subject to service tax.

Top Picks

Company	Price	EPS (Rs)		PE (x)		Recommendation
	(Rs)	FY07E	FY08E	FY07E	FY08E	
NESCO	1415	32	60	44.2	23.6	HOLD
BL Kashyap	1350	55	102	22.6	12.2	BUY
Ansal Housing	297	23.1	45.4	12.9	6.5	BUY
Peninsula Land Limited	410	43.4	47.3	9.4	8.6	BUY

Retail

Positive

Current view

LONG TERM OUTLOOK

Positive

The outlook for domestic retail industry looks is very positive due to an extremely low penetration for organized retailing in India.

The organized retailing industry is estimated at Rs 350 billion, a little under 3% of the total retail sector in India. However, this state of affairs is poised for change. India's retail sector is wearing new clothes and with a three-year CAGR of 46.64%, retail is the fastest growing sector in the Indian economy. The organized retail industry in India is currently on a fast track growth path and is expected to clock 25-30% growth per annum over the next 5-6 years. By 2010, the industry is expected to triple its current revenues to Rs 1,095 billion. This would entail an investment of Rs 31 billion per annum.

With this kind growth prospects big industrial houses like Reliance, Bharti & Aditya Birla and Tata's have planned huge investments in this sector.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Opening up of retail sector to f o r e i g n investment in select speciality retail areas	 Govt regulations allow 100% FDI in cash and carry retail through automatic route and 51% in single branded product. 	■ FDI to be allowed in retail sector – atleast to a few segments like electronics, sports goods, building equipment, stationery & furniture.	■ Positive	 Reforms in FDI in retail will induce a number of global chains to set up shops in India
Fiscal Incentives for development of retail destinations		 Finacial Incentives for setting up retail destinations 	■ Positive	 Shall help in increasing both consumption and employment opportunities in the economy. Will be positive for agro and processed foods and FMCG industry in general

TELECOM

Neutral

Current view

LONG TERM OUTLOOK

Positive

Indian Telecom sector is growing at a unprecedented pace, and subscribers base is growing at a scorching rate of around 5 mn per month. Indian wireless penetration has risen by almost 81% in the last year and still is way below than China at 34%. Going forward, with supportive regulations, incremental Capex spends, higher end product innovations and failing equipments prices will keep the sector momentum ahead.

Key budget expectations

Issues	Current Status	Industry Expectation	Impact	Rationale
Custom Duty	 Additional duty of customs of 4% levied on ITAbound items (including mobiles) and their inputs 	■ Telecom Service providers should be made eligible to avail credit of 4%ACD.	■ Positive	 Lower capital cost will also enable faster roll- out of affordable service to rural areas.
Exemptions U/S 80IA	■ Under Section 80, telecom operator is en- titled to 100% exemp- tion on taxable profits for 5 years	■ The period during which 80 IA, claimed by the telecom operators should be extended to 20 years in place of existing 15 years.	■ Positive, Unlikely to change	■ This step will result in a higher disposable surplus for reinvestment in the business. This will thus enable faster expansion of service thereby resulting in higher revenues for the service providers.
Application of MAT u/s 115JA		■ The explanation to section 115JB should be suitably amended to provide for exclusion of incomes, to which section 80IA applies, from the Book Profits of the Company.	■ Positive	■ This step will result in a higher disposable surplus for reinvestment in the business. This will thus enable faster expansion of service thereby resulting in higher revenues for the service providers.

Emkay's Network

AHMEDABAD 079-26448727/29 0532-2452388 9414454123 09860498897 Cunninghum Road 080-41220915 Malleswaram 080-23464173 Shimoga 0818-2221031/221027 Vijaynagar 9341327222 **BHOPAL** 09301189603 Alkapuri 0265 6640551 Sayaji Gung 0265-3918069 - 74 Karelibaug 0265-3918021 - 24 Manjalpur 0265-3206663 BHAVNAGAR 9898001945 CHENNAI Adyar 044-42300788 Anna Nagar 044-42127298 Ramarao Street 044- 42605604 T Nagar 044- 42605604 044-42024672 Gandhi Nagar 044-42607611 Thiruvanmiyur 044-42178646 Nanganallur 044-42056685 North Usman Road 044-45502496 Sowcarpet 044-30966268 CHANDIGARH 0172-5052424 Chandigarh - Sec47 0172-5072123 0484-3949749 COIMBATORE 100 Feet Rd 0422-2493536 R.S Puram 0422-4370489 Nehru Place 011-32474709 011 42267259 Barakhamba Road 11 43575757 Dehradun 9219698600 0373-2322607 **DIMAPUR** 03862-225832 07644-234261 0424-22212823 Brough Road 09894719071 **FARIDABAD** 0129-4068303 **GANGANAGAR**

GOA 0832 - 6650770 **GULBAR** 08472 32850 9954070377 Old Railway Rd. 0124-3250629 Sheetla Mata Rd. 0124-4081346 **HARYANA** Rohtak 01262-268701 Jhajjar 01251-253028 HOSHIARPUR 01882-326767 HYDERABAD Ameerpet 040- 23731230/31 Banjara Hill 040-6553 4261 01334-329563 Racecourse Road 0731-3918624/ 9893894415 **R. N. T. Marg** 0731-4068098 Agga Chowk 0761-4067239 Vikas Bazaar 0761-4031955 **JAIPUR** Bhawani Singh Lane 0141-2361438 JAIPUR
0141-2378661
Modi Nagar
0141-2811118, 2810501
Sardar Patel Marg
0141 2376886
M.I. Road 0141- 4022256 JAMNAGAR 0288-2561522 JAMMU 0191-2454764 0326-2361720 JHARKHAND DHANBAD 0326 2361720 0291-5101900 **Jalori Gate** 0291-2627749 Paota 0291-3209090 Mandore Mandi 0291-5121134 Mandore Mandi 0291-5100995 I ATUR 0238 - 2255996 / 2249066 MORADABAD 05912424090 JUNAGADI 0285-2629489 9255248404 **KOTTAYAM** 04812563033/44 04565-224221 **KAYAMKULAM** 0479-3953222 **KOLKATA** 033-39511666 **C.B. Street** 033-22428734

Tagore Street 033 - 22597938 Tarachand Dutta Street, 033- 26501114 **Grant Lane** 09830667686 Mukherjee Road 033 24668300 0744-2502877 9839552211 **MADURAI** 0452-3018691/92/93/94/ 0452- 4379688 MYSORE 0821 4250696 MUMBAI Borivali 022-28334629 Borivali 022-56610312 Borivali 9867697105 Borivali 9867129422 **Dadar** 022-32605528 **Dhobi Talao** 022-56023723 Fort 022-22653471/22875805 Fort 022-22704710 Ghatkopar 022-25122448 Goregaon 022-28770991 **J B Nagar** 9892343344 Khar 022-26049302 Lokhandwala 022-56778638/39 Malad (E) 022-28820352 Malad (W) 022-28891770 Malad (W) 022-28777679 Masjid Bunder Masjid Bunder 9224575600 **Mulund** 022-25614154 Mumbadevi 23460060 / 61 /62 Oshiwara 9821233777 Powai 022-28573098 **Santacruz** 9869102930 Santacruz (w) 26616085 / 7075 Ulhasnagar 95251-3952746 Versova 022-26360617-18 Vile Parle 022-26714805 0712-2538191 0861-2330841 Sitabuldi 0712-2558455 **NASHIK** 0253-5607814/15 Gangapur Rd 9326173938

60 ft. Rd 0253-2598310 NAMAKKAL 04286 - 275494/ 95 PANIP 0180-6451645 0484-2640046 0413-6450006/ 4500006 D.P. Road 9850818986 Karve Road Rasta Peth 020-26123351 Satara Rd. 9520-24220031 Sadashiv Peth 9520-30947224 Shaniwar peth 020- 255303387 RAJAHMUNDRY 9396456406 **RAJKO1** Dr. Yagnik Rd 0281 - 2464535 Phulchab Chowk 0281-2452875 **Rampur** 9897537945 07412-329878 9419074424/ 9906679327 0427-2336881 0758-2401647 0233- 6616010/11 **SARDARSHAHAR** 01564-512108 **SONIPAT** 9812059933 SIRSSA 09888333639 SURAT 0261-2369996 Ghod Dod Road 0261- 3993010 9362113579 TRICHY 0431- 4220713/14/15 Srirangam 0431-6454377/88/99 Thiruverumbur 0431-2511787 / 6453898 **TIRUPUR** 0421-4336995 Kokalai 0487 2428793 Patturakkal 0487 6450233 TRIVANDRUM 04713257010 **UDAIPUR** 0294-2415405 VISAKHAPATNAM 0891 2730730 VARANAS 0542-5521383 **VIJAYAWADA** 0866-2579266 0870-6450793/94/95 09422892827

9351793000

Weston Street

033-22118369

Raviwar Peth

0253- 3203888

Name	Sector	Tel No	E-mail id
Avinash Gorakshakar	Head of Research	+91 22 6612 1206	avinash@emkayshare.com
Umesh Karne,CFA	Auto, Auto Ancillary, Capital Goods, Power Equipment	+91 22 6612 1281	umesh.karne@emkayshare.com
Manish Balwani	Cement, Construction	+91 22 6612 1278	manish.balwani@emkayshare.com
Sanjeev Hota	IT, Telecom, Media	+91 22 6612 1243	sanjeev.hota@emkayshare.com
Pratik Dalal	Hotels, Packaging, Retail	+91 22 6612 1280	pratik.dalal@emkayshare.com
Suman Memani	Mid-caps, Construction	+91 22 6612 1279	suman.memani@emkayshare.com
Sunita Karwa	Research Associate	+91 22 6612 1282	sunita.karwa@emkayshare.com
Manas Jaiswal	Technical analyst	+91 22 6612 1274	manas.jaiswal@emkayshare.com
Rajesh Manial	Associate Technical analyst	+91 22 6612 1275	rajesh.manial@emkayshare.com
Zeal Mehta	Derivative Analyst	+91 22 6612 1276	zeal.mehta@emkayshare.com

DISCLAIMER

Emkay Share & Stock Brokers Limited (Emkay) has two separate independent equity research groups: Institutional Equities and Private Client Group. This document has been prepared by Emkay – Private Client Group (Emkay -PCG). Affiliates of Emkay Institutional Group may have issued other reports that are inconsistent with and reach different conclusions from the information presented in this report. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating and target price of the Institutional Equities Research Group of Emkay Share & Stock Brokers Limited. This document is not for public distribution and has been furnished to you solely for your information and any review, re-transmission, circulation or any other use is strictly prohibited. Persons into whose possession this document may come are required to observe these restrictions. This document is subject to changes without prior notice and is intended only for the person or entity to which it is addressed to and may contain confidential information and/or privileged material. We are not soliciting any action based upon this material. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is for the general information of clients of Emkay -PCG. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. Emkay-PCG will not treat recipients as customers by virtue of their receiving this report. We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable. It should be noted that the information contained herein is from publicly available data or other sources believed to be reliable. Neither Emkay, nor any person connected with it, accepts any liability arising from the use of this document. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for any investment decision. The recipients of this material should rely on their own investigations and take their own professional advice. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. Opinions expressed are our current opinions as of the date appearing on this material only. We do not undertake to advise you as to any change of our views expressed in this document. While we would endeavor to update the information herein on a reasonable basis, Emkay, its subsidiaries and associated companies, their directors and employees are under no obligation to update or keep the information current. Also there may be regulatory, compliance, or other reasons that may prevent Emkay and its affiliates from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Emkay and its affiliates, officers, directors, and employees may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) or have other potential conflict of interest with respect to any recommendation and related information and opinions. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report. Analyst's holding in the stocks mentioned in the report: NIL

Emkay Share and Stock Brokers Ltd.

Member: The Stock Exchange, Mumbai (BSE) and The National Stock Exchange (NSE).

C-6, Ground Floor, Paragon Center, Pandurang Budhkar Marg, Worli, Mumbai – 400 013.

Tel No. 66121212. Fax: 66121299; E-mail: marketing@emkayshare.com; Website: www.emkayshare.com; Regn.Nos.PMS-INP 000000779; BSE (Cash) INB 010901838; BSE (Derivative) INF 010901838; NSE (Cash) INB 230901838; NSE (Derivative) INF 230901838; DP CDSL IN-DP-CDSL-58-2000 Call (Tollfree) 1-600-223-434 / 1-800-223-434