



# **India Update**

#### Market data as on Feb 13, 2007

| Indices             |       |        |  |  |
|---------------------|-------|--------|--|--|
|                     |       | % chg  |  |  |
|                     |       | (DoD)  |  |  |
| BSE Sensex          | 14091 | (0.70) |  |  |
| S&P CNX Nifty       | 4045  | (0.34) |  |  |
| BSE 100             | 7065  | (0.71) |  |  |
| BSE 200             | 1667  | (0.72) |  |  |
| Instanex Skindia DR | 2422  | (1.69) |  |  |
| Mindex              | 5806  | 0.00   |  |  |
|                     |       |        |  |  |

| Overseas Markets |       |        |  |  |
|------------------|-------|--------|--|--|
|                  |       | % chg  |  |  |
|                  |       | (DoD)  |  |  |
| Dow Jones        | 12655 | 0.81   |  |  |
| Nasdaq Comp.     | 2460  | 0.39   |  |  |
| S&P 500          | 1444  | 0.76   |  |  |
| Hang Seng        | 20132 | (2.24) |  |  |
| Nikkei           | 17621 | 0.67   |  |  |

| ADVANCES/DECLINES (BSE) |     |     |     |  |  |
|-------------------------|-----|-----|-----|--|--|
| Group                   | Α   | B1  | B2  |  |  |
| Advances                | 78  | 244 | 295 |  |  |
| Declines                | 124 | 378 | 372 |  |  |
| Unchanged               | 2   | 14  | 22  |  |  |

| FII TURNOVER (BSE+NSE)*<br>_(Rs mn) |        |       |  |  |
|-------------------------------------|--------|-------|--|--|
| Bought                              | Sold   | Net   |  |  |
| 23,230                              | 21,043 | 2,187 |  |  |

| NEW HIGHS | AND LO | ws (BS | iE) |
|-----------|--------|--------|-----|
| Group     | Α      | B1     | B2  |
| Highs     | 0      | 2      | 12  |
| Low       | 7      | 26     | 6   |

#### CURRENCY US\$1 = Rs44.20

\* FII turnover (BSE + NSE) as on February 12, 2007

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## Highlights

### Sector/event **Impact ECONOMY:** The Reserve Bank of India (RBI) has clearly accelerated the pace of monetary tightening by raising CRR 50bps to 6% (third such hike in the CRR hike past three months) as part of demand-management measures aimed at cooling off the still 'red-hot' credit growth at 30%. We had anticipated some tightening by the RBI as regards the monetary policy until the next Annual Policy Meet in April '07, but the CRR hike, within a fortnight of the policy meeting, surprised us. As a result of the current move, sectors leveraged to high credit growth (real estate, high-value consumer discretionary and banking) may face pressure. On the other hand, FMCG, IT and pharmaceuticals remain largely unaffected. Going forward, we expect the RBI to make the next move in the Annual Policy Statement to be released on April 24, '07, unless monetary variables such as inflation deteriorate sharply. We expect the monetary action over the past three months to decelerate credit growth and to that extent, the current hike is a step closer to the pause in the tightening cycle.

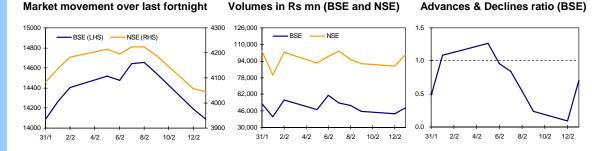
## News Snippets

#### **Sectoral**

The Videocon Group is in the final stages of negotiations for taking over Magaldi Power, an Italian company in the power equipment space. (Business Standard)

#### Corporate

- Tata Consultancy Services has forged a joint venture with three Chinese companies involving a multi-million dollar deal over the next five years, in which Microsoft is also hoping to pick up a 10% stake. (Business Line)
- Honda Motorcycle & Scooters plans to enter the 100cc market, dominated by Hero Honda currently (with Passion and Splendor). (The Economic Times)
- Bajaj Auto has unveiled the 200cc Pulsar DTS-i and guided for 25% revenue growth to Rs100bn in FY07E. (Hindustan Times)



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Economy INDIA

#### **CASH RESERVE RATIO HIKE**

### Waiting for the dawn

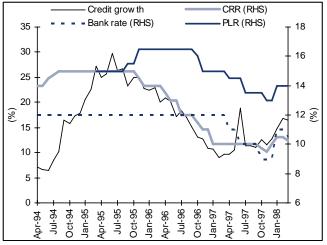
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The Reserve Bank of India (RBI) has clearly accelerated the pace of monetary tightening by raising CRR 50bps to 6% (third such hike in the past three months) as part of demand-management measures aimed at cooling off the still 'red-hot' credit growth at 30%. We had anticipated some tightening by the RBI as regards the monetary policy until the next Annual Policy Meet in April '07, but the CRR hike, within a fortnight of the policy meeting, surprised us. As a result of the current move, sectors leveraged to high credit growth (real estate, high-value consumer discretionary and banking) may face pressure. On the other hand, FMCG, IT and pharmaceuticals remain largely unaffected. Going forward, we expect the RBI to make the next move in the Annual Policy Statement to be released on April 24, '07, unless monetary variables such as inflation deteriorate sharply. We expect the monetary action over the past three months to decelerate credit growth and to that extent, the current hike is a step closer to the pause in the tightening cycle.

- The RBI, in a surprise move, raised CRR 50bps yet again (within a fortnight after the policy meeting held on January 31, '07; this is less than two months after the December '06 CRR hike of 50bps) to 6%, effective in two stages (February 17, '07 and March 3, '07). This action would likely pull out Rs140bn from the banking system liquidity. Continued momentum in monetary indicators, even after the CRR hike in December '06, led to the RBI move.
- The current hike suggests that the RBI is anticipating sizeable risks due to continued high credit growth and is therefore acting quickly to prevent any credit allocation excesses. We had expected some tightening from the monetary authority during the first half.

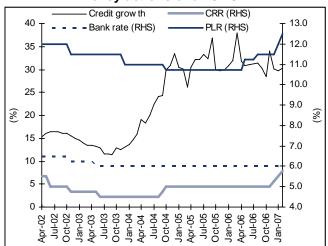
Chart 1: Monetary tightening over business cycles





Source: RBI, CMIE

#### Policy actions over '02-07



- The important question is what next? We believe that recent hikes by the RBI (since December '06) along with sharp increases in lending rates by several leading banks would likely lead to moderation in credit growth, going ahead and expect the RBI to make the next move only in its Annual Policy Statement in April (though risk of another move on the interest rate front cannot be entirely ruled out if monetary variables' growth remains at current levels or inflation accelerates). Important domestic macroeconomic data releases/events (apart from the Union budget for FY08) expected over the next two months are:
  - IIP growth for January (March 12, '07)
  - Q3FY07 GDP data (end-March)
  - Balance of Payments data for Q3FY07

Weekly releases from the RBI (under statistical supplement) and the Government regarding inflation would also be the key data points

- While it may be premature to contemplate a pause until credit demand starts moderating, the three quick hikes in the past three months by the RBI make us believe that we have moved closer to an eventual pause in this tightening cycle. Inflation rate is likely to moderate on the back of current monetary action and fiscal measures undertaken in the recent past. Improved crop production and a likely base effect would also help moderate inflation going forward. In the last rate tightening cycle (1994-1995), the RBI had hiked CRR twice to arrest credit growth before reducing the CRR after 15 months.
- The CRR hike comes as a damper for sectors leveraged to credit growth such as real
  estate and banking (as banks earn zero interest on CRR deposits). Rising bond yields,
  too, are a negative, although artificial demand due to SLR will still be steady. We had
  expected the banking sector to witness adverse newsflow on the monetary front in Q1
  due to inflation risks, but the RBI move was stronger than our expectations.
- Sectors which remain unaffected by the current hike are IT, pharmaceuticals and FMCG and therefore act as defensives. With the central bank focusing on moderating the credit growth, the sectors most exposed to domestic bank lending would be retail and small & medium enterprises, arguably contributing to deceleration as large companies will be able to access capital from abroad.

| R                           | Recent reports/updates                                    |        |
|-----------------------------|---|--------|
| Analyst                     | Company/Sector  | Date   |
| Rajesh Vora                 | Dr. Reddy's Lab: Bolstering the base                      | Feb 9  |
| Amar Kedia                  | Aviation Sector: Clear horizons                           | Feb 9  |
| Anand Shah                  | Godrej Consumer: Outshining the rank                      | Feb 6  |
| Poonam Nishal               | Bharti Airtel: Ringing in success                         | Feb 5  |
| Vinay Patel                 | Monetary policy review: Yet another surprise              | Feb 1  |
| Shekhar Singh               | MphasiS: In the fray                                      | Feb 1  |
| S. Ramesh                   | Netback margin monthly: Exploding margins                 | Jan 24 |
| Shekhar Singh               | Satyam Computer: Tangy Flavor                             | Jan 19 |
| S. Ramesh                   | Reliance Industries: Refined surprise                     | Jan 19 |
| Shekhar Singh               | Infotech Enterprises: Minor roadblock                     | Jan 17 |
| Shekhar Singh               | Wipro: Getting back on track                              | Jan 17 |
| Vinay Patel                 | Market Strategy: Still packs a punch                      | Jan 16 |
| Shekhar Singh               | HCLT: Upbeat Mood   | Jan 16 |
| Shekhar Singh               | TCS: Robust Performance                                   | Jan 16 |
| Shekhar Singh               | Infosys Technologies: In line with expectations           | Jan 11 |
| Anand Shah                  | FMCG Quarterly results preview: Keep the faith            | Jan 9  |
| S. Ramesh                   | Oil&Gas Quarterly results preview: Steals the show        | Jan 5  |
| Shilpa Gupta                | Automobile Quarterly results preview: Upbeat tempo        | Jan 5  |
| Shekhar Singh               | Technology Quarterly results preview: Time for prudence   | Jan 4  |
| Rajagopal Ramanathan        | Banking Quarterly results preview: Triumphant act         | Jan 4  |
| Omprakash / Amarnath        | Media Quarterly results preview: Buzzmakers               | Jan 4  |
| Poonam Nishal / R. Amarnath | Utilities Quarterly results preview: Brimming with energy | Jan 3  |
| Rajesh Vora                 | Pharma Quarterly results preview: On growth wavelength    | Jan 2  |

# **Quarterly results date reckoner**

| No. | Nifty companies                         | Date of result | No. | Other companies                   | Date of result |
|-----|---|----------------|-----|-----------------------------------|----------------|
| 1   | ABB India                               | February 16    | 1   | Adlabs Films                      | January 23     |
| 2   | ACC                                     | February 1     | 2   | Alembic Limited                   | January 17     |
| 3   | Bajaj Auto                              | January 16     | 3   | Apollo Hospitals Enterprise       | January 24     |
| 4   | Bharat Heavy Electricals                | January 25     | 4   | Arvind Mills                      | January 25     |
| 5   | Bharat Petroleum Corporation            | January 29     | 5   | Ashok Leyland                     | January 31     |
| 6   | Bharti Airtel                           | January 23     | 6   | Asian Paints                      | January 29     |
| 7   | Cipla                                   | January 23     | 7   | Aventis Pharma                    | -              |
| 8   | Dabur India                             | January 19     | 8   | Balaji Telefilms                  | January 24     |
| 9   | Dr. Reddy's Laboratories                | January 22     | 9   | Bank of Baroda                    | January 24     |
| 10  | GAIL (India)                            | January 31     | 10  | Bharat Forge                      | January 20     |
| 11  | GlaxoSmithKline Pharmaceuticals         | February 16    | 11  | Britannia Industries              | January 29     |
| 12  | Grasim Industries                       | January 23     | 12  | Cadila Healthcare                 | January 22     |
| 13  | Gujarat Ambuja Cements                  | February 2     | 13  | Canara Bank                       | January 18     |
| 14  | HCL Technologies                        | January 15     | 14  | Colgate-Palmolive                 | January 22     |
| 15  | HDFC Bank                               | January 11     | 15  | Corporation Bank                  | January 24     |
| 16  | Hero Honda Motors                       | January 31     | 16  | GlaxoSmithKline Consumer          | January 31     |
| 17  | Hindalco Industries                     | January 25     | 17  | Glenmark Pharma                   | January 23     |
| 18  | Hindustan Lever                         | February 20    | 18  | Godrej Consumer Products          | January 20     |
| 19  | Hindustan Petroleum Corporation         | January 31     | 19  | Gujarat Gas Company               | February 23    |
| 20  | Housing Development Finance Corporation | January 24     | 20  | IDBI                              | January 22     |
| 21  | ITC                                     | January 31     | 21  | Indian Hotels Co.                 | January 23     |
| 22  | ICICI Bank                              | January 20     | 22  | Indraprastha Gas                  | January 29     |
| 23  | Indian Petrochemicals Corporation       | January 15     | 23  | Info Edge (India)                 | January 29     |
| 24  | Infosys Technologies                    | January 11     | 24  | Infotech Enterprises              | January 17     |
| 25  | Jet Airways (India)                     | January 19     | 25  | Jammu & Kashmir Bank              | January 22     |
| 26  | Larsen & Toubro                         | January 29     | 26  | JSW Steel                         | January 22     |
| 27  | Mahanagar Telephone Nigam               | January 27     | 27  | Kansai Nerolac Paints             | January 30     |
| 28  | Mahindra & Mahindra                     | January 31     | 28  | Madras Cements                    | January 30     |
| 29  | Maruti Udyog                            | January 22     | 29  | Marico                            | January 19     |
| 30  | National Aluminium Company              | January 22     | 30  | MphasiS                           | January 31     |
| 31  | Oil & Natural Gas Corporation           | January 30     | 31  | National Thermal Power Corp.      | January 31     |
| 32  | Oriental Bank of Commerce               | January 24     | 32  | Nestle India                      | -              |
| 33  | Punjab National Bank                    | January 31     | 33  | Patni Computer Systems            | February 7     |
| 34  | Ranbaxy Laboratories                    | January 18     | 34  | Polaris Software Lab              | January 22     |
| 35  | Reliance Communications                 | January 31     | 35  | Procter & Gamble                  | January 29     |
| 36  | Reliance Energy                         | January 18     | 36  | Punjab Tractors                   | January 31     |
| 37  | Reliance Industries                     | January 18     | 37  | Raymond                           | January 19     |
| 38  | Satyam Computer Services                | January 19     | 38  | Sasken Communication Technologies | January 24     |
| 39  | Siemens Ltd.                            | January 18     | 39  | SpiceJet                          | -              |
| 40  | State Bank of India                     | January 23     | 40  | Tata Tea                          | January 31     |
| 41  | Steel Authority of India                | January 29     | 41  | TVS Motor Company                 | January 25     |
| 42  | Sun Pharmaceutical Industries           | January 29     | 42  | Union Bank of India               | January 25     |
| 43  | Suzlon Energy Ltd.                      | January 29     | 43  | UTI Bank                          | January 12     |
| 44  | Tata Consultancy Services               | January 15     | 44  | Wockhardt                         | February 22    |
| 45  | Tata Motors                             | January 23     |     |                                   |                |
| 46  | Tata Power Co.                          | January 29     |     |                                   |                |
| 47  | Tata Steel                              | January 30     |     |                                   |                |
| 48  | Videsh Sanchar Nigam                    | January 30     |     |                                   |                |
| 49  | Wipro                                   | January 17     |     |                                   |                |
| 50  | Zee Telefilms                           | January 22     |     |                                   |                |

Note: Result dates in calendar format on Page 6

# **Quarterly results date reckoner**

## **FEBRUARY 2007**

| Sun | Mon | Tue                   | Wed                 | Thu             | Fri                        | Sat |
|-----|-----|-----------------------|---------------------|-----------------|----------------------------|-----|
|     |     |                       |                     | 1<br>ACC        | <b>2</b><br>Gujarat Ambuja | 3   |
| 4   | 5   | 6                     | 7<br>Patni Computer | 8 .             | 9                          | 10  |
| 11  | 12  | 13                    | 14                  | 15              | 16<br>ABB,<br>GSK Pharma   | 17  |
| 18  | 19  | 20<br>Hindustan Lever | 21                  | 22<br>Wockhardt | 23<br>Gujarat Gas          | 24  |
| 25  | 26  | 27                    | 28                  |                 |                            |     |

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