

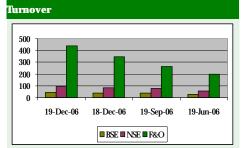


20 December 2006

| Indices       | %         |       |      |      |
|---------------|-----------|-------|------|------|
|               | 18-Dec-06 | 1mth  | 3mth | 6mth |
| Sensex        | 13,731    | 1.7   | 13.7 | 38.9 |
| Nifty         | 3,929     | 1.3   | 12.5 | 35.9 |
| CNX Midcap    | 5,664     | 1.5   | 25.0 | 53.2 |
| Banking       | 7,057     | (2.2) | 24.7 | 60.9 |
| Capital Goods | 9,196     | 4.3   | 12.3 | 39.2 |
| IT            | 5,204     | 4.6   | 20.0 | 51.4 |
| Healthcare    | 3,739     | (1.0) | 2.8  | 22.6 |
| NASDAQ        | 2,436     | (0.6) | 8.9  | 14.3 |
| Dow Jones     | 12.441    | 1.1   | 7.7  | 13.0 |

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|------|------------|
| 35.9 | BaoSteel   |
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| 51.4 | Steel's d  |
| 22.6 | steel pric |
| 110  | مأله معالم |

| Net Inflows |           |              |           |        |  |  |
|-------------|-----------|--------------|-----------|--------|--|--|
| Rsbn        | 19-Dec-06 | 18-Dec-0619- | Sep-06 19 | 9Jun-6 |  |  |
| BSE         | 42        | 38           | 37        | 27     |  |  |
| NSE         | 91        | 82           | 75        | 57     |  |  |
| F&O         | 439       | 347          | 263       | 195    |  |  |



| Commodity &         | Currency | g     | % Chan | ge    |
|---------------------|----------|-------|--------|-------|
|                     | 1mth     | 3mth  | 6mth   |       |
| Crude (US\$/barrel) | 63.3     | 7.3   | 2.6    | (8.3) |
| Gold (US\$/Oz)      | 623.2    | 0.2   | 8.6    | 10.2  |
| US\$                | 44.8     | (0.4) | (2.7)  | (2.4) |
| Euro                | 58.7     | 2.1   | 0.5    | 1.6   |

| Debt                     |        |      |      |       |
|--------------------------|--------|------|------|-------|
| % 19-                    | Dec-06 | 1mth | 3mth | 6mth  |
| RBI Reverse Repo         | 6.0    | 6.0  | 6.0  | 5.8   |
| 10 yr G-Sec yld          | 7.6    | 7.5  | 7.8  | 7.8   |
| Spread 1 & 10 yr G-Sec   | 0.6    | 0.5  | 0.9  | 0.9   |
| US 10 yr treasury        | 4.6    | 4.7  | 4.8  | 5.1   |
| Surplus liquidity (Rsbn) | (83.2) | 51.4 | 41.3 | 388.2 |

Tata Steel (Rs455) BUY Target Price 671 JSW Steel (Rs332) BUY Target Price 468

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## tional Steel Prices remain stable

el, China's biggest steelmaker and the fifth largest in the world, ed over the price of HR Coil and CR Coil without any reduction anuary 2007-March 2007 quarter. In dollar terms, the price works JS\$475 per ton of HR Coil and US\$584 per ton of CR Coil. Bao decision to keep the prices unchanged indicates that the global ces should not come under pressure. Earlier, it was being feared that the increasing Chinese steel exports would spoil the party for steel makers across the world.

China's steel exports are being subsidized by its government through export incentives of 8%. However, the Chinese government plans to reduce it to 3% from January 2007. As a result, the current net steel exports of 27 mn ton in CY06 (exports of 46 mn ton and imports of 19 mn ton) is unlikely to go up substantially in CY07. Moreover, most of the Chinese steel exports are of long products, which are mainly used by the construction industry. Tata Steel and JSW Steel, the two companies under our coverage, derive bulk of their revenues from flat steel sales, which is mainly used for making automobiles and household appliances.

| Tata Steel                 |                     | Y/E March (Rs. Mn)   | FY2005    | FY2006    | FY2007E   | FY2008E   | FY2009E   |
|----------------------------|---------------------|----------------------|-----------|-----------|-----------|-----------|-----------|
| Reuters / Bloomberg code   | TISC.BO / TATA @ IN | Revenues             | 144,989.1 | 151,393.9 | 177,160.5 | 177,957.1 | 225,642.9 |
| Market cap (Rs. Bn)        | 18,223.6            | Operating Profit     | 60,453.7  | 59,315.1  | 69,217.1  | 69,647.9  | 94,280.4  |
| Market cap (US\$ mn)       | 404,969.8           | Net Profit           | 35,647.0  | 35,591.5  | 41,857.0  | 42,824.1  | 57,526.5  |
| Shares outstanding (mn)    | 36,229.9            | EPS (Rs.)            | 64.4      | 64.3      | 72.1      | 73.7      | 99.1      |
| 52 - week High / Low (Rs.) | 679/338             | EPS growth (%)       | 26.3      | (0.2)     | 12.1      | 2.3       | 34.3      |
|                            |                     | Operating margin (%) | 41.7      | 39.2      | 39.1      | 39.1      | 41.8      |
| Major shareholders (%)     |                     | PER (x)              | 7.2       | 7.2       | 6.5       | 6.3       | 4.7       |
| Promoters                  | 30.3                | EV / EBIDTA (x)      | 4.4       | 4.3       | 3.7       | 3.4       | 2.2       |
| Fils                       | 21.5                | Price / Sales (x)    | 1.8       | 1.7       | 1.5       | 1.5       | 1.2       |
| Banks / MFs / Fis          | 19.5                | Dividend yield (%)   | 2.8       | 2.8       | 3.0       | 3.0       | 4.3       |
| Public                     | 28.7                | RoCE (%)             | 38.8      | 31.1      | 29.6      | 25.1      | 42.0      |
|                            |                     | RoE (%)              | 63.6      | 43.5      | 37.7      | 29.9      | 31.7      |

| JSW Steel                  |                     | Y/E March (Rs. Mn)   | FY2005   | FY2006   | FY2007E  | FY2008E   | FY2009E   |
|----------------------------|---------------------|----------------------|----------|----------|----------|-----------|-----------|
| Reuters / Bloomberg code   | JNDL.BO / JDVS @ IN | Revenues             | 66,793.6 | 61,801.0 | 85,545.3 | 106,089.0 | 110,184.0 |
| Market cap (Rs. Bn)        | 53.4                | Operating Profit     | 22,863.7 | 16,843.2 | 25,048.4 | 31,038.4  | 32,417.2  |
| Market cap (US\$ mn)       | 1,186.1             | Net Profit           | 8,734.4  | 4,950.9  | 11,409.7 | 13,433.8  | 13,964.3  |
| Shares outstanding (mn)    | 157.0               | EPS (Rs.)            | 67.4     | 54.6     | 69.6     | 78.1      | 81.2      |
| 52 - week High / Low (Rs.) | 372/184             | EPS growth (%)       |          | (19.1)   | 27.5     | 12.3      | 3.9       |
|                            |                     | Operating margin (%) | 34.2     | 27.3     | 29.3     | 29.3      | 29.4      |
| Major shareholders (%)     |                     | PER (x)              | 5.0      | 10.6     | 4.8      | 4.3       | 5.8       |
| Promoters                  | 45.4                | EV / EBIDTA (x)      | 3.3      | 5.4      | 3.8      | 2.9       | 3.5       |
| Fils                       | 19.3                | Price / Sales (x)    | 0.6      | 0.9      | 0.6      | 0.5       | 0.7       |
| Banks / MFs / Fis          | 10.0                | Dividend yield (%)   | 1.5      | 2.4      | 3.1      | 3.5       | 2.6       |
| Public                     | 25.3                | RoCE (%)             | 16.6     | 9.3      | 14.2     | 13.0      | 11.0      |
|                            |                     | RoE (%)              | 34.7     | 15.7     | 26.0     | 23.5      | 19.9      |

Source: Company and Karvy Estimates



While Tata Steel's sales mix is around 70:30 in favour of flat steel, JSW is entirely into flat steel products with no revenue from long products. Even Tata Steel's revenue from long steel products is largely insulated from the vagaries of steel price fluctuation as its branded specialty products fetch a premium price with a good chunk of it coming from term contracts. As far as flat steel realization is concerned, the current realization for Tata Steel and JSW Steel is at a marginal premium over the landed cost. Since BaoSteel has kept the flat product prices unchanged, we expect the domestic price premium over landed cost to continue at least for one quarter except for some minor discount adjustments.

We maintain our EPS estimates and Positive view on Tata Steel and JSW Steel.



| <b>BULK DEALS (</b> | ON NSE - 19 Dec 2006      |                                 |          |                |       |
|---------------------|---------------------------|---------------------------------|----------|----------------|-------|
| Symbol              | Scrip Name                | Client Name                     | Buy/Sell | QuantityTraded | Price |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SUNIL CAPITAL AND SECURITIES P  | BUY      | 53,301         | 222.7 |
| VIVIMEDLAB          | VIVIMED LABS LIMITED      | NAKAMICHI SECURITIES LTD        | BUY      | 50,000         | 212.1 |
| GLOBALVECT          | GLOBALVEC HELICORP LTD    | TATATDWATERHOUSETRUSTEE CO.P.L  | BUY      | 100,000        | 235.5 |
| TELEDATAIN          | TELEDATA INFORMATICS LTD  | URMILA DOSHI                    | BUY      | 1,482,171      | 26.6  |
| IFCI                | IFCI LTD                  | JAYPEE CAPITAL SERVICES LTD.    | BUY      | 3,586,264      | 11.0  |
| TELEDATAIN          | TELEDATA INFORMATICS LTD  | VIVEK MEHROTRA                  | BUY      | 1,025,000      | 26.5  |
| DAAWAT              | LT OVERSEAS LIMITED       | RIDDHI PAJWANI                  | BUY      | 288,864        | 55.7  |
| DAAWAT              | LT OVERSEAS LIMITED       | ABHISHEK RATHORE                | BUY      | 290,789        | 57.0  |
| DAAWAT              | LT OVERSEAS LIMITED       | VRAJLAL TALAKSHI GALA           | BUY      | 120,651        | 56.4  |
| DAAWAT              | LT OVERSEAS LIMITED       | NEPTUNE FINCOT PVT LTD          | BUY      | 145,515        | 55.7  |
| ACE                 | ACTION CONST EQUIP LTD    | ASIT C MEHTA INVESTMENT INTERRM | BUY      | 147,144        | 324.2 |
| PTC                 | PTC INDIA LIMITED         | UBS SECURITIES ASIA LTD A/C SWI | BUY      | 855,000        | 51.6  |
| VIVIMEDLAB          | VIVIMED LABS LIMITED      | SEARCH FINVEST PVT. LTD.        | BUY      | 338,381        | 212.0 |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SEARCH FINVEST PVT. LTD.        | BUY      | 154,560        | 220.7 |
| DAAWAT              | LT OVERSEAS LIMITED       | LATIN MANHARLAL SECURITIES PVT. | BUY      | 273,558        | 55.4  |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SAVITRI MINERALS PVT LTD        | BUY      | 64,591         | 222.5 |
| VHL                 | VARDHMAN HOLDINGS LIMITEI | DPRINCIPAL MFTRUST CORPUS       | BUY      | 17,959         | 366.0 |
| RPGTLTD             | RPGTRANSMISSION LTD       | BSMA LIMITED                    | BUY      | 100,000        | 165.0 |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SUNIL CAPITAL AND SECURITIES P  | SELL     | 53,551         | 222.8 |
| TELEDATAIN          | TELEDATA INFORMATICS LTD  | URMILA DOSHI                    | SELL     | 1,532,169      | 26.5  |
| TELEDATAIN          | TELEDATA INFORMATICS LTD  | CHIRIPAL ENTERPRISE LTD         | SELL     | 1,155,195      | 26.5  |
| IFCI                | IFCI LTD                  | JAYPEE CAPITAL SERVICES LTD.    | SELL     | 3,806,678      | 11.0  |
| SAKHTISUG           | SAKTHI SUGARS LTD         | PRUDENTIAL ICICI M.F.DYNAMIC    | SELL     | 163,300        | 111.9 |
| VIVIMEDLAB          | VIVIMED LABS LIMITED      | D K JAIN.                       | SELL     | 45,000         | 212.1 |
| GOLDTECH            | GOLDSTONETECHNOLOGIES LT  | DKJAIN.                         | SELL     | 70,000         | 55.7  |
| DAAWAT              | LT OVERSEAS LIMITED       | RIDDHI PAJWANI                  | SELL     | 288,864        | 55.1  |
| DAAWAT              | LT OVERSEAS LIMITED       | ABHISHEK RATHORE                | SELL     | 290,789        | 56.7  |
| DAAWAT              | LT OVERSEAS LIMITED       | VRAJLAL TALAKSHI GALA           | SELL     | 114,651        | 56.5  |
| DAAWAT              | LT OVERSEAS LIMITED       | NEPTUNE FINCOT PVT LTD          | SELL     | 145,515        | 55.9  |
| ACE                 | ACTION CONST EQUIP LTD    | ASIT C MEHTA INVESTMENT INTERRM | SELL     | 147,100        | 323.7 |
| VIVIMEDLAB          | VIVIMED LABS LIMITED      | SEARCH FINVEST PVT. LTD.        | SELL     | 325,587        | 211.3 |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SEARCH FINVEST PVT. LTD.        | SELL     | 127,560        | 223.0 |
| DAAWAT              | LT OVERSEAS LIMITED       | LATIN MANHARLAL SECURITIES PVT. | SELL     | 273,558        | 55.5  |
| PIONEEREMB          | PIONEER EMBROIDERIES LTD  | SAVITRI MINERALS PVT LTD        | SELL     | 64,591         | 219.0 |
| NANDAN              | NANDAN EXIM LIMITED       | AMRABATHI INVESTRA PVT LTD      | SELL     | 1,269,971      | 7.5   |
|                     |                           |                                 |          |                |       |

Source: NSE



| BULK DEALS       | S ON BSE - 19 Dec 2006       |  |          |                      |                |
|------------------|------------------------------|--|----------|----------------------|----------------|
| Symbol           | Scrip Name                   | Client Name  | Buy/Sell | Quantity Traded      | Price          |
| 532762           | ACTION CONST                 | SAM GLOBAL SECURITIES LIM                              | В        | 95,875               | 319.2          |
| 532762           | ACTION CONST                 | SAM GLOBAL SECURITIES LIM                              | S<br>B   | 95,875<br>50,000     | 319.7          |
| 504629<br>504629 | ANIL SP STEL<br>ANIL SP STEL | MAYANKJAIN<br>RAJESH BHATIA                            | S        | 83,267               | 15.0<br>15.1   |
| 517565           | ASHCO INDUST                 | PRITI ANIL GANDHI                                      | В        | 100,000              | 37.2           |
| 517565           | ASHCO INDUST                 | FLASH SEC.PVT LTD                                      | S        | 100,000              | 37.2           |
| 530619           | ASIA CERC IN                 | SFV SELVARAJ   | В        | 51,548               | 147.5          |
| 523850           | AXTEL INDUSR                 | AJAY NALIN PARIKH                                      | В        | 79,009               | 11.5           |
| 590059           | BIHARTUBES                   | MOTILAL G SHARMA                                       | В        | 50,000               | 106.7          |
| 511742           | CHOKHANISEC                  | CHOKHANI FIN AND INVEST<br>R R CHOKHANI STOCK BROKE    | B<br>S   | 140,000              | 11.1           |
| 511742<br>522295 | CHOKHANI SEC<br>CONTROL PRIN | IDBI LTD   | S<br>S   | 140,000<br>55,000    | 11.1<br>57.9   |
| 532542           | CREW BOS                     | VOLGA INTERNATIONAL LTD                                | S        | 67,084               | 237.1          |
| 532783           | DAAWAT                       | H.J.SECURITIES PVT.LTD.                                | В        | 203,946              | 56.0           |
| 532783           | DAAWAT                       | AMU SHARES AND SEC LTD                                 | В        | 349,982              | 55.3           |
| 532783           | DAAWAT                       | H.J.SECURITIES PVT.LTD.                                | S        | 203,946              | 56.0           |
| 532783           | DAAWAT                       | AMU SHARES AND SEC LTD                                 | S        | 349,982              | 55.4           |
| 517973           | DMCVAULTS                    | SUMAN KOHLI.   | B<br>B   | 50,000               | 34.0           |
| 531863<br>531137 | GEEKAY FINAN<br>GEMSTONE INV | S K PANDEY<br>BHAVESH PRAKASH PABARI                   | В        | 40,000<br>35,000     | 13.3<br>11.2   |
| 531137           | GEMSTONEINV                  | MRADULAVIJAYKUMAR SHAH                                 | S        | 50,000               | 11.3           |
| 531929           | INNOCORPL                    | N.C.JAIN   | В        | 42,587               | 23.3           |
| 531929           | INNOCORPL                    | RUBY LADHA   | В        | 45,000               | 24.3           |
| 531929           | INNOCORPL                    | ASHOKMALHOTRA  | В        | 59,985               | 22.5           |
| 531929           | INNOCORPL                    | ASHOKMALHOTRA  | S        | 59,985               | 23.4           |
| 522183           | ITL INDUSTRI                 | HITESH JHAVERI   | B<br>B   | 47,995               | 52.3           |
| 522183<br>522183 | ITL INDUSTRI<br>ITL INDUSTRI | JMP SECURITIES PVT. LTD.<br>V.N.DOSHI                  | В        | 42,615<br>51,465     | 47.0<br>51.8   |
| 522183           | ITL INDUSTRI                 | HITESH JHAVERI   | S        | 59,122               | 50.0           |
| 522183           | ITLINDUSTRI                  | JMP SECURITIES PVT. LTD.                               | Š        | 39,615               | 48.0           |
| 522183           | ITL INDUSTRI                 | V.N.DOSHI  | S        | 51,465               | 51.9           |
| 512413           | KHAITAN WVG                  | NUTAN HASMUKH MEHTA                                    | S        | 4,600                | 58.5           |
| 531373           | KOTAWALA(I)                  | KIRAN DARAK  | В        | 100,000              | 55.1           |
| 515093           | MADHAV MAR G                 | V AND U CAPLEASE PVT LTD                               | S        | 90,000               | 140.6          |
| 531497           | MADHUCON PRO                 | SUNDARAM BNP PARIBAS MUTU                              | В        | 741,980              | 303.0          |
| 531497<br>531497 | MADHUCON PRO<br>MADHUCON PRO | BSMA LIMITED<br>MERRILL LYNCH CAPITAL MAR              | B<br>S   | 350,000<br>444,139   | 317.0<br>303.0 |
| 531497           | MADHUCON PRO                 | PASSPORT INDIA INV                                     | S        | 375,000              | 316.5          |
| 514380           | MAIKAA FIBRE                 | SHALINIJALAN   | Š        | 90,000               | 10.5           |
| 511276           | MEFCOM AGR I                 | MASTER FINLEASE LTD                                    | В        | 69,664               | 109.7          |
| 511276           | MEFCOM AGR I                 | MASTER FINLEASE LTD                                    | S        | 58,164               | 109.8          |
| 532641           | NANDAN EXIM                  | PILOT CONSULTANTS LTD                                  | S        | 1,225,426            | 7.1            |
| 531791           | OSIAN LPG BO                 | KIRIT SHANTILAL GANDHI                                 | В        | 27,600               | 17.5           |
| 521153<br>521153 | PANTALOON IN<br>PANTALOON IN | PAYASH SECURITIES PVT. LT<br>SHILODAYA INVEST AND FINA | B<br>B   | 191,615<br>34,950    | 375.5<br>379.3 |
| 521153           | PANTALOONIN                  | JHAWAR COMMODITIES PVT LT                              | В        | 40,118               | 376.5          |
| 521153           | PANTALOONIN                  | VIVEK MEHROTRA   | В        | 50,000               | 376.0          |
| 521153           | PANTALOON IN                 | CHARTEREDTRADERS PVT.LTD                               | B        | 193,255              | 375.4          |
| 521153           | PANTALOON IN                 | LAXMI S. MANKEKAR                                      | S        | 180,000              | 275.3          |
| 521153           | PANTALOON IN                 | AKASH BHANSHALI  | S        | 191,615              | 375.5          |
| 521153           | PANTALOON IN                 | AJAY UPADHYAYA   | S        | 31,500               | 379.0          |
| 511411           | PEERLES AB F                 | RUBY LADHA   | В        | 75,000               | 18.9           |
| 514300<br>514300 | PIONER EMBRO<br>PIONER EMBRO | SAVITRI MINERALS PVT LTD<br>JMP SECURITIES PVT. LTD.   | B<br>B   | 87,869<br>145,704    | 222.0<br>115.0 |
| 514300           | PIONER EMBRO                 | SEARCH FINVEST LIMITED                                 | В        | 168,985              | 223.3          |
| 514300           | PIONER EMBRO                 | SAVITRI MINERALS PVT LTD                               | S        | 87,869               | 220.9          |
| 514300           | PIONER EMBRO                 | JMP SECURITIES PVT. LTD.                               | S        | 150,051              | 116.0          |
| 514300           | PIONER EMBRO                 | SEARCH FINVEST LIMITED                                 | S        | 118,985              | 220.5          |
| 532524           | PTC INDIA                    | UBS SECURITIES ASIA LTD                                | В        | 801,000              | 51.5           |
| 524194           | ROCK HARD PE                 | BHOLABHAI PATEL  | В        | 42,289               | 8.3            |
| 590029           | RPGTRANSM<br>RPGTRANSM       | BSMA LIMITED TOD CITY MED CANTILE CODY                 | B<br>S   | 104,497              | 165.0          |
| 590029<br>590029 | RPGTRANSM<br>RPGTRANSM       | TOP CITY MERCANTILE CO PV<br>PACIFIC CORPORATE SERVICE | S        | 71,770<br>75,000     | 165.2<br>165.0 |
| 531898           | SANGUINEMD                   | NEILINFORMATION TECHNOLO                               | В        | 50,500               | 42.5           |
| 506131           | SHIVAJI SECU                 | SONIA AJAY GOYAL                                       | S        | 74,000               | 62.2           |
| 514211           | SUMEET INDUS                 | RAMNIKLAL KUNVERJI SHETHI                              | В        | 162,566              | 12.0           |
| 514211           | SUMEET INDUS                 | PURSHOTTAM KHANDELWAL                                  | В        | 863,134              | 11.9           |
| 514211           | SUMEET INDUS                 | N.C.JAIN   | В        | 199,728              | 12.0           |
| 514211           | SUMEET INDUS                 | RAMNIKLAL KUNVERJI SHETHI                              | S        | 162,566              | 12.0           |
| 514211           | SUMEET INDUS                 | PURSHOTTAM KHANDELWAL<br>N.C.JAIN                      | S<br>S   | 800,249              | 12.0           |
| 514211<br>532358 | SUMEET INDUS<br>TELE DATA IN | N.C.JAIN<br>JMP SECURITIES PVT. LTD.                   | S<br>B   | 199,728<br>2,692,595 | 11.9<br>24.0   |
| 532358           | TELE DATAIN<br>TELE DATAIN   | JMP SECURITIES PVT. LTD.                               | S        | 2,609,085            | 25.0           |
|                  |                              |  | Ü        | ,,,,,,,,             | 30.3           |
| Source: BSE      |                              |  |          |                      |                |



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Stock RatingsAbsolute ReturnsStock RatingsAbsolute ReturnsBuy: > 25%Market Performer: 0 - 15%Out Performer: 16 - 25%Under Performer: < 0%

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