

Institutional Equity Research

04FY08 Result Review

(Dc mn)

Key data	30 April 2008
Sector	Oil&Gas
Market Cap	Rs132.4bn/US\$3.2bn
52 Wk H/L (Rs)	5555/2225
Avg. daily vol. (6 n	nonth) 140,639
DOE 0 1	
BSE Code	523204
NSE Code	ABAN
Bloomberg	ABANIN
Reuters	ABAN.BO
Sensex	17,378
Nifty	5,196

Snareholding pattern (%)								
	31-Dec-07	31-Mar-08						
FIIs	18.3	17.8						
MFs and institutions	3.7	4.7						
Promoters	60.9	60.9						
Others	17.1	16.5						

Absolute returns (%)									
	1mth	3mth	12mth						
Aban Offshore	15.7	(9.6)	35.3						
Sensex	6.2	(3.9)	24.9						
BSE Oil	11.4	4.3	64.8						

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Aban Offshore Ltd.

Buy **Current Price: Rs 3509** Target price: Rs 5123

Results below our estimates

Figure 1: Actual Vs Religare Estimates

	Q4FY08A	Q4FY07	Difference%	Q4FY08E	Difference%
Net Sales	1963	1187	65.3%	2533	-22.5%
EBITDA	973	461	111%	1498	-35%
EBITDA margins (%)	49.5	38.8	1070 bps	59	-950 bps
Adj. PAT	415	295	40.6%	857	-51%
Adj. PAT margins (%)	21.1	24.8	-370 bps	33.8	-1270 bps

Source: Religare Institutional Equity Research

Financial highlights

- Net sales increased by 65% YoY to Rs 1963 mn. Net sales were lower than our estimates probably because there was delay in deploying rigs at new day rates. Contracts for two of the rigs Aban III and Aban V expired in January 2008, and we believe that after the expiry, there must be some gap before commencement of new contracts. We will verify this from the management once they are available.
- **EBITDA** increased by 111% YoY, EBITDA margins improved by 1070 bps to 49.5 % due to higher day rates as compared to previous year.
- Interest cost increased by 124% YoY and depreciation increased by 13.4% YoY. Interest cost increased because of higher debt on account of investment in new vessels.
- Adj. PAT rose only by 40% YoY despite strong operating performance mainly due to higher interest cost and lower other income.

Valuations and Recommendation

At the CMP of Rs3509, the stock trades at a P/E of 7.8x and 6.3x FY09 and FY10 earnings respectively. We retain our Buy rating on the stock with a target price of Rs 5123.

Figure :2 Quarterly Performance	nce
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Figure :2 Quarterly Performance						(R	s mn)			
Y/E March		FY07			FY08				FY07	FY08
	1Q	2Q	3Q	4Q	1Q	2QA	3QA	4QA		
Net Sales	1,238	1,289	1,261	1,187	1,276	1,653	1,691	1,964	4,975	6,584
Change (%)	1.6	1.1	4.5	-1.3	3.1	28.3	34.0	65.5	1.5	32.4
EBITDA	665	612	675	461	665	825	898	973	2414	3361
EBITDA margin (%)	53.74	47.48	53.52	38.88	52.12	49.87	53.14	49.54	48.52	51.05
Change (%)	-3.96	-13.08	-1.13	-31.25	-0.02	34.77	33.07	110.85	-12.25	39.25
Depreciation	241	262	241	216	258	214	243	245	961	960
Other Income	32	155	56	349	154	220	248	189	592	812
Interest Expenses	99	129	96	120	139	127	159	269	445	694
PBT	357	375	394	474	422	703	745	648	1599	2519
PBT margin (%)	28.82	29.09	31.22	39.93	33.08	42.55	44.09	32.99	32.15	38.26
PBT growth (%)	-2.28	5.08	5.06	20.31	-10.92	66.66	5.96	-13.07	114.58	57.49
Extraordinary exp/(inc)	0	0	0	0	0	0	0	0	0	0
Tax	166	154	186	179	138	231	269	233	684	871
Effective tax rate (%)	46.53	40.94	47.22	37.67	32.77	32.88	36.05	35.94	42.76	34.59
PAT	191	221	208	295	284	472	477	415	915	1648
Adjusted PAT*	191	221	208	295	284	472	477	415	915	1648
AdjPAT margin (%)	15.4	17.2	16.5	24.9	22.2	28.6	28.2	21.2	18.4	25.0
Change (%)	-7.4	-3.0	12.8	34.5	48.7	113.3	129.3	40.5	9.2	80.0
Equity capital (Rsmn)	73.67	73.66	73.66	73.66	73.66	73.66	73.66	75.66	73.66	75.66
Adj EPS (Rs)	5.18	6.01	5.64	8.02	7.70	12.82	12.94	11.30	24.86	43.56

^{*}Excluding extraordinary



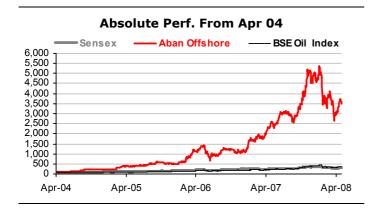
Other business highlights

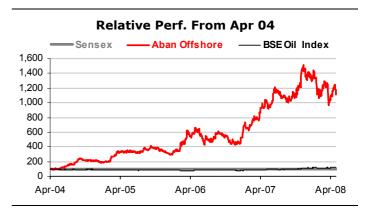
- The company continues to negotiate expired contracts at higher day rates and during last quarter, two of its contracts were negotiated at 3 times the earlier day rates.
- With all the new assets being added in Singapore Subsidiary, standalone numbers are loosing importance as majority of revenues and profitability are expected to flow from Singapore subsidiary. On a consolidated basis, Aban Offshore is expected to post robust bottom-line growth.

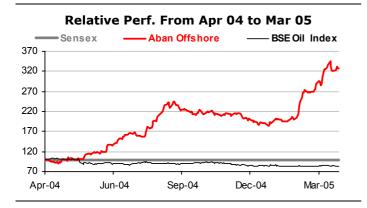


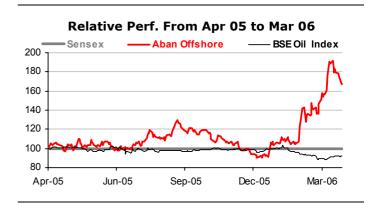
Stock performance

Aban Offshore

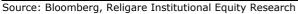










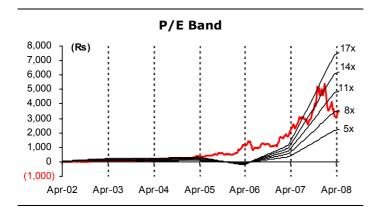


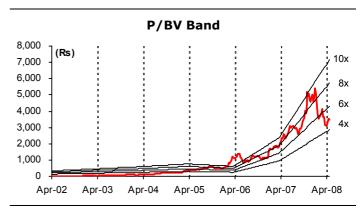


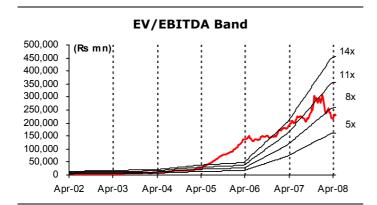


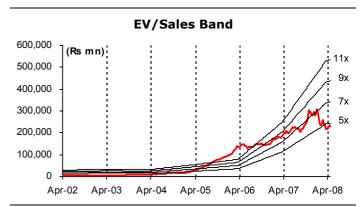
12 month forward rolling band charts

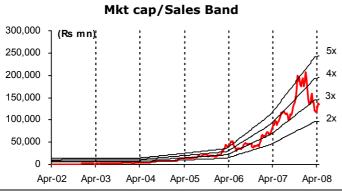
Aban Offshore











Source: Bloomberg, Religare Institutional Equity Research



Financials

Income statement (Rs mn)									
Y/E, 31st March	FY06	FY07	FY08E	FY09E	FY10E				
Net sales	4,902	7,187	22,505	48,518	55,269				
EBITDA	2,744	3,418	14,541	32,400	36,828				
EBITDA margin (%)	56.0	47.6	64.6	66.8	66.6				
Depreciation	951	1,203	3,523	3,733	3,943				
EBIT	1,793	2,215	11,018	28,667	32,885				
Other income	99	710	713	236	215				
Interest Exp/(Inc)	436	2,686	7,870	7,450	6,330				
PBT (Operating)	1,456	239	3,861	21,454	26,770				
PBT margin (%)	29.7	3.3	17.2	44.2	48.4				
Extra ord (inc)/exp	-45	-164	0	0	0				
Taxes	678	747	965	4,291	5,354				
Minority interest	0	0	0	0	0				
PAT(Reported)	823	-344	2,896	17,163	21,416				
Less: Extra ordinary income / Others									
Adj PAT	778	-508	2,896	17,163	21,416				
Adj PAT margin (%)	15.9	-7.1	12.9	35.4	38.7				

Quarterly – Financials						
(Rs mn)	Q4FY07	Q1FY07	Q2FY08	Q3FY08	Q4FY08	
Net sales	1187	1276	1653	1691	1964	
Changes (%)	-1.3	3.1	28.3	34.0	65.5	
EBITDA	461	665	825	898	973	
Changes (%)	-31.3	0.0	34.8	33.1	110.9	
Margin (%)	38.9	52.1	49.9	53.1	49.5	
PAT	295	284	472	477	415	
PAT adj	295	284	472	477	415	
Changes (%)	34.5	48.7	113.3	129.3	40.5	
Margin (%)	24.9	22.2	28.6	28.2	21.1	
EPS adj (Rs)	8.0	7.7	12.8	12.9	11.0	
EPS dil (Rs)	7.7	7.4	12.3	12.4	10.8	

Ratios

Ratios					
Y/E, 31st March	FY06	FY07	FY08E	FY09E	FY10E
Growth	69.3	46.6	213.2	115.6	13.9
Net sales (%)	88.9	24.5	325.5	122.8	13.7
EBITDA (%)	59.3	NA	NA	492.7	24.8
PAT adjusted (%)	59.3	NA	NA	492.7	24.8
EPS adjusted (%)	59.3	NA	NA	492.7	24.8
EPS diluted (%)	59.3	NA	NA	492.7	24.8
Valuations					
P/E (x)	166.3	-254.6	46.5	7.8	6.3
P/BV (x)	46.1	57.5	14.8	5.2	2.8
EV/EBITDA (x)	87.5	70.2	16.5	7.4	6.5
EV/Sales (x)	48.9	33.4	10.7	4.9	4.3
Profitability					
EBITDA margin (%)	55.9	47.5	64.6	66.8	66.6
Adj PAT margin (%)	15.9	-7.1	12.9	35.4	38.7
RoE (%)	29.1	-8.1	18.3	69.5	48.7
RoCE (%)	13.8	3.4	9.2	22.4	25.1
RoIC (%)	6.2	-1.9	6.7	17.8	21.0
B/S ratios					
Inventory days	234	405	190	190	190
Creditor days	377	1798	280	280	280
Debtor days	52	103	50	50	50
Working Capital days	207	30	622	73	55
Net debt/equity	3	5	6	3	1
* ROIC is calculated	on nost ta	v hacic			

st ROIC is calculated on post tax basis.

Balance sneet				(Rs mn)
Y/E, 31st March	FY06	FY07E	FY08E	FY09E	FY10E
Liabilities					
Equity share capital	74	74	77	77	77
Total Res. & Surplus	4230	5234	12080	29095	50363
Total Shareholders' fund	4304	5308	12156	29172	50440
Convertible Debt		10805.42	6705.42	6705.42	6705.42
Others Debt	11098	97720	105720	93720	73720
Total Loans	11098	108525	112425	100425	80425
Deferred tax liability (net)	656	737	737	737	737
Total liabilities	16058	114571	125319	130335	131603
Assets					
Net fixed assets & others	7158	75203	108124	118391	114448
Capital MID & others	0200	22444	9000	0	0

Total assets	16058	114571	125319	130335	131603
Misc. expenditure					
Net current assets	400	12241	4512	7261	12472
Total provisions	273	325	325	325	325
Total current liabilities	832	6624	4244	6738	7386
Total current assets	1505	19190	9081	14324	20183
Other current assets	181	2871	2855	2855	2855
Liquid investments	37	13120	1228	695	5055
Cash	98	144	450	970	1105
Cash & cash equivalents	135	13264	1678	1665	6160
Sundry debtors	699	2033	3083	6646	7571
Inventories	489	1022	1464	3157	3596
Current assets					
Total investments – non current	192	4683	4683	4683	4683
Total non-current assets	15466	97648	116124	118391	114448
Capital WIP & others	8308	22444	8000	0	0
ivel lixed assets & others	7 100	75203	100124	110391	114440

Cash flow

Y/E, 31st March	FY06	FY07E	FY08E	FY09E	FY10E
Cash from operations					
PBT	1,501	403	3,861	21,454	26,770
Tax paid	678	747	965	4,291	5,354
Dep & amortization	951	1,203	3,523	3,733	3,943
Working capital changes	-384	-1,287	3,857	2,762	717
Others	-1	268	0	0	0
Net cash from operations	2,156	2,414	2,562	18,134	24,642
Cash from investments					
Capital expenditure	8,340	83,652	22,000	6,000	0
Sale/purchase of inv & others	-39	4,490	0	0	0
Net cash from investments	8300	88142	22000	6000	0
Cash from financing					
Issue of shares & share premium	0	24	4,100	0	0
Dividend paid	217	288	408	408	408
Debt change	3,919	97,427	3,900	-12,000	-20,000
Others	1,587	1,693	260	260	260
Net cash from financing	5289	98856	7852	-12148	-20148
Net change in cash	-855	13,129	-11,586	-13	4,495

Per share data

Y/E, 31st March	FY06	FY07	FY08E	FY09E	FY10E
EPS adjusted	21.1	-13.8	75.4	447.1	557.9
EPS diluted - wtd	21.1	-13.2	75.4	447.1	557.9
CEPS	46	20	160	538	654
Book value	76	61	237	680	1234
Dividend	2.6	3.0	3.0	3.0	3.0
O/s shsactual (mn)	36.84	36.86	38.39	38.39	38.39
O/s shsdiluted (mn)	36.84	38.39	38.39	38.39	38.39
O/s shs wtd / diluted (mn)	36.84	38.39	38.39	38.39	38.39



Rating definition

Buy : > 15% returns relative to Sensex

Accumulate : +5 to +15% returns relative to Sensex

Sell : > (-)15% returns relative to Sensex

Reduce : (-) 5 to (-) 15% returns relative to Sensex

Hold : Upto + / (-) 5% returns relative to Sensex

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