

August 16, 2007 FOR PRIVATE CIRCULATION

Equity % Chg 1 Day 1 Mth 3 Mths 14 Aug 07 **Indian Indices** 15,001 Sensex (0.1)(1.8)7.7 Niftv 4.370 (0.1)(3.0)6.1 Banking 7,846 0.2 (5.3)9.1 3.675 П (0.1)(3.7)0.4 Healthcare 3,630 (0.3)(5.7)(2.3)**FMCG** 1,922 (0.5)3.1 5.7 7,005 PSU 0.5 (1.3)6.9 **CNX Midcap** 6,000 0.1 (3.3)11.0 World indices (15 Aug) Nasdag 2,459 (1.6)(8.8)(3.5)Nikkei 16,476 (2.2) (12.6) (9.1)Hangseng 21,376 (2.9) (10.0) (1.3)

Value traded (Rs cr)						
	14 Aug 07	% Chg - 1 Day				
Cash BSE	4,014.2	2.4				
Cash NSE	7,831.9	(5.2)				
Derivatives	28,494.0	(9.9)				

Net inflow	<i>ı</i> s (Rs cr	')		
13	3 Aug 07	% Chg	MTD	YTD
FII	(520)	(27)	(2,855)	40,051
Mutual Fund	23	113	421	(496)

FII open interest (Rs cr)					
	13 Aug 07	% chg			
FII Index Futures	16,637.6	(0.1)			
FII Index Options	14,026.6	1.8			
FII Stock Futures	28,535.4	(0.3)			
FII Stock Options	212.7	2.5			

Advances/Declines (BSE)								
14 Aug 07	A	B1	B2	Total %	Total			
Advances	99	350	560	1,009	55			
Declines	115	356	314	785	43			
Unchanged	3	19	26	48	3			

Commodity						
		% Chg				
15 A	ug 07	1 Day	1 Mth 3	Mths		
Crude (NYMEX) (US\$/BBL)	72.7	(0.8)	(1.9)	16.3		
Gold (US\$/OZ)	667.6	(0.2)	0.2	0.6		
Silver (US\$/OZ)	12.5	(1.7)	(3.8)	(3.6)		

Debt/forex market							
15	Aug 07	1 Day	1 Mth	3 Mths			
10 yr G-Sec yield	% 7.98	7.98	7.90	8.17			
Re/US\$	40.74	40.56	40.35	40.87			
Sensex							



Source: Bloomberg

ECONOMY NEWS

- □ Standard & Poor's has said the current problems with the subprime market will not precipitate a crisis in the financial markets. The rating agency has said safety valves in the financial system after the earlier Asian crises would prevent a global fallout. (ET)
- Oil breached \$74 a barrel after a larger-than-expected drop in US crude supplies and fears that a tropical storm in the Atlantic could disrupt output in the world's largest energy consumer. (ET)
- □ Hardening crude oil and metal prices may push up inflation to 5.11% for the current fiscal, higher than the RBI's estimate, economic think-tank NCAER has projected. (ET)
- ☐ The rupee, which is partially convertible, will move toward fuller convertibility in a gradual and calibrated manner, the Finance Minister informed the Rajya Sabha. (BL)
- ☐ The Government is likely to import 1.73 MT of LPG in the current fiscal to meet domestic demand even as the country will continue to depend on overseas supply for the next couple of years. (BS)
- ☐ Indian companies may invest more funds to add on to existing capacities in 2007/08 compared to last year as demand conditions remain strong forcing companies to operate close to their optimal levels, a central bank study said. (FE)

CORPORATE NEWS

- □ **DLF** is set to close the Swatantra Bharat Mills real estate deal with DCM Shriram Consolidated for over Rs.16 bn. This will be the largest private sector land deal in the country and will give DLF access to about 38 acres of prime land. (ET)
- ☐ In what could be a major input to solve the vexed issue of gas pricing, the Prime Minister's Economic Advisory Council has endorsed the gas price discovered by **Reliance Industries** by inviting bids from large consumers in the domestic market. (ET)
- Bharti Airtel Lanka Pvt Ltd, a subsidiary of **Bharti Airtel Ltd**, has said it will be investing \$200 mn over the next two years for offering mobile services in Sri Lanka. (BL)
- **BPCL** plans to shut its diesel hydro desulphurization unit, which produces around about 37,000 barrels per day, for maintenance for 25 days from late November, a senior company official has said. (ET)
- □ To keep pace with the 20-25% growth rate of its pyridine and derivatives business, **Jubilant Organosys** is expanding capacity by 23%. (BL)
- B Muthuraman, managing director, Tata Steel has said the company is committed to the Rs.25 bn titanium-dioxide project planned in Tamil Nadu. (BS)
- Videocon Industries has said that drilling in a Timor Sea exploration block, where it holds 25% stake, will begin next year. Videocon's share of exploratory expenditure would be \$18.9 mn. (BS)
- ☐ Infrastructure development firm **Pratibha Industries** in joint venture with Niraj Cement Structurals, has bagged a road construction project worth Rs.1.37 bn from Indore Development Authority. (BL)
- ☐ **Ispat Industries** is planning to invest about Rs.100 bn within five years to ramp up domestic production, and is also planning to expand overseas through capacity expansion and backward integration. (BS)

Source: ET = Economic Times, BS = Business Standard, FE = Financial Express, BL = Business Line, Tol: Times of India, BSE = Bombay Stock Exchange

From our research team

EVENT UPDATE

Saday Sinha

saday.sinha@kotak.com +91 22 66341440

Key data (Rs bn)			
	FY07	FY08E	FY09E
Interest income	115.37	144.67	167.57
Interest expense	60.23	80.36	93.67
Net interest income	55.15	64.31	73.90
Other income	10.42	12.26	14.72
Gross profit	32.31	40.00	48.06
Net profit	15.40	19.14	23.97
Gross NPA (%)	3.5	3.2	2.8
Net NPA (%)	0.8	1.1	0.8
Net interest margin	(%)3.7	3.7	3.6
RoE (%)	16.2	17.4	18.6
RoAA (%)	1.0	1.1	1.1
Dividend Yield (%)	1.2	1.2	1.2
EPS (Rs)	48.8	60.7	76.0
Adjusted BVPS (Rs)	308.0	344.5	416.5
P/E (x)	10.3	8.3	6.6
P/ABV (x)	1.6	1.5	1.2

Source: Company & Kotak Securities -Private Client Research

PUNJAB NATIONAL BANK

PRICE: Rs.504 RECOMMENDATION: BUY
TARGET PRICE: Rs.680 FY09E P/E: 6.6x, P/ABV: 1.2x

Punjab National Bank (PNB) hiked interest on fixed deposits by 25 to 125 basis points for various maturities with effect from August 16, which we believe is the realignment with market rates.

We have slightly changed our numbers to incorporate some increase in cost of funds due to hike in the deposit rates. However, we believe that structurally PNB is one of the best PSU banks with a pan-India presence, high quality deposit franchisee, margins (NIMs) higher than the industry average and advanced technological platform.

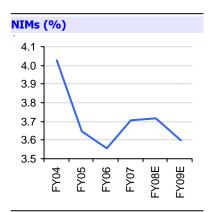
We believe the recent correction provides good buying opportunities for investors and maintain our BUY recommendation with a target price of Rs.680.

PNB hiked the interest rate on fixed deposits by 25 to 125 basis points for various maturities with effect from August 16. The bank's recent move comes after its recent withdrawal of a special deposit scheme which was offering 9.5% per annum for one year deposits. This may look contradictory in an environment when a number of private and public sector banks like SBI, ICICI Bank, BoB and BOI and others have reduced their deposit rates on various maturities.

However, a closer look will explain that after removal of the special scheme, the maximum rate of interest that PNB was offering was 8.25%, which is below the existing rate prevailing in the market (for example, ICICI Bank currently offers 9.5% for 390 days and many other PSU banks are also offering 9% for one year deposits). So, we believe that it was needed from the bank's point of view to remain competitive in attracting retail term-deposits, which is important for maintaining its core deposits, and in a way reducing its dependence on wholesale bulk deposits.

Change in deposit rate					
	Existi	ng (%)		Revise	ed (%)
Tenor	Less than	Rs.1.5 mn to	Proposed Tenor	Less than	Rs.1.5 mn
	Rs.1.5mn	Rs.50 mn		Rs.1.5mn	to Rs.50 mn
7 to 14 days	4.00	4.50	7 to 14 days	4.00	4.50
15 to 29 days	4.75	5.00	15 to 45 days	5.00	5.50
30 to 45 days	4.75	5.00			
46 to 60 days	5.25	5.50	46 to 90 days	6.00	6.50
61 to 90 days	5.50	5.50			
91 to 179 days	6.00	6.25	91 to 179 days	6.25	6.50
180 days to less than 1 yr.	7.00	7.25	180 days to less than 1 yr.	7.50	7.75
1 year to less than 2 years	7.50	8.00	1 year to less than 2 years	8.00	8.25
2 years to less than 3 years	7.50	7.75	2 years to less than 3 years	8.75	8.75
3 years to less than 5 years	7.75	8.00	3 years to less than 5 years	8.75	8.75
5 years to 10 years	8.00	8.25	5 years to 10 years	8.50	8.50

Source: Company



Source: Company, Kotak Securities - Private Client Research

Growth Rate		
	FY08E	FY09E
Advances	21.5	19.7
Deposits	17.7	16.1
Investments	8.2	8.4

Source: Kotak Securities - Private Client Research

RoE - P/ABV based Fair Value computation	
Forecasted RoE (FY09E)	18.6
g (Perpetual growth rate)	5.0
r (Cost of Capital)	13.4
P/ABV (x)	1.63
ABV (FY 09E) (Rs)	417

680

Source: kotak PCG

Fair Value based on ABV (Rs)

Valuation

The bank looks well positioned to capitalize on growth opportunities in the Indian market. PNB's deposit franchise and large pool of savings and current balances should widen the bank's funding advantage if interest rates rise or liquidity tightens. Compared with its peers, PNB has a greater mid-market focus, which supports higher loan yields.

We expect the bank to grow its earning by 24.3% and 25.2% in FY08E and FY09E, respectively. In the same period, NII is expected to rise 16.6% and 14.9%, respectively. We estimate full year profit of Rs.19.14 bn and Rs.23.97 bn for FY08E and FY09E, respectively resulting into an EPS of Rs.60.70 and Rs.76.01. The adjusted book value is estimated to be Rs.344.55 and Rs.416.49, for FY08E and FY09E, respectively.

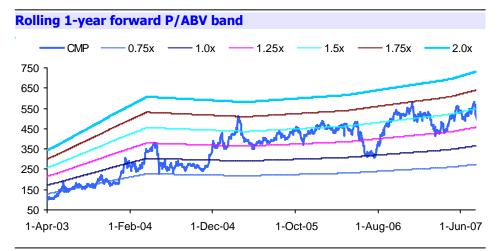
Assumptions

We are assuming a loan growth of 21.5% and 19.7% in FY08E and FY09E, respectively. In the same period, deposits are expected to rise 17.7% and 16.1%, respectively, and investments are expected to rise 8.2% and 8.4% in FY08E and FY09E, respectively.

P/ABV Valuation Methodology

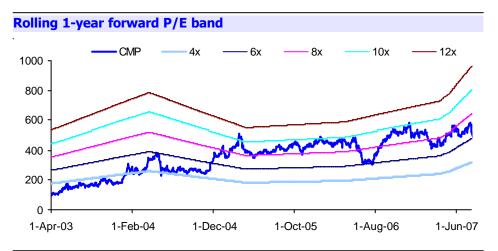
At the RoE of 18.6% (FY09E), cost of equity of 13.4% and perpetual growth rate of 5%, the theoretical fair value stands at 1.63x its adjusted book value, which yields a fair value of Rs.680 (reducing from the earlier target price of Rs.699).

Historically, the stock has been trading between the ranges of 1.25x to 1.75x ABV and currently, at the price of Rs.504, the stock is trading at merely 1.2x its FY09E adjusted book value. We are quite optimistic on the bank's future performance owing to its pan-India presence, high quality deposit franchisee, higher than the industry average margins (NIMs), advanced technological platform and largely derisked investment portfolio.



Source: Company, Kotak Securities - Private Client Research

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Source: Company, Kotak Securities - Private Client Research

We recommend a BUY on PNB with a price target of Rs.680 Therefore, we are maintaining our **BUY** recommendation on PNB with a price target of Rs.680 (At target price, the stock will trade at 1.63x its FY09E adjusted book value), which would provide a 35% upside from current levels over a 12-month horizon.

Profit & loss account (Rs Bn)				
	2006	2007	2008E	2009E
Interest Income	95.84	115.37	144.67	167.57
Interest Expense	49.17	60.23	80.36	93.67
Net Interest Income	46.67	55.15	64.31	73.90
% Growth	16.5	18.2	16.6	14.9
Treasury Income	5.80	1.63	2.24	2.55
Other Income from Banking Operations	6.93	8.79	10.03	12.17
Total Income	59.40	65.57	76.57	88.62
Employees Expenses	21.15	23.52	25.88	28.46
Other Operational Expenses	9.08	9.74	10.69	12.09
Operating Profit	29.17	32.31	40.00	48.06
% Growth	-4.0	10.7	23.8	20.2
Tax	5.96	6.29	8.20	10.27
Loan Loss Provisions	8.82	10.62	12.66	13.83
Net Profit	14.39	15.40	19.14	23.97

Source: Company, Kotak Securities - Private Client Research

Bulk deals

Date Scrip name	Trade	details of bulk	deals			
14-Aug Alembic Limi Fidelity Equity Fund B 2,277,688 74.00 14-Aug Alembic Limi Macquarie Bank Limited S 2,082,500 74.00 14-Aug Alembic Limi Hsbc Financial Services Middleeast S 957,725 74.00 14-Aug Alfa Transfr Religare Securites Ltd Caterpi B 28,778 68.75 14-Aug Ankit Metal Lotus Global Investments Ltd B 1,000,000 60.50 14-Aug Crazy Infote Sweety Investment B 30,000 195.28 14-Aug Crazy Infote Sweety Investment B 30,000 195.50 14-Aug Crazy Infote Shital Samir Shah S 40,101 195.36 14-Aug Crazy Infote Shital Samir Shah S 35,000 195.36 14-Aug Dredg Corp I Reliance Capital Trustee Co Ltd Ac Reliance Capital Trustee Co Ltd Ac Reliance Capital Market Espana S A Svb S 397,000 530.03 14-Aug Dredg Corp I Macquarie Bank Limited S 349				Buy/	Quantity	Avg. Price
Fidelity Equity Fund				Sell	of shares	(Rs)
14-Aug Alembic Limi Hsbc Financial Services Middleeast S 957,725 74.00 14-Aug Affa Transfr Religare Securites Ltd Caterpi B 28,778 66.75 14-Aug Ankit Metal Lotus Global Investments Ltd B 1,000,000 60.50 14-Aug Crazy Infote Sweety Investment B 30,000 195.50 14-Aug Crazy Infote Sweety Investment B 30,000 195.50 14-Aug Crazy Infote Shital Samir Shah S 35,000 195.36 14-Aug Crazy Infote Shital Samir Shah S 35,000 195.36 14-Aug Dredg Corp I Reliance Capital Trustee Co Ltd Ac Reliance Long Term B 807,182 530.00 14-Aug Dredg Corp I Macquarie Bank Limited S 397,000 530.03 14-Aug Elpro Intern Asok Timede Private Limited B 27,979 217.88 14-Aug Elpro Intern Pankaj Tibrawalla S 20,836 216.87	14-Aug	Alembic Limi	•	В	2,277,688	74.00
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	14-Aug	Visu Intl	Bakliwal Financial Ser I Pvt Ltd	В	200,000	14.45

Source: BSE

5

Gainers & Losers

Nifty Gainers & Losers							
	Price (Rs)	% change	Index points	Volume (mn)			
Gainers							
ONGC	853	1.2	4.2	0.5			
Bharti Airtel	856	0.5	1.7	0.4			
Reliance Ind	1,833	0.2	1.0	1.0			
Losers							
HDFC	1,941	(2.1)	(2.2)	0.3			
BHEL	1,688	(1.4)	(2.2)	0.6			
SAIL	148	(1.7)	(2.1)	3.7			

Source: Bloomberg

Forthcoming events

COMPANY/MARKET				
Date	Event			
16-Aug	IVR Prime Urban Developers listing on BSE & NSE; Diwan Rahul Nanda of Topsgroup holds press conference			
20-Aug	Initial Public Offer of Motilal Oswal opens			
21-Aug	Initial Public Offer of Indowind Energy opens			
23-Aug	HCL Infosystems to announce earnings and final dividend; Thomas Cook (India) to announce 2nd quarter results			
24-Aug	Cipla holds annual shareholderd meetinig; Procter & Gamble, Gillette India to announce earnings and dividend			
29-Aug	Tata Steel holds annual shareholders meeting			

Source: Bloomberg

Research Team					
Name	Sector	Tel No	E-mail id		
Dipen Shah Sanjeev Zarbade Teena Virmani Awadhesh Garg Apurva Doshi Saurabh Gurnurkar Vinay Goenka Saday Sinha Lokendra Kumar Rohit Ledwani	IT, Media, Telecom Capital Goods, Engineering Construction, Cement, Mid Cap Pharmaceuticals Logistics, Textiles, Mid Cap IT, Media, Telecom Auto, Auto Ancillary, Sugar Banking, Economy Oil & Gas Retail	+91 22 6634 1376 +91 22 6634 1258 +91 22 6634 1237 +91 22 6634 1366 +91 22 6634 1366 +91 22 6634 1273 +91 22 6634 1291 +91 22 6634 1440 +91 22 6634 1540 +91 22 6634 1540	dipen.shah@kotak.com sanjeev.zarbade@kotak.com teena.virmani@kotak.com awadhesh.garg@kotak.com doshi.apurva@kotak.com saurabh.gurnurkar@kotak.com vinay.goenka@kotak.com saday.sinha@kotak.com lokendra.kumar@kotak.com rohit.ledwani@kotak.com		
Shrikant Chouhan Kaustav Ray K. Kathirvelu	Technical analyst Editor Production	+91 22 6634 1439 +91 22 6634 1223 +91 22 6634 1557	shrikant.chouhan@kotak.com kaustav.ray@kotak.com k.kathirvelu@kotak.com		

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