# J.P.Morgan

# **State Bank of India**

Headwinds intensify, too early to enter

- We lower our earnings forecast for FY10 by 2.5% to reflect higher bond losses and NPL provisions, and cut our PT by 9% to Rs2,100.
- Exposed to bond risk: SBI has increased its AFS duration to 3.5, and that exposes it to significant bond risk. The 10-year bond yield is already up ~40bp qtd to ~8%, and we expect another 25-50bp. SBI's earnings sensitivity to a 100bp increase in bond yields is ~15%. Moreover, the absence of the Rs17B in trading profit (in Apr-Dec 2009) will have an impact on FY11E EPS.
- Asset quality stress to continue: SBI's restructured loan portfolio has already started rolling over, and incremental slippage in Apr-Dec 2009 was very high with gross NPAs increasing by 25% over last two quarters. As the portfolio has significant concentration in vulnerable segments such as retail and SME, we believe that delinquencies will continue into 1H FY11. We expect the need to take provision coverage to 70% will also continue to put pressure on provisioning costs.
- **Capital raising a possibility:** We expect SBI to raise capital, probably through a rights issue, in FY11. This is based on a statement made by the Chairman in the post-results press conference in January, as well as the government making budget allocations for capitalising banks.
- Lowering valuation on near-term earnings pressure: SBI faces significant near-term earnings pressure from the possibility of higher slippages, high bond risks, and the need for high coverage. We thus now base our PT on 1.35x FY11E book (vs 1.45x FY11E earlier), leading to our 9% PT cut.
- **PT and valuation:** We revise our Mar-11 PT to Rs2,100 (down from Rs2,300 earlier) on lower P/BV multiple. Our PT is based on the Gordon growth model. A key upside risk to our call is lower-than-expected slippages from the restructured book. Pressure to near-term earnings is a downside risk.

# Neutral

SBI.BO, SBIN IN Price: Rs2,065.95

Price Target: Rs2,100.00 Previous: Rs2,300.00

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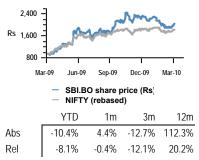
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#### Price Performance



# State Bank of India (Reuters: SBI.BO, Bloomberg: SBIN IN)

Year-end Mar (Rs in mn)	FY08A	FY09A	FY10E	FY11E	FY12E		
Operating Profit	155,404	228,017	223,877	290,052	354,524	52-wk range (Rs)	2,500.00 - 891.50
Net Profit	89,607	109,867	121,650	138,504	165,346	Market cap (Rs mn)	1,311,630
Cash EPS (Rs)	141.90	173.05	191.61	218.16	260.44	Market cap (\$ mn)	28,754
Fully Diluted EPS (Rs)	101.70	158.77	169.35	220.63	262.78	Shares outstanding (mn)	635
DPS (Rs)	11.67	21.38	27.00	35.00	47.00	Fiscal Year End	Mar
EPS growth (%)	17.3%	22.0%	10.7%	13.9%	19.4%	Price (Rs)	2,065.95
ROE	17.3%	16.4%	15.7%	15.7%	16.4%	Date Of Price	08 Mar 10
P/E	14.6	11.9	10.8	9.5	7.9	Avg daily value (Rs mn)	1,279.6
BVPS (Rs)	969.74	1,140.22	1,302.08	1,485.24	1,693.88	Avg daily value (\$ mn)	28.1
P/BV	2.1	1.8	1.6	1.4	1.2	Avg daily vol (mn)	0.9
Div. Yield	0.6%	1.0%	1.3%	1.7%	2.3%	NIFTY	5,124
						Exchange Rate	45.62

Source: Company data, Bloomberg, J.P. Morgan estimates.

# See page 6 for analyst certification and important disclosures, including non-US analyst disclosures.

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Asia Pacific Equity Research 09 March 2010

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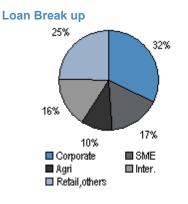
SBI is the largest bank in India, with a 59% government stake. It has a loan book of ~US\$180B with exposure to corporate, SME, retail, international and Agri sectors and forms >25% of total system credit. It has the largest number of branches (>10000) and employee strength.

P&L sensitivity metrics	EBITDA	EPS	
	impact (%)	impact (%)	
NIMs			
Impact of each 10bps	5.4%	7.0%	
Cost to Income			
Impact of each 100bps	3.2%	4.2%	
Provisions/Assets			
Impact of each 10bps	0.0%	7.0%	

Source: J.P.Morgan estimates

### Price target and valuation analysis

Our price target of Rs2,100 is based upon Gordon growth model assuming terminal growth of 9%, cost of equity of 14.1%, and FY12 ROE of 16% implying P/BV of 1.35x FY11E and Rs107/share of value from the insurance business.



Source: Company

#### EPS: J.P. Morgan vs consensus

	J. P. Morgan	Consensus								
FY10E	192	179								
FY11E	218	222								
FY12E	260	272								
Source: Bloomberg	LP Morgan									

Risk free rate:	7.5%
Market risk premium:	6.0%
Beta:	1.1
Cost of Equity	14.1%
Terminal "g":	5%
Asset/Equity	5.3
Target P/B (FY11 book)	1.35

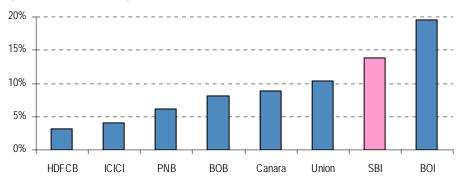
We have lowered our valuation multiple due to near-term risks to profitability. A key upside risk to our call is lower-than-expected slippages from the restructured book. Pressure to near-term earnings is a downside risk.

#### Figure 1: SBI: Valuation

FY12E ROE	16.4%
COE	14.1%
Growth	5.0%
Implied P/B	1.35
FY11E book	1,485
Bank Valuation	2,009
Insurance valuation	107
Fair Price	2,116
РТ	2100

Source: J.P. Morgan estimates

## Figure 2: SBI: Bond risk high

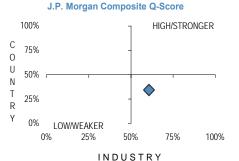


Source: Companies, J.P. Morgan estimates.

#### All Data As Of 05-Mar-10

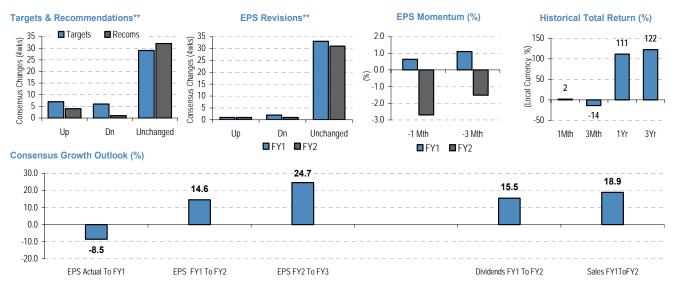
# Q-Snapshot: State Bank of India

Score 0% (worst) to 100% (best)	vs Country	vs Industry	Raw Value
Value			
P/E Vs Market (12mth fwd EPS)	70%	75%	0.7x
P/E Vs Sector (12mth fwd EPS)	57%	70%	0.8x
EPS Growth (forecast)	15%	20%	3.0%
Value Score	42%	56%	
Price Momentum			
12 Month Price Momentum	26%	64%	111.5%
1 Month Price Reversion	39%	45%	1.6%
Momentum Score	23%	63%	
Quality			
Return On Equity (forecast)	42%	78%	16.0%
Earnings Risk (Variation in Consensus)	63%	67%	0.09
Quality Score	52%	81%	
Earnings & Sentiment			
Earnings Momentum 3mth (risk adjusted)	37%	36%	-2.3
1 Mth Change in Avg Recom.	55%	55%	0.03
Net Revisions FY2 EPS	58%	48%	0%
Earnings & Sentiment Score	43%	43%	
COMPOSITE Q-SCORE* (0% To 100%)	34%	61%	



Quant Return Drivers Summary (vs Country)





#### Closest in Country by Size (Consensus. ADV = average daily value traded in US\$m over the last 3 mths)

Code	Name	Industry	USD MCAP	ADV	PE FY1	Q-Score*
500325-IN	Reliance Industries Ltd.	Oil Refining/Marketing	72,626	130.19	19.3	15%
500312-IN	Oil & Natural Gas Corp. Ltd.	Oil & Gas Production	51,123	20.61	11.3	35%
532555-IN	NTPC Ltd.	Electric Utilities	37,137	17.61	19.4	17%
500209-IN	Infosys Technologies Ltd.	Information Technology Services	33,163	56.17	24.6	49%
532540-IN	Tata Consultancy Services Ltd.	Information Technology Services	32,620	30.44	22.5	86%
500112-IN	State Bank of India	Regional Banks	27,866	100.84	12.8	34%
500103-IN	Bharat Heavy Electricals Ltd.	Electrical Products	26,115	34.61	28.2	54%
532454-IN	Bharti Airtel Ltd.	Wireless Telecommunications	24,082	55.22	12.4	17%
507685-IN	Wipro Ltd.	Information Technology Services	22,274	18.00	22.4	71%
532174-IN	ICICI Bank Ltd.	Regional Banks	21,999	87.81	25.2	36%
500510-IN	Larsen & Toubro Ltd.	Trucks/Construction/Farm Machinery	20,559	52.48	27.9	22%

Source: Factset, Thomson and J.P. Morgan Quantitative Research. For an explanation of the Q-Snapshot, please visit http://jpmorgan.hk.acrobat.com/qsnapshot/ Q-Snapshots are a product of J.P. Morgan's Global Quantitative Analysis team and provide quantitative metrics summarized in an overall company 'Q-Score.' Q-Snapshots are based on consensus data and should not be considered as having a direct relationship with the J.P. Morgan analysts' recommendation. \* The Composite Q-Score is calculated by weighting and combining the 10 Quant return drivers shown. The higher the Q-Score the higher the one month

expected return. On a 14 Year back-test the stocks with the highest Q-Scores have been shown. The highest new process the stocks with the highest Q-Scores in this universe. \*\* The number of up, down and unchanged target prices, recommendations or EPS forecasts that make up consensus.

# State Bank of India: Summary of Financials

Income Statement	•					Growth Rates					
Rs in millions, year end Mar	FY08	FY09	FY10E	FY11E	FY12E	oromannatoo	FY08	FY09	FY10E	FY11E	FY12E
NIM (as % of avg. assets)	2.7%	2.6%	2.4%	2.4%		Loans			20.0%		
Earning assets/assets	94.6%	94.9%	95.7%	95.8%		Deposits		25.0%		24.2%	
Margins (% of earning assets)	2.6%	2.5%	2.3%	2.3%	2.4%	Assets			12.1%		
						Equity			14.2%		
Net Interest Income	235,943	290,719	313,322	389,308	479,290	RWA	39.3%	24.3%	18.5%	21.9%	17.5%
Total Non-Interest Income	158,893	203,015	234,901	291,464	340,058	Net Interest Income	8.5%	23.2%	7.8%	24.3%	23.1%
Fee Income	-	-	-	-	-	Non-Interest Income	36.1%	27.8%	15.7%	24.1%	16.7%
Dealing Income	-	-	-	-	-	of which Fee Grth	-	-	-	-	-
Other Operating Income	-	-	-	-	-	Revenues			11.1%		
Total operating revenues	394,836	493,734	548,223	680,772	819,348				22.1%		
						Pre-Provision Profits			-1.8%		
Operating costs	-239,432	-265,717	-324,346	-390,720	-464,824	Loan Loss Provisions Pre-Tax	21.3%	38.2%	-35.3%		33.4%
Pre-Prov. Profits	155,404	228,017	223,877	290,052	354,524	Attributable Income	40.7%	22.6%	10.7%	13.9%	19.4%
Provisions	-43,410	-60,001	-38,831	-61,709	-82,313				10.7%		
Other Inc/Exp.	25,389	9,068	14,131	-1,571	-1,489						34.3%
Exceptionals	-2,522	-2,178	-5,069	-5,771	-6,889						
Disposals/ other income		_,	-	-		Balance Sheet Gearing	FY08	FY09	FY10E	FY11E	FY12E
Pre-tax	137,383	177,085	199,178	226,772		Loan/deposit			80.1%		_
Tax	-47,776	-67,218	-77,528	-88,269		Investment/assets			23.1%		
Minorities			-			Loan/Assets			61.6%		
Other Distbn.	-		-			Customer deposits/liab.			76.9%		
Attributable Income	89,607	109,867	121,650	138,504		LT debt/liabilities		5.0%			4.5%
Per Share Data Rs	FY08	FY09	FY10E	FY11E	FY12E	Asset Quality/Capital	FY08	FY09	FY10E	FY11E	FY12E
EPS	141.90	173.05	191.61	218.16		Loan loss reserves/loans	0.0%		0.0%		
DPS	11.67	21.38	27.00	35.00		NPLs/loans	2.6%		2.8%		
Payout	8.2%	12.4%	14.1%	16.0%	18.0%	Loan loss reserves/NPLs	0.0%	0.0%	0.0%	0.0%	0.0%
Book value	891.74	1,019.27	1,179.99	1,485.24		Growth in NPLs		24.4%		17.8%	
Fully Diluted Shares	631.47	634.88	634.88	634.88	634.88	Tier 1 Ratio		9.1%			
						Total CAR			11.9%		
Key Balance sheet Rs in millions	FY08		FY10E	FY11E		Du-Pont Analysis	FY08				FY12E
Net Loans	6,032,219					NIM (as % of avg. assets)	2.7%		2.4%		
LLR	0	0	0	0		Earning assets/assets			95.7%		
Gross Loans	6,032,219	7,503,624				Margins (as % of Avg. Assets)		2.5%	2.3%		
NPLs	157,441	195,845	248,866	293,283		Non-Int. Rev./ Revenues		41.1%		42.8%	
Investments	2,720,000			3,641,329		Non IR/Avg. Assets		1.7%	1.7%		
Other earning assets	565,146	517,467	574,985	746,133		Revenue/Assets	3.8%		3.7%	3.7%	
Avg. IEA	8,711,880	11,069,738	13,241,776	15,929,913		Cost/Income		53.8%		57.4%	
Goodwill	-	-	-	-		Cost/Assets			2.3%		
Assets	10,272,695	13,048,257	14,625,769	18,635,675	21,902,266	Pre-Provision ROA		6.1%	6.1%		
Donacita	77/11/5	10 110 000	11 044 700	14 601 007	17 0/7 / 00	LLP/Loans	-0.7%		-0.4%		
Deposits						Loan/Assets			59.7%		
Long-term bond funding	660,232	645,916	700,910	868,998		Other Prov, Income/ Assets	0.3%		0.1%		
Other Borrowings	- רדח 404 ד	0 505 000	-	- 10 700 000		Operating ROA	1.7%		1.6%		
Avg. IBL	7,636,872					Pre-Tax ROA	6.3%	5.7%	5.9%	5.7%	5.7%
Avg. Assets		11,660,476					-	-	-	-	-
Common Equity	612,364	723,904	826,664			Minorities & Outside Distbn.	0.0%		0.0%	0.0%	
RWA		9,691,824						0.9%	0.9%		
Avg. RWA	0,094,744	8,743,545	10,200,071	12,742,025	10,220,013			1.3%	1.1%		
						Equity/Assets		5.7%	5.6%		
						ROE	17.3%	10.4%	15.7%	15.7%	16.4%

Source: Company reports and J.P. Morgan estimates.

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#### State Bank of India (SBI.BO) Price Chart

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends. Break in coverage Feb 26, 2004 - Jun 30, 2004. This chart shows J.P. Morgan's continuing coverage of this stock; the current analyst may or may not have covered it over the entire period.

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