# Goldman Sachs

## India

## **India Weekly Kickstart**

Portfolio Strategy Research

Union Budget helps markets shrug off oil and domestic macro worries to end the week 4.4% higher wow

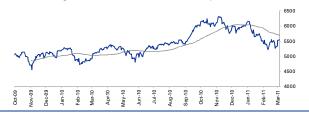
- Indian equity markets posted their highest weekly gain since the peak of November 2010.
- Consumers (CNXFMCG Index: +6.8%) and Banks (CNXBANK Index: +5.1%) outperformed wow.
- As of close of Tuesday March 1, Flls had sold US\$2.1 bn while domestic MFs bought US\$0.5 bn ytd.
- Crude (+4.0%) & silver (+2.6%) extended their gains from last week, and copper rose 5% wow.

### Overview

Indian equity markets shrugged off rising oil prices and weak domestic macro data to recover handsomely from last week's sell-off. Investors seem to have welcomed the budget's move to increase foreign investment limits in corporate bonds and to allow foreign investors to invest in domestic mutual funds. Economic data released this week was weak and showed that 4QCY10 GDP grew 8.2% yoy (vs. 8.9% in 3Q). Exports rose 32.4% yoy in Jan (vs. 36.4% in Dec) while imports grew 13.1% yoy (vs. -11.1% in Dec)

### **NIFTY** price performance

NIFTY surged 4.4% wow, down 9.7% ytd



### **Foreign and Domestic Flows**

As of close of Tuesday (March 1, 2011), foreign investors had sold US\$0.53 bn wow, while domestic MFs bought US\$0.25 bn wow.

### **Earnings Sentiment and Relative Valuation**

MSCI India Consumer Staples had the strongest EPS sentiment (8.8%) wow. India's valuation premium relative to MXAPJ is currently 20%.

### **Commodities**

MCDX Spot Commodity Index climbed 1.6% wow. Crude(+4%) & Silver(+2.6%) rose further and Copper gained 5% wow

### **Earnings Releases and Events**

Industrial Production (Mar 11)

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## Goldman Sachs views at a glance

| Market Allocation |                                 |           |          |  |  |  |  |  |
|-------------------|---------------------------------|-----------|----------|--|--|--|--|--|
| Weightings        | Markets Index targets (12-month |           |          |  |  |  |  |  |
|                   | Taiwan                          | TWSE      | 11,000   |  |  |  |  |  |
| Overweight        | Korea                           | KOSPI     | 2,500    |  |  |  |  |  |
|                   | Singapore                       | FSSTI     | 3,800    |  |  |  |  |  |
|                   | Japan                           | TPX       | 1,050    |  |  |  |  |  |
|                   | Hong Kong                       | MXHK      | 14,000   |  |  |  |  |  |
|                   | China                           | HSCEI     | 16,500   |  |  |  |  |  |
| Market weight     | Thailand                        | SET       | 1,140    |  |  |  |  |  |
|                   | Philippines                     | PCOMP     | 4,600    |  |  |  |  |  |
|                   | Malaysia                        | FBMKLCI   | 1,700    |  |  |  |  |  |
|                   | Indonesia                       | JCI       | 4,000    |  |  |  |  |  |
| Undomusialet      | Australia                       | AS51      | 5,440    |  |  |  |  |  |
| Underweight       | India                           | NIFTY     | 6,300    |  |  |  |  |  |
|                   | Regional targe                  | t (MXAPJ) |          |  |  |  |  |  |
|                   | 3-month                         | 6-month   | 12-month |  |  |  |  |  |
|                   | 500                             | 520       | 580      |  |  |  |  |  |

| D | ecent | Duck  | licatio | -   |
|---|-------|-------|---------|-----|
| п | œcent | F U D |         | 115 |

India: Econ: India Union Budget: a fiscal promise to keep and miles to go before it succeeds, Mar 01

https://portal.gs.com/gs/portal/?st=1&action=action.binary&d=10593383

In the Union Budget for FY12, the government announced a reduction in the fiscal deficit to 4.6% of GDP from an estimated 5.1% in FY11, ahead of market expectations. The deficit reduction is based on revenue buoyancy and keeping expenditures essentially flat in nominal terms, which leads to a lower net market borrowing of Rs3.4 trillion, lower than market expectations. We think it will be difficult for the deficit targets to be met as expenditures have been under-budgeted and revenues have been over-budgeted. There are no new taxes or increases in tax rates. The expenditure targets are ambitious, especially on subsidies. On the reform front, the budget was more positive especially on opening up the capital account and on firm road maps for the implementation of the direct tax code and direct cash transfers of subsidies.

|               | Conviction List |                |                          |                        |                         |                    |  |  |  |
|---------------|-----------------|----------------|--------------------------|------------------------|-------------------------|--------------------|--|--|--|
| Bloomberg     | Name            | GICS<br>Sector | Target<br>price<br>(INR) | Last<br>Price<br>(INR) | Up /<br>downside<br>(%) | 2011E<br>CROCI (%) |  |  |  |
| Conviction Bu | ıy              |                |                          |                        |                         |                    |  |  |  |
| LANCI IB      | Lanco Infratech | Industrials    | 54                       | 38                     | 42.1                    | 11                 |  |  |  |
| IIB IB        | IndusInd Bank   | Financials     | 320                      | 233                    | 37.6                    | NA                 |  |  |  |
| BHARTI IB     | Bharti Airtel   | Telecom.       | 430                      | 331                    | 30.0                    | 15                 |  |  |  |
| RIL IB        | Reliance Ind    | Energy         | 1,250                    | 978                    | 27.8                    | 12                 |  |  |  |
| SOBHA IB      | Sobha Devers    | Financials     | 331                      | 278                    | 19.1                    | 9                  |  |  |  |
| BOS IB        | Bosch (IN)      | Cons. Disc.    | 7,414                    | 6,141                  | 20.7                    | 29                 |  |  |  |
| TATA IB       | Tata Steel      | Materials      | 761                      | 623                    | 22.1                    | 10                 |  |  |  |

| Bloomberg Name |                | GICS<br>Sector | Target<br>price<br>(INR) | Last<br>Price<br>(INR) | Up /<br>downside<br>(%) | 2011E<br>CROCI (%) |
|----------------|----------------|----------------|--------------------------|------------------------|-------------------------|--------------------|
| Conviction S   | iell           |                |                          |                        |                         |                    |
| ACC IB         | ACC            | Materials      | 757                      | 989                    | -23.5                   | 16                 |
| CIPLA IB       | Cipla          | Health Care    | 253                      | 306                    | -17.3                   | 17                 |
| RPWR IB        | Reliance Power | Utilities      | 91                       | 114                    | -19.8                   | 3                  |

Pricing, GS ratings, and 12-month target prices are as of the close of March 3, 2011. Stock ratings: B-Buy; S-Sell; N-Neutral; NC=Not Covered; List memberships: B\*=On Conviction Buy List; S\*=On Conviction Sell List. Note: For important disclosures, please go to <a href="http://www.gs.com/research/hedge.html">http://www.gs.com/research/hedge.html</a>.

Source: FactSet, Goldman Sachs Research estimates, GS Global ECS Research.

| India Economic Forecasts                |       |       |       |  |  |  |  |  |
|---|-------|-------|-------|--|--|--|--|--|
| (yoy, %)                                | FY11  | FY12E | FY13E |  |  |  |  |  |
| Real GDP                                | 8.5   | 8.7   | 8.3   |  |  |  |  |  |
| Nominal GDP                             | 24.5  | 13.6  | 13.8  |  |  |  |  |  |
| Domestic Demand                         | 9.7   | 9.6   | 9.4   |  |  |  |  |  |
| Consumers' Expenditure                  | 7.9   | 7.3   | 7.0   |  |  |  |  |  |
| Exports                                 | 10.0  | 12.0  | 12.3  |  |  |  |  |  |
| Imports                                 | 11.0  | 14.5  | 14.2  |  |  |  |  |  |
| Wholesale Prices                        | 9.0   | 6.7   | 5.4   |  |  |  |  |  |
| Industrial Production                   | 7.4   | 8.6   | 8.4   |  |  |  |  |  |
| Broad Money                             | 16.1  | 17.0  | 17.0  |  |  |  |  |  |
| (% of GDP)                              |       |       |       |  |  |  |  |  |
| Fiscal Balance                          | -8.4  | -7.8  | -7.5  |  |  |  |  |  |
| Trade Balance                           | -9.5  | -10.1 | -9.7  |  |  |  |  |  |
| Current Account                         | -4.0  | -4.3  | -3.8  |  |  |  |  |  |
| USDINR                                  | 46.00 | 47.00 | 47.00 |  |  |  |  |  |
| Gross Intl. Reserves incl Gold (USD bn) | 280   | 289   | 298   |  |  |  |  |  |

Source: Goldman Sachs Research estimates.

## Snapshot: 3QFY11 earnings update

| Bberg<br>Ticker    | Name                                      | GS<br>Rating | FY11E GS<br>vs Cons. | 3QFY10      | 2QFY11 | 3QFY11     |
|--------------------|---|--------------|----------------------|-------------|--------|------------|
| RIL IS             | Reliance Ind                              | B*           | 2.5%                 | 12.3        | 15.1   | 15.7       |
| INFO IS            | Infosys Tech                              | В            | 1.9%                 | 25.7        | 28.6   | 28.6       |
| ICICIBC IS         | ICICI Bank                                | В            | (21.5%)              |             | 10.7   | 12.5       |
| ITC IS             | ITC (IN)                                  | N            | 1.6%                 | 1.5         | 1.6    | 1.8        |
| LTIS               | Larsen & Toubro                           | В            | (6.0%)               | 11.6        | 11.5   | 13.8       |
| HDFC IS            | Housing Dev Finance                       | S            | (17.6%)              | 4.7         | 5.5    | 6.1        |
| HDFCB IS           | HDFC Bank                                 | Ň            | (20.4%)              | 18.7        | 19.8   | 23.4       |
| SBIN IS            | State Bank of India                       | S            | (33.0%)              | 39.1        | 39.4   | 44.5       |
| TCS IS             | Tata Consultancy Svcs                     | N            | 2.4%                 | 7.9         | 9.2    | 10.5       |
| TTMT IS            | Tata Motors                               | N            | (2.2%)               | 12.6        | 7.5    | 6.6        |
| TATA IS            | Tata Steel                                | B*           | 3.6%                 | 13.4        | 23.0   | 16.8       |
| BHARTI IS          | Bharti Airtel                             | B*           | (4.3%)               | 6.1         | 5.5    | 4.9        |
| ONGC IS            | Oil & Natural Gas                         | N            | (6.2%)               | 3.6         | 6.3    | 8.3        |
| AXSB IS            | Axis Bank                                 | N            | (16.8%)              | 16.3        | 18.0   | 21.8       |
| BHEL IS            | Bharat Heavy Electricals                  | N            | (4.3%)               | 21.9        | 23.3   | 28.7       |
| MM IS              | Mahindra & Mahindra                       | S            | 7.0%                 | 7.6         | 13.3   | 12.6       |
| HUVR IS            | Hindustan Unilever                        | N            | 9.0%                 | 3.0         | 2.6    | 2.9        |
| HNDL IS            | Hindalco Ind                              | N            | (5.6%)               | 2.4         | 2.3    | 2.4        |
| NATP IS            | NTPC                                      | N            | 0.4%                 | 2.9         | 2.6    | 2.9        |
| WPRO IS            | Wipro                                     | N            | (0.9%)               | 5.1         | 4.8    | 5.0        |
| GAIL IS            | GAIL India                                | В            | 1.5%                 | 6.8         | 7.3    | 7.6        |
| DRRD IS            | Dr Reddys Lab                             | N            | 0.5%                 | 10.0        | 13.0   | 15.5       |
| TPWR IS            | Tata Power                                | В            | 9.7%                 | 6.0         | 10.5   | 6.5        |
| BJAUT IS           | Bajaj Auto                                | В            | 7.4%                 | 16.4        | 23.6   | 23.1       |
| MSIL IS            | Maruti Suzuki India                       | N            | (0.2%)               | 23.8        | 20.7   | 19.6       |
| SUNP IS            | Sun Pharma Ind                            | S            | 4.3%                 | 3.1         | 3.3    | 3.3        |
| IDFC IS            | Infrastructure Dev Finance                | N            | (10.3%)              | 1.9         | 2.1    | 2.1        |
| CIPLA IS           | Cipla                                     | S*           | 2.0%                 | 3.6         | 3.3    | 2.1        |
| CAIR IS            | Cairn India                               | В            | (18.1%)              | -0.2        | -0.4   | -0.4       |
| KMB IS             | Kotak Mahindra Bank                       | N            | (61.1%)              | 2.1         | 2.7    | 2.6        |
| PNB IS             | Punjab National Bank                      | В            | (10.4%)              | 32.1        | 34.1   | 34.6       |
| HH IS              | Hero Honda Motors                         | S            | 16.0%                | 26.8        | 25.3   | 21.5       |
| PWGR IS            |   | S            | (2.9%)               | 1.2         | 1.6    | 1.3        |
| SIEM IS            | Power Grid Corp of India<br>Siemens India | NC           | (2.9%)               | 7.0         | 7.5    | 7.2        |
|                    | HCL Tech                                  |              | 36.9%                |             |        | 7.2<br>4.2 |
| HCLT IS<br>ACEM IS |   | B<br>N       |                      | 3.8         | 2.9    | 4.2<br>1.7 |
|                    | Ambuja Cements                            | IN<br>B      | 8.6%<br>7.5%         | 1.6         | 1.0    | 1.7        |
| JPA IS             | Jaiprakash Associates                     | S*           |                      | 0.5         | 0.5    |            |
| ACC IS             | ACC                                       | _            | 18.4%                | 14.9        | 5.3    | 13.6       |
| SAIL IS            | Steel Authority of India                  | N            | 2.5%                 | 4.1<br>12.3 | 2.6    | 2.7        |
| RELIIS             | Reliance Infrastructure                   | N            | (22.7%)              |             | 7.0    | 6.8        |
| DLFU IS            | DLF                                       | N            | 3.8%                 | 1.3         | 0.7    | 1.2        |
| BPCL IS            | Bharat Petroleum                          | N            | (14.4%)              |             | 59.3   | 5.2        |
| RBXY IS            | Ranbaxy Lab                               | N<br>O*      | 22.6%                | 11.6        | 5.3    | 1.3        |
| RPWR IS            | Reliance Power                            | S*           | 16.0%                | 0.3         | 0.1    | 0.1        |
| RCOM IS            | Reliance Comm                             | N            | 9.4%                 | -0.2        | -2.3   | -1.8       |
| RCAPT IS           | Reliance Capital                          | NC           | -                    | 1.7         | 2.5    | 0.2        |

|                    |                    |        | Earn     | ings Sur   | prises   | Aggregat    | e Earnings |
|--------------------|--------------------|--------|----------|------------|----------|-------------|------------|
|                    | Reported /         | Total  | (% of c  | o's, total | = 100%)  | Actual      | Growth     |
| Sector             | Total Otrly Report | # co's | Positive | In-Line    | Negative | vs. Est (%) | (YoY %)    |
| Cons. Stap.        | 41 / 40            | 41     | 50       | 5          | 45       | 7           | (7)        |
| <b>Health Care</b> | 35 / 36            | 36     | 55       | 9          | 36       | 2           | 14         |
| Financials         | 79 / 80            | 80     | 37       | 25         | 38       | 2           | 29         |
| Cons. Disc.        | 81 / 81            | 82     | 50       | 13         | 38       | (1)         | 8          |
| I.T                | 36 / 36            | 36     | 24       | 14         | 62       | (8)         | 11         |
| Energy             | 18 / 18            | 18     | 40       | 7          | 53       | (9)         | 44         |
| Utilities          | 19 / 20            | 20     | 26       | 16         | 58       | (20)        | (5)        |
| Materials          | 90 / 91            | 92     | 21       | 15         | 64       | (25)        | 1          |
| Industrials        | 87 / 87            | 87     | 25       | 13         | 62       | (37)        | 3          |
| Telecom            | 7 / 7              | 7      | 83       | 0          | 17       | (57)        | (47)       |
| CNX 500            | 493 / 496          | 500    | 35       | 15         | 50       | (12)        | 14         |
| Nifty              | 50 / 50            | 50     | 23       | 18         | 59       | (14)        | 17         |
| GS India Ba        | skets              |        |          |            |          |             |            |
| GSSZINM2           | 49 / 50            | 50     | 41       | 5          | 55       | 3           | 45         |
| GSISBANK           | 5/5                | 5      | 60       | 20         | 20       | 0           | 24         |
| GSISFINA           | 10 / 10            | 10     | 40       | 10         | 50       | (3)         | 23         |
| GSISSOFT           | 3/3                | 3      | 0        | 0          | 100      | (5)         | 16         |
| GSISENER           | 3/3                | 3      | 33       | 33         | 33       | (5)         | 47         |
| GSISINDU           | 4 / 4              | 4      | 0        | 33         | 67       | (15)        | 48         |
| <b>GSISCNSM</b>    | 54 / 54            | 55     | 55       | 5          | 40       | (17)        | 1          |
| GSSZINIS           | 17 / 17            | 17     | 15       | 15         | 69       | (21)        | 5          |
| GSISPROP           | 4 / 4              | 4      | 25       | 0          | 75       | (24)        | 17         |
| GSISUTIL           | 8/9                | 9      | 13       | 13         | 75       | (25)        | (8)        |
| GSISMATL           | 4 / 4              | 4      | 0        | 25         | 75       | (26)        | 26         |

As of Mar 03, 2011.

GS India baskets – Please note that those listed above are the ones, with quarterly results (2QFY11) for at least one constituent stock.

The ability to trade these baskets will depend upon market conditions, including liquidity and borrow constraints at the time of trade.

Shaded companies have GS FY11E estimates +/- 5% above/below cons. Estimates

As of Mar 03, 2011

Stock ratings: B-Buy; S-Sell; N-Neutral; NC=Not Covered; List memberships:  $B^*=On$  Conviction Buy List;  $S^*=On$  Conviction Sell List. Note: For important disclosures, please go to http://www.gs.com/research/hedge.html.

Source: NSE, BSE, IISL, Bloomberg, FactSet, S&P, MSCI, Goldman Sachs Global ECS Research.

## **Performance summary**

Exhibit 1: NIFTY & SENSEX erased last week's losses to end 4.4% higher wow; All sectors ended in the green with consumers (CNXFMCG Index up 6.8%) and banks (CNXBANK Index up 5.1%) outperforming wow

Price performance of India sector indices, and India specific CATs





Ytd refers to the performance from December 31, 2010. Indices marked \* (if any) are priced as of March 03, 2011.

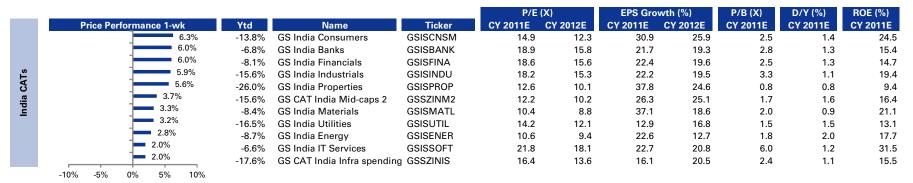
Source: FactSet, I/B/E/S, GS Global ECS Research estimates.

## India and the region

Exhibit 2: Asian markets ended the week almost 3% up. India (+4.4%) and China (+4.7%) outperformed the region

| •              |           |        |         | -     |          | Consensus estimates |               |         |         |            |          | GS botton | n-up est. |
|----------------|-----------|--------|---------|-------|----------|---------------------|---------------|---------|---------|------------|----------|-----------|-----------|
|                | Bloomberg | Index  | Perfori | mance | P/E      | (X)                 | EPS grov      | wth (%) | P/B (X) | D/Y (%)    | ROAE (%) | EPS grov  |           |
| Market         | ticker    | close  | YTD     | wow   | CY2011E  | CY2012E             | CY2011E       | CY2012E | CY2011E | CY2011E    | CY2011E  | CY2011E   | CY2012E   |
|                |           |        |         |       | Local ma | rket indexes        | (local curren | cy)     |         |            |          |           |           |
| Asia*          | SPA50     | 3,530  | 0.1%    | 2.9%  | 11.4     | 9.9                 | 16.8          | 14.4    | 1.7     | 3.2        | 15.3     | 19.6      | 15.3      |
|                | MXAPEXA   | 878    | 1.4%    | 3.5%  | 11.8     | 10.2                | 14.5          | 15.1    | 1.8     | 3.0        | 15.3     | 16.0      | 16.8      |
| Australia      | AS51      | 4,864  | 2.5%    | 0.6%  | 12.8     | 11.3                | 16.0          | 13.1    | 1.8     | 4.4        | 15.0     | 28.3      | 20.5      |
| Hong Kong/     | HSI       | 23,409 | 1.6%    | 1.7%  | 12.4     | 10.7                | 19.0          | 16.2    | 1.7     | 3.3        | 13.9     | 15.7      | 17.2      |
| China          | HSCEI     | 12,850 | 1.2%    | 4.7%  | 10.7     | 9.1                 | 19.5          | 17.7    | 1.8     | 3.2        | 17.9     | 25.4      | 20.2      |
|                | HSCCI     | 4,106  | -1.5%   | 3.6%  | 13.1     | 11.1                | 12.3          | 18.0    | 1.6     | 2.3        | 12.5     | 5.7       | 18.5      |
|                | XINOI     | 19,207 | 0.7%    | 4.1%  | 10.9     | 9.4                 | 18.6          | 16.0    | 1.7     | 3.2        | 17.2     | 23.9      | 17.5      |
|                | SHSZ300   | 3,271  | 4.6%    | 2.3%  | 14.5     | 12.0                | 24.9          | 20.2    | 2.4     | 1.8        | 17.7     | 24.7      | 21.3      |
|                | XIN9I     | 9,676  | 5.2%    | 3.5%  | 11.5     | 9.7                 | 22.2          | 18.1    | 1.9     | 2.4        | 17.9     | 22.4      | 20.5      |
| India          | NIFTY     | 5,539  | -9.7%   | 4.4%  | 15.1     | 12.9                | 20.3          | 17.4    | 2.6     | 1.4        | 18.7     | 24.1      | 19.5      |
|                | SENSEX    | 18,486 | -9.9%   | 4.4%  | 15.3     | 13.1                | 19.3          | 17.0    | 2.6     | 1.4        | 18.8     | 22.7      | 19.8      |
| Indonesia      | JCI       | 3,543  | -4.3%   | 2.9%  | 13.8     | 11.6                | 27.2          | 17.9    | 3.0     | 2.7        | 23.7     | 27.1      | 17.9      |
|                | LQ45      | 633    | -4.3%   | 4.1%  | 13.6     | 11.6                | 23.1          | 17.2    | 3.1     | 2.9        | 24.5     | 23.0      | 17.1      |
| Japan          | NKY       | 10,694 | 4.5%    | 1.6%  | 15.3     | 13.5                | 31.5          | 13.9    | 1.3     | 1.9        | 8.5      | 30.7      | 12.4      |
|                | TPX       | 956    | 6.3%    | 1.5%  | 14.0     | 12.4                | 28.1          | 13.3    | 1.1     | 2.1        | 8.0      | 20.7      | 12.2      |
| Korea          | KOSPI2    | 265    | -2.1%   | 2.4%  | 9.9      | 8.4                 | 17.1          | 17.7    | 1.3     | 1.5        | 11.5     | 21.1      | 14.3      |
|                | KOSPI     | 2,005  | -2.3%   | 2.1%  | 9.9      | 8.3                 | 17.9          | 17.8    | 1.3     | 1.5        | 11.7     | 20.4      | 14.9      |
|                | KOSDAQ    | 519    | 1.6%    | 1.9%  | 9.9      | 8.0                 | 54.5          | 25.6    | 1.9     | 0.7        | 17.4     | 58.1      | 23.4      |
| Philippines    | PCOMP     | 3,883  | -7.6%   | 3.9%  | 12.7     | 11.5                | 8.3           | 10.8    | 2.1     | 3.5        | 14.3     | 8.3       | 11.3      |
| Singapore      | FSSTI     | 3,061  | -4.0%   | 1.2%  | 13.8     | 12.5                | 3.4           | 10.6    | 1.6     | 3.3        | 12.0     | -15.3     | 10.0      |
| Taiwan         | TWSE      | 8,784  | -2.1%   | 2.1%  | 12.8     | 11.3                | 14.6          | 13.5    | 1.8     | 4.3        | 14.3     | 14.3      | 15.8      |
| Thailand       | SET50     | 695    | -3.4%   | 0.9%  | 11.9     | 10.3                | 6.7           | 15.8    | 1.9     | 3.7        | 16.8     | 9.9       | 13.7      |
|                | SET       | 996    | -3.6%   | 1.0%  | 11.8     | 10.1                | 8.2           | 16.2    | 1.8     | 3.9        | 16.5     | 11.0      | 14.4      |
| Comparison     |           |        |         |       |          |                     |               |         |         |            |          |           |           |
| MXIN           | MXIN      | 728    | -10.3%  | 4.4%  | 15.3     | 13.0                | 21.4          | 18.1    | 2.5     | 1.3<br>3.3 | 18.2     | 19.2      | 18.1      |
| MXAPJ ex India |           | -      | -       | -     | 12.3     | 10.9                | 18.3          | 13.5    | 1.8     | 3.3        | 14.8     | 21.0      | 15.3      |

Note: \*SPA50 and MXAPEXA indices are quoted in USD. All others are quoted in local currency.



NM-valuations are not calculated because of negative FY0 EPS. Real-time pricings are available on Bloomberg GSSA 9 < GO> for Liquid Sectors and GSSA 5 < GO> for CATs.

Please refer to Pan-Asia Alpha CAT scan publications and <a href="http://360.gs.com/gs/portal/?action=action.doc&d=7259720">http://360.gs.com/gs/portal/?action=action.doc&d=7259720</a>, June 1, 2009 for details.

The ability to trade these baskets will depend upon market conditions, including liquidity and borrow constraints at the time of trade.

Source: FactSet, I/B/E/S, MSCI, FTSE, Local Exchange Index Compilers, GS Global ECS Research estimates.

## How Indian equity markets are trading: A peek at style and correlation

Exhibit 3: Large-caps ended flat relative to mid-caps wow Relative performance of MSCI India Large vs. Mid cap



Exhibit 5: Average sector correlation rose further wow

Trailing 3-month correlation

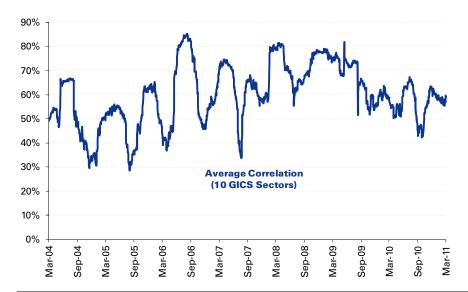


Exhibit 4: Value stocks underperformed Growth stocks by 0.7% wow Relative performance of MSCI India Value vs. Growth

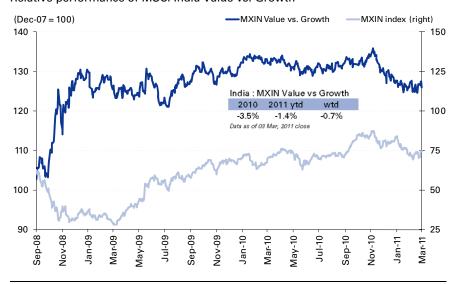
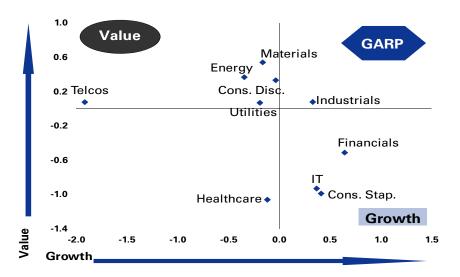


Exhibit 6: Growth, value, and GARP investing by MSCI India GICS sectors Based on CY 2011E valuations



Source: NSE, FactSet, MSCI, GS Global ECS Research.

## Valuation: Index, sector, and comparables

Exhibit 7: India's 12m forward P/E is around its long-term mean Historical 12M forward P/E (INR)

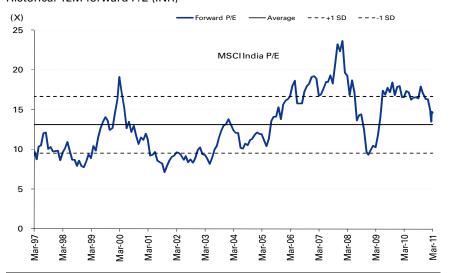


Exhibit 9: India's valuation premium relative to MXAPJ crept up above 20% Relative P/E of MXIN vs. MXAPJ

Relative Forward P/E (X) 1.6

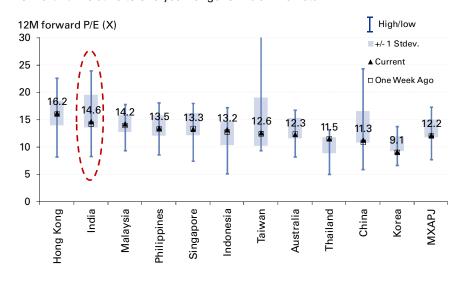


Exhibit 8: In book terms, India is trading just above its historical average Historical 12M trailing P/B (INR)



Exhibit 10: Hong Kong and India are currently the most highly priced markets in the region

Forward P/E relative to one-year range for Asian markets



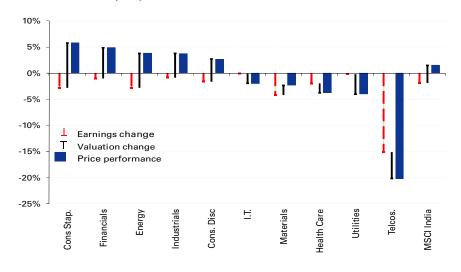
Source: FactSet, I/B/E/S, MSCI, GS Global ECS Research.

## **Earnings revisions and momentum**

Exhibit 11: NIFTY's FY12E EPS and FY13E EPS ended flat wow FY EPS levels (INR) of NIFTY Index



Exhibit 13: Price performance, CY2011E earnings, and valuation changes of MSCI India Index (INR) over a 4-week horizon



## Exhibit 12: MSCI India Consumer Staples had the strongest EPS sentiment (8.8%) wow

Sector CY 2011E earnings sentiment, revision & valuation vs. the region wow

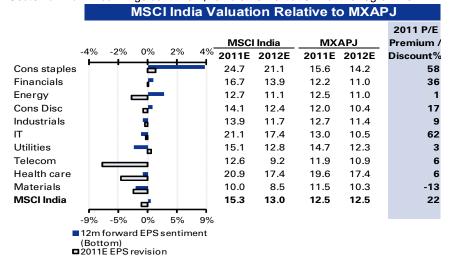


Exhibit 14: Ranbaxy's 2011E EPS was revised down 18.1% wow

Consensus 2011E EPS revision of BSE200 stocks

|         |             | 1-wk |          |                       | 1-wk   |
|---------|-------------|------|----------|-----------------------|--------|
| Ticker  | Stock name  | chg  | Ticker   | Stock name            | chg    |
| Тор     |             |      | Bottom   |                       |        |
| CBK IS  | Canara Bank | 3.1% | RBXY IS  | Ranbaxy Lab           | -18.1% |
| ITC IS  | ITC (IN)    | 1.0% | JPA IS   | Jaiprakash Associates | -12.2% |
| ACC IS  | ACC         | 0.6% | SESA IS  | Sesa GOA              | -5.9%  |
| DLFU IS | DLF         | 0.5% | CIPLA IS | Cipla                 | -0.8%  |
|         |             |      |          |                       |        |

Source: Bloomberg, FactSet, I/B/E/S, MSCI, GS Global ECS Research estimates.

## **Foreign and Domestic Flows**

## Exhibit 15: Foreign investors sold US\$0.53 bn wow, while domestic MFs bought US\$0.25 bn wow

Cumulative net foreign and domestic buying since Sept. 2007 as of Mar 01, 2011

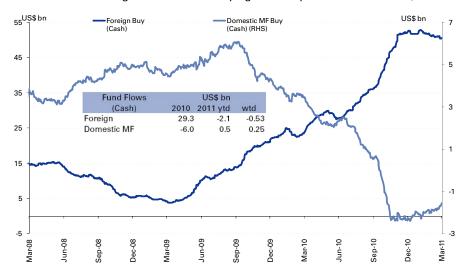
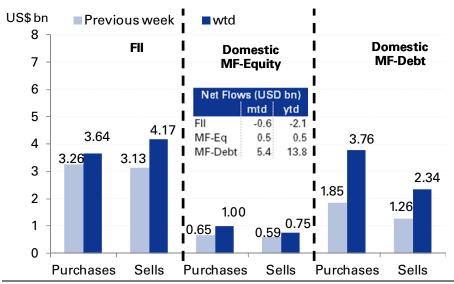


Exhibit 17: Flls have sold US\$2.1 bn ytd; domestic MFs bought US\$0.5 bn ytd Flows in equity and debt markets as of Mar 01, 2011



### Exhibit 16: ADRs/GDRs/IDRs (Premium/Discount)

ADRs/GDRs/IDRs (Premium/Discount averaged over 1 week)

| ADR/GDR    | Underlying |                               |             | Underlying   | 1W Avg               | 1YAvg       |
|------------|------------|-------------------------------|-------------|--------------|----------------------|-------------|
| Ticker     | Ticker     | Name                          | Price       | Price        | Daily                | Prem/(Disc) |
| WIT UN     | WPRO IS    | Wipro Ltd                     | (USD)<br>14 | (INR)<br>427 | Prem/(Disc)<br>37.1% | 47.5%       |
| NTBC LN    | NTB IS     | Noida Toll Bridge Co          | 3           | 26           | 15.7%                | 1.5%        |
| HDB UN     | HDFCB IS   | HDFC Bank                     | 157         | 2.059        | 7.5%                 | 12.9%       |
| FTIS LI    | FTECH IS   | Financial Technologies India  | 3           | 789          | 6.9%                 | 0.2%        |
| MAHMF UV   | MM IS      | Mahindra & Mahindra           | 15.5        | 616          | 2.7%                 | 0.2%        |
| SBID LI    | SBIN IS    | State Bank of India           | 123         | 2.529        | 2.4%                 | 0.4%        |
| MTE UN     | MTNL IS    | Mahanagar Telephone Nigam     | 2           | 39           | 2.2%                 | 1.2%        |
| RIFS LI    | RELIIS     | Reliance Infrastructure       | 41          | 666          | 1.9%                 | 0.6%        |
| AXB LI     | AXSB IS    | Axis Bank                     | 29          | 1,190        | 1.4%                 | 0.4%        |
| GAID LI    | GAIL IS    | GAIL India                    | 62          | 438          | 1.3%                 | 0.0%        |
| MTCH LX    | MTCH IS    | Micro Technologies India      | 3           | 123          | 0.8%                 | 0.1%        |
| TTM UN     | TTMT IS    | Tata Motors                   | 26          | 1.054.4      | 0.8%                 | 5.1%        |
| AVOC LX    | AVOC IB    | Avon Weighing Systems         | 3           | 5            | 0.7%                 | 0.1%        |
| GMON LX    | GMON IS    | Gammon India                  | 3           | 115          | 0.6%                 | -0.3%       |
| CPMG LX    | CPM IS     | JK Paper                      | 1           | 46           | 0.4%                 | 0.0%        |
| INFY UW    | INFO IS    | Infosys Technologies          | 68          | 3.009        | 0.3%                 | 0.4%        |
| TATG LX    | TPWR IS    | Tata Power Co                 | 2,381       | 1,191        | 0.3%                 | -0.1%       |
| ICEMR LX   | ICEM IS    | India Cements                 | 4           | 87           | 0.3%                 | 0.0%        |
| SLT UN     | STLT IS    | Sterlite Industries India     | 15          | 163          | 0.2%                 | -0.2%       |
| AFTK LX    | AFTK IS    | Aftek                         | 0.8         | 13           | 0.2%                 | 0.1%        |
| LTOD LI    | LT IS      | Larsen & Toubro               | 37          | 1,516        | 0.2%                 | 0.2%        |
| IBN UN     | ICICIBC IS | ICICI Bank                    | 46          | 951          | 0.2%                 | 0.1%        |
| RDY UN     | DRRD IS    | Dr Reddys Laboratories        | 36          | 1,500        | 0.1%                 | 0.2%        |
| MDHG LX    | MDHPJ IS   | Madhucon Projects             | 2           | 96           | 0.1%                 | 0.0%        |
| BRCMGS LX  | BRCM IS    | Balrampur Chini Mills         | 2           | 67           | 0.1%                 | 0.0%        |
| CIPLG LX   | CIPLA IS   | Cipla/India                   | 7           | 299          | 0.1%                 | 0.0%        |
| RLCMZ LX   | RCOM IS    | Reliance Communications       | 2           | 92           | 0.1%                 | -0.6%       |
| SAX LX     | SAIS       | Shah Alloys                   | 0.2         | 15           | 0.1%                 | 0.0%        |
| KMBG LX    | KMB IS     | Kotak Mahindra Bank           | 9           | 402          | 0.1%                 | 0.0%        |
| ARIX LX    | ARCP IS    | Anant Raj Industries          | 2           | 73           | -0.1%                | 0.0%        |
| DHSGZ LX   | DSM IS     | Dhampur Sugar Mills           | 2           | 70           | -0.1%                | 0.0%        |
| IBULLG LX  | IBULL IS   | Indiabulls Financial Services | 3           | 142          | -0.1%                | 0.0%        |
| WANB LX    | WANB IB    | Wanbury Ltd                   | 2           | 29           | -0.2%                | 0.0%        |
| SLT LX     | SLT IS     | Sterling Biotech              | 13          | 98           | -0.2%                | 0.0%        |
| ARMG LX    | ARVND IS   | Arvind                        | 1           | 55           | -0.2%                | -0.2%       |
| RIGD LI    | RIL IS     | Reliance Industries           | 43          | 964          | -0.2%                | 0.2%        |
| BSELG LX   | BSEL IS    | BSEL Infrastructure Realty    | 1           | 6            | -0.3%                | 0.1%        |
| MCDOW LX   | UNSP IS    | United Spirits                | 12          | 1,040        | -0.4%                | 0.0%        |
| PTI UN     | PATNI IS   | Patni Computer Systems        | 20          | 453          | -0.5%                | 2.0%        |
| RBXD LI    | RBXYIS     | Ranbaxy Laboratories          | 10          | 442          | -1.1%                | 0.7%        |
| SUEL LI    | SUEL IS    | Suzion Energy                 | 4           | 45           | -1.1%                | 1.0%        |
| TCL UN     | TCOM IS    | Tata Communications           | 9           | 224          | -1.6%                | 0.0%        |
| WOCK LX    | WPL IS     | Wockhardt Ltd                 | 8           | 344          | -1.7%                | 0.0%        |
|            |            |                               |             | Underlying   | 1W Avg               |             |
| IDR Ticker | Underlying | Name                          | IDR Price   | Price        | Daily                | 1YAvg       |
|            | Ticker     |                               | (INR)       |              | Prem/(Disc)          | Prem/(Disc) |
| STAN IN    | STAN LN    | Standard Charterd Plc         | 117         | 1,713        | -30.7%               | -33.9%      |

Source: Bloomberg, Datastream, GS Global ECS Research.

Priced as of March 03, 2011 unless otherwise indicated.

## **Futures, options, and ETFs**

**Exhibit 18: Average turnover of NSE Derivatives segment** 

Average weekly and ytd turnover of options and futures

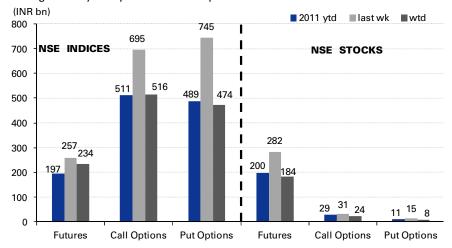


Exhibit 20: Nifty VIX declined sharply from the highs of last week S&P CNX Nifty VIX and Nifty rolling 3-month returns

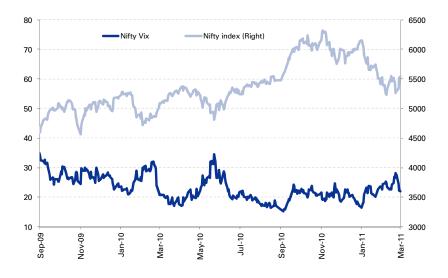


Exhibit 19: NIFTY skew ended higher compared to last week NIFTY skew and NIFTY Index level



Normalized skew: (1 mo 25 delta put - 1 mo 25 delta call)/ 1 mo 50 delta call

Exhibit 21: Key ETFs tracking Indian benchmark indices

ETFs and their underlying indices, screened on the basis of 20D ADVT

| ETF Ticker | Name<br>(Quoted Currency)     | Price  | 20d ADVT<br>(US\$ '000) | Underlying<br>Index Ticker | Jnderlying Index<br>Performance<br>(INR)<br>(%) | Index cap<br>(US\$ bn) |
|------------|-------------------------------|--------|-------------------------|----------------------------|---|------------------------|
| INDIA SP   | iShares MSCI India (USD)      | 7.1    | 4570.1                  | MXIN                       | 4.9   | NA                     |
| 2836 HK    | iShares Sensex (HKD)          | 18.1   | 2928.1                  | SENSEX                     | 4.9   | 328.3                  |
| NBEES IN   | Nifty BeES (INR)              | 558.9  | 1835.1                  | NIFTY                      | 5.2   | 367.1                  |
| MOSTM50 IN | Motilal Oswal M50 (INR)       | 76.8   | 210.9                   | NIFTY                      | 5.2   | 367.1                  |
| KOTSS IN   | Kotak Sensex (INR)            | 187.0  | 6.4                     | SENSEX                     | 4.9   | 328.3                  |
| JBEES IN   | Junior BeES (INR)             | 107.3  | 146.2                   | NIFTYJR                    | 4.5   | 31.9                   |
| KOPSUB IN  | Kotak PSU Bank (INR)          | 441.0  | 15.7                    | CNXPSBK                    | 6.4   | 12.9                   |
| BBEES IN   | Bank BeES (INR)               | 1093.5 | 72.8                    | CNXBANK                    | 6.9   | 57.3                   |
| PSUBBE IN  | PSU Bank BeES (INR)           | 429.6  | 16.6                    | CNXPSBK                    | 6.4   | 12.9                   |
| KONIFTY IN | Kotak Nifty 50 (INR)          | 554.0  | 129.9                   | NIFTY                      | 5.2   | 367.1                  |
| RBETF IN   | Reliance Banking (INR)        | 1081.7 | 2.5                     | CNXBANK                    | 6.9   | 57.3                   |
| ICSPICE IN | Sensex PrulCICI - SPIcE (INR) | 184.0  | 0.0                     | SENSEX                     | 4.9   | 328.3                  |
| QINDEX IN  | Quantum Index Fund (INR)      | 557.9  | 0.7                     | NIFTY                      | 5.2   | 367.1                  |

Source: NSE, Bloomberg, GS Global ECS Research.

Priced as of March 03, 2011 close.

## Stocks and commodities

Exhibit 22: Ranked stocks from CNX 500 Index last week by standardized price performance (52-wk std. dev.) (cap > US\$3bn)

|           |                          |             | 1W   | 1W perf  |         |
|-----------|--------------------------|-------------|------|----------|---------|
| Bloomberg | Stock name               | GS sector   | (%)  | (# S.D.) | chg (%) |
| ITC IB    | ITC (IN)                 | Staples     | 10.7 | 3.7      | -0.9    |
| MM IB     | Mahindra & Mahindra      | Autos       | 13.1 | 2.9      | -13.4   |
| CAIR IB   | Cairn India              | Oil and gas | 6.2  | 2.8      | 5.3     |
| BHEL IB   | Bharat Heavy Electricals | Industrials | 7.7  | 2.6      | -8.5    |
| LT IB     | Larsen & Toubro          | Industrials | 9.8  | 2.0      | -16.0   |
| HDFCB IB  | HDFC Bank                | Banks       | 7.2  | 1.7      | -6.5    |
| HDFC IB   | Housing Dev Finance      | Banks       | 7.0  | 1.6      | -7.9    |
| JSTL IB   | JSW Steel                | Steel       | 10.8 | 1.4      | -18.5   |
| GAIL IB   | GAIL India               | Utilities   | 4.3  | 1.3      | -10.7   |
| BPCL IB   | Bharat Petroleum         | Oil and gas | 6.0  | 1.3      | -13.3   |

|           |                          |                           | 1W perf |          | Ytd     |
|-----------|--------------------------|---------------------------|---------|----------|---------|
| Bloomberg | Stock name               | GS sector                 | (%)     | (# S.D.) | chg (%) |
| SESA IB   | Sesa GOA                 | Steel                     | -3.1    | -0.7     | -16.5   |
| JI IB     | Jain Irrigation Sys      | Industrials               | -5.3    | -0.6     | -11.3   |
| ACC IB    | ACC                      | <b>Building materials</b> | -0.4    | -0.1     | -8.1    |
| PWGR IB   | Power Grid Corp of India | Utilities                 | -0.2    | -0.1     | 0.9     |
| HH IB     | Hero Honda Motors        | Autos                     | 0.1     | 0.0      | -24.4   |
| BHARTI IB | Bharti Airtel            | Telecoms                  | 0.5     | 0.1      | -7.7    |
| INFO IB   | Infosys Tech             | Software                  | 0.6     | 0.2      | -12.2   |
| RIL IB    | Reliance Ind             | Oil and gas               | 1.3     | 0.4      | -7.5    |
| ADE IB    | Adani Ent                | Industrials               | 1.6     | 0.4      | -6.7    |
| RBXY IB   | Ranbaxy Lab              | Staples                   | 2.0     | 0.4      | -23.3   |

Exhibit 24: MCDX Spot Commodity Index climbed 1.6% wow MCDX Commodity Spot Index since January 2009

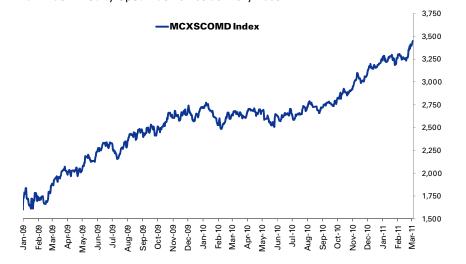
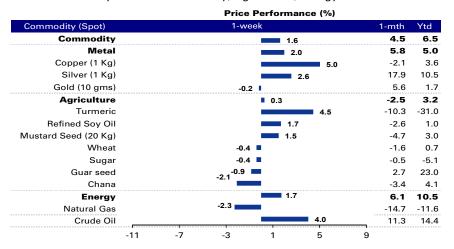


Exhibit 23: Highly traded stocks of the week Stocks with the highest 1 week ADVT (INR mn)

| Ticker     | Name                              | GICS Sector                | Price (INR) | GS Rating | 1 wk<br>ADVT<br>(INR mn) | Annualized<br>Turnover<br>Velocity<br>(%) |  |
|------------|-----------------------------------|----------------------------|-------------|-----------|--------------------------|---|--|
| SBIN IB    | State Bank of India               | Financials                 | 2690        | S         | 1,531                    | 24  |  |
| TTMT IB    | Tata Motors Ltd.                  | Industrials                | 1176        | N         | 897                      | 38  |  |
| TATA IB    | Tata Steel Ltd.                   | Materials                  | 623         | B*        | 795                      | 35  |  |
| COAL IB    | Coal India Ltd.                   | Energy                     | 329         | NC        | 756                      | 10  |  |
| RELI IB    | Reliance Infrastructure Ltd.      | Utilities                  | 598         | N         | 739                      | 116                                       |  |
| LT IB      | Larsen & Toubro Ltd.              | Industrials                | 1662        | В         | 711                      | 19  |  |
| MPHL IB    | MphasiS Ltd.                      | Information Technology     | 451         | N         | 697                      | 193                                       |  |
| ICICIBC IB | ICICI Bank Ltd.                   | Financials                 | 1018        | В         | 648                      | 15  |  |
| RCAPT IB   | Reliance Capital Ltd.             | Financials                 | 482         | NC        | 611                      | 136                                       |  |
| RIL IB     | Reliance Industries Ltd.          | Energy                     | 978         | B*        | 555                      | 5   |  |
| JSTL IB    | JSW Steel Ltd.                    | Materials                  | 959         | В         | 490                      | 62  |  |
| LICHF IB   | LIC Housing Finance Ltd.          | Financials                 | 199         | N         | 467                      | 132                                       |  |
| RCOM IB    | Reliance Communications Ltd.      | Telecommunication Services | 93          | N         | 421                      | 59  |  |
| MM IB      | Mahindra & Mahindra Ltd.          | Consumer Discretionary     | 673         | S         | 371                      | 24  |  |
| ARSS IB    | ARSS Infrastructure Projects Ltd. | Industrials                | 604         | NC        | 356                      | 1,005                                     |  |
| SESA IB    | Sesa Goa Ltd.                     | Materials                  | 274         | NR        | 309                      | 34  |  |
| INFO IB    | Infosys Technologies Ltd.         | Information Technology     | 3026        | В         | 307                      | 5   |  |
| ITC IB     | ITC Ltd.                          | Consumer Staples           | 173         | N         | 300                      | 6   |  |
| OCP IB     | Orchid Chem. & Pharma.            | Health Care                | 264         | NC        | 299                      | 424                                       |  |
| TWL IB     | Titagarh Wagons Ltd.              | Industrials                | 328         | NC        | 262                      | 1,084                                     |  |
| ***Refer   | to end pg for note                |                            |             |           |                          |   |  |

Exhibit 25: Crude(+4%) & Silver(+2.6%) rose further; Copper gained 5% wow Performance of key indices – Commodity, Agriculture, Energy & Metals on MCX



Source: MCX, FactSet, Bloomberg, NSE, BSE, GS Global ECS Research.

Priced as of March 03, 2011 close.

## **Key events and data releases**

Exhibit 26: Key releases in the coming days

| Economics data release |                                     |          |               |  |  |  |
|------------------------|-------------------------------------|----------|---------------|--|--|--|
| Period                 | Event                               | Previous | Expected date |  |  |  |
| -                      | Auction of INR 50 Bln 91 day bills  | -        | 09-Mar-11     |  |  |  |
| -                      | Auction of INR 30 BIn 364 day bills | -        | 09-Mar-11     |  |  |  |
| 26-Feb                 | Primary Articles WPI, yoy           | -        | 10-Mar-11     |  |  |  |
| 26-Feb                 | Fuel Power Light WPI, yoy           | -        | 10-Mar-11     |  |  |  |
| 26-Feb                 | Food Articles WPI, yoy              | -        | 10-Mar-11     |  |  |  |
| Jan                    | Industrial Production, yoy          | 1.60%    | 11-Mar-11     |  |  |  |
| Feb                    | Monthly Wholesale Prices, %yoy      | 8.23%    | 14-Mar-11     |  |  |  |

Exhibit 27: GS INR TWI vs. USDINR X-rate

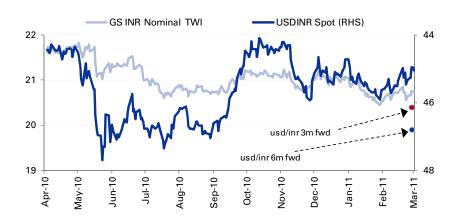


Exhibit 28: Indian sovereign bond and policy rates

|                                |               | (%)        | (bp) |      |     |
|--------------------------------|---------------|------------|------|------|-----|
| Sovereign Bond Rates Bloomberg |               | Last Close | 6-mo | 1-yr | YTD |
|                                |               |            |      |      |     |
| India Sovereign - 3M           | F12303M Index | 7.10       | 101  | 305  | (7) |
| India Sovereign - 6M           | F12306M Index | 7.56       | 121  | 295  | 20  |
| India Sovereign - 12M          | F12301Y Index | 7.59       | 107  | 223  | 22  |
| India Sovereign - 5Y           | F12305Y Index | 8.26       | 35   | 38   | 18  |
| India Sovereign - 10Y          | F12310Y Index | 8.09       | (10) | (24) | (5) |

|                  |                    | (%)   | (bp)  |       |     |
|------------------|--------------------|-------|-------|-------|-----|
| Policy Rates     | cy Rates Bloomberg |       | 6-mo  | 1-yr  | YTD |
|                  |                    |       |       |       |     |
| RBI Reverse Repo | RSPOYLD Index      | 5.50  | 100   | 225   | 25  |
| RBI Repo         | INRPYLD Index      | 6.50  | 75    | 175   | 25  |
| RBI Bank Rate    | RBIBKRTE Index     | 6.00  | 0     | 0     | 0   |
| RBI CRR          | RBICRR Index       | 6.00  | 0     | 25    | 0   |
| RBI SLR          | RBICSLR Index      | 24.00 | (100) | (100) | 0   |

## Changes to GS ratings and 12-month target prices over the last week

|           | Closing Price (INR) Rating Target price(INR) |               |         |          | Percentage |          |        |
|-----------|--|---------------|---------|----------|------------|----------|--------|
| Bloomberg | Name   | (03-Mar-2011) | Current | 1-wk ago | Current    | 1-wk ago | change |
| JSTL IB   | JSW Steel                                    | 959           | В       | В        | 1,151      | 1,286    | -10.5% |
| MPHL IB   | Mphasis                                      | 451           | N       | N        | <i>502</i> | 743      | -32.4% |

Stock ratings: B-Buy; S-Sell; N-Neutral; NC=Not Covered; List memberships: B\*=On Conviction Buy List; S\*=On Conviction Sell List. All prices are in INR. Note: For important disclosures, please go to http://www.gs.com/research/hedge.html.

Source: FactSet, Goldman Sachs Research estimates.

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The ability to trade these baskets will depend upon market conditions, including liquidity and borrow constraints at the time of trade.

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We, Caesar Maasry, Ramasubramanian Dharmaraj and Timothy Moe, CFA, hereby certify that all of the views expressed in this report accurately reflect our personal views about the subject company or companies and its or their securities. We also certify that no part of our compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

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