# **India News**

# **Economy**

The Department of Economic Affairs has suggested aggressive sterilization of foreign capital inflows, tightening of government expenditure and intervention in key farm produce markets, such as wheat, to curb inflation. Aggressive sterilization could result in the Reserve Bank of India mopping up excess liquidity under the market stabilization scheme (Business Standard).

## Industry

■ The Ministry of Defence has questioned the Department of Telecom's assurance to telecom operators that 40MHz of spectrum will be vacated by July. This could jeopardize India's 3G foray (Business Standard).

# **Companies**

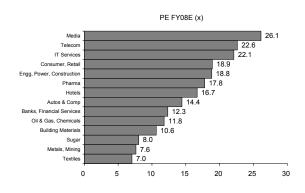
- Idea Cellular: Idea Cellular has signed a US\$500m network expansion contract with Nokia Siemens. The two-year deal will double Idea's capacity in 6 of its 11 existing circles (Economic Times).
- Patni Computer Systems: Patni Computers has formed a new consulting services
  practice within its manufacturing business unit to offer solutions designed to improve
  business performance and competitiveness through strategies, processes and tools
  (Business Line).

#### Key Overweights/ Underweights

Source: Citigroup Investment Research

# TServices Telecom, Media Food, Bev & Con Capital Goods Banks, Fl Auto & Comp Others\* Utilities Pharma, Agrochem Materials Energy (500) (400) (300) (200) (100) 0 100 200 300 400

#### CIR Universe P/E FY08E (x)

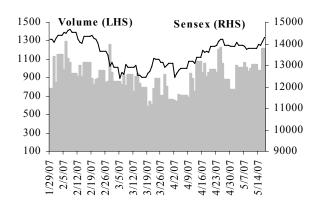


Source: Citigroup Investment Research estimates

| Market Snapshot           |        |        |         |         |         |          | Mkt Volume                   |                         | (Rs Mils.)            |
|---------------------------|--------|--------|---------|---------|---------|----------|------------------------------|-------------------------|-----------------------|
| Performance (%)           | 1-Day  | 1-Week | 1-Month | 3-Month | 6-Month | 12-Month | YTD BSE<br>NSE               |                         | 59,520                |
| Absolute                  | •      |        |         |         |         |          | Top Volume*                  |                         | 123,720<br>(Rs Mils.) |
| BSE Sensex                | 1.22   | 3.84   | 4.41    | 2.07    | 5.88    | 17.04    | 3.72 TATA STL                |                         | 1315.5                |
| CIR India Index           | 1.25   | 4.51   | 7.11    | 11.23   | 14.51   | 10.48    | 13.76 PARSVNATH              |                         | 659.7                 |
| Aluminum                  | (0.78) | (0.40) | 4.29    | 4.54    | (1.11)  | (24.13)  | 0.34 REL PET                 |                         | 554.5                 |
| Auto                      | (1.19) | (0.72) | (0.04)  | (13.08) | (7.23)  | (19.89)  | (13.13) IDBI LTD             |                         | 547.5                 |
| Banks                     | 1.70   | 8.42   | 14.80   | 9.57    | 2.73    | 27.42    | 3.82 POWER FINAN             |                         | 415.0                 |
| Capital Goods             | 0.82   | 4.79   | 4.89    | 10.89   | 15.24   | 20.58    | 15.80 IDEA CELL              |                         | 378.7                 |
| Cement                    | 1.92   | 1.70   | 11.31   | (11.86) | (17.75) | (3.03)   | (19.62)                      |                         |                       |
| Consumer                  | (0.64) | 1.35   | (1.62)  | 1.55    | (10.96) | (20.36)  | (5.91) WELSP GUJ SR          |                         | 292.3                 |
| Hotels                    | (0.43) | 5.32   | (1.07)  | 1.97    | (2.29)  | 4.18     | (4.82) ARVIND MILLS LTD.     |                         | 146.4                 |
| IT Services               | 1.13   | 0.63   | (4.28)  | (15.51) | (8.26)  | 9.34     | (13.41) DENA BANK            |                         | 123.7                 |
| Media                     | (0.38) | 5.68   | 7.74    | 10.59   | (11.90) | 13.59    | 0.02 ISPAT INDUST            | Ol (D-)                 | 35.5                  |
| Oil & Gas                 | 1.71   | 3.98   | 5.67    | 3.98    | 5.13    | (4.38)   | 7.02 Top Gainers*            | Close (Rs)              | Chg (%)               |
| Petrochemical             | 3.08   | 6.53   | 15.39   | 22.45   | 32.61   | 53.66    | 31.96 STR OPTICAL            | 211                     | 12.0                  |
| Pharmaceutical            | (0.10) | 0.80   | (1.92)  | (2.66)  | (5.56)  | (17.45)  | (3.29) RELIANCE CAPITAL LTD. | 901                     | 7.6                   |
| Power                     | 0.66   | 1.41   | 4.62    | (4.39)  | 2.71    | (3.53)   | 2.58 INGERSUL RND            | 309                     | 6.1                   |
| Steel                     | 0.62   | 4.32   | 10.46   | 31.24   | 52.61   | 31.97    | 46.57 JAIPRAK ASSO           | 652                     | 6.1                   |
| Telecom Equipment         | 6.37   | 8.82   | 1.97    | 3.01    | (9.38)  | (9.18)   | (4.69) MOSER BAER            | 432                     | 5.7                   |
| Telecom                   | 0.38   | 3.50   | 5.32    | 11.22   | 40.21   | 74.37    | 30.99 INDIAN OIL C           | 515                     | 5.6                   |
| Relative to BSE-30 Sensex |        |        |         |         |         |          | I.B.P.LTD.                   | 532                     | 5.2                   |
| CIR India Index           | 0.03   | 0.68   | 2.70    | 9.17    | 8.63    | (6.56)   | 10.04 POWER FINAN            | 153                     | 5.1                   |
| Aluminum                  | (2.00) | (4.24) | (0.12)  | 2.47    | (6.98)  | (41.17)  | (3.38) TATA CHEMICALS LTD.   | 241                     | 5.1                   |
| Auto                      | (2.41) | (4.56) | (4.45)  | (15.15) | (13.11) | (36.93)  | (16.85) ORIENTAL BK          | 232                     | 5.1                   |
| Banks                     | 0.48   | 4.58   | 10.39   | 7.50    | (3.15)  | 10.38    | <sub>0.10</sub> Top Losers*  | Close (Rs)              | Chg (-%)              |
| Capital Goods             | (0.40) | 0.95   | 0.48    | 8.82    | 9.36    | 3.54     | <sub>12.09</sub> Bajaj auto  | 2,500                   | 6.7                   |
| Cement                    | 0.70   | (2.14) | 6.90    | (13.92) | (23.62) | (20.07)  | (22.34) FERT CHEM            | 24                      | 4.9                   |
| Consumer                  | (1.86) | (2.49) | (6.03)  | (0.52)  | (16.84) | (37.40)  | (9.63) D-LINK INDIA          | 81                      | 4.8                   |
| Hotels                    | (1.65) | 1.49   | (5.48)  | (0.10)  | (8.16)  | (12.86)  | (8 54) GUJ MIN DEVL          | 693                     | 4.0                   |
| IT Services               | (0.09) | (3.21) | (8.69)  | (17.57) | (14.13) | (7.70)   | (17.13) HCL INFOSYS          | 151                     | 3.7                   |
| Media                     | (1.60) | 1.84   | 3.33    | 8.53    | (17.78) | (3.45)   | (3.70) J B CHEM PHR          | 79                      | 3.7                   |
| Oil & Gas                 | 0.49   | 0.14   | 1.26    | 1.91    | (0.75)  | (21.42)  | 3.30 WYETH LTD               | 517                     | 3.2                   |
| Petrochemical             | 1.86   | 2.69   | 10.98   | 20.38   | 26.73   | 36.62    | 28.24 ANDHRA BANK            | 89                      | 3.1                   |
| Pharmaceutical            | (1.32) | (3.03) | (6.33)  | (4.73)  | (11.44) | (34.49)  | (7.01) HINDUJA TMT           | 575                     | 2.3                   |
| Power                     | (0.56) | (2.43) | 0.21    | (6.46)  | (3.16)  | (20.57)  | (1.14) MIRC ELECTRO          | 20                      | 2.3                   |
| Steel                     | (0.60) | 0.49   | 6.05    | 29.17   | 46.74   | 14.93    | 42.85                        |                         |                       |
| Telecom Equipment         | 5.15   | 4.98   | (2.44)  | 0.94    | (15.25) | (26.22)  | (8.41) *BSE-Group A          |                         |                       |
| Telecom                   | (0.84) | (0.34) | 0.91    | 9.15    | 34.33   | 57.33    | 27.27 Source: The Economic T | imes, www.bseindia.com. |                       |

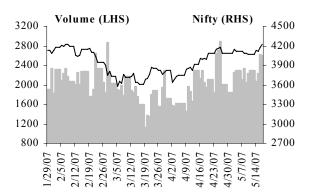
Source: Citigroup Investment Research

## BSE-30 — Performance & Volume (US\$ Mils.)



Source: Bloomberg, Citigroup Investment Research estimates

#### NIFTY - Performance & Volume (US\$ Mils.)



Source: Bloomberg, Citigroup Investment Research estimates

### Bajaj Auto (BJAT.BO)

#### Demerger Plans: The Devil's in the Details. Cutting Target Price

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| Hold/Low Risk       |            |        | 2L         |  |  |
|---------------------|------------|--------|------------|--|--|
| Price (17 May 07)   |            | R      | s2,500.30  |  |  |
| Target price        |            | R      | s2,600.00  |  |  |
| from Rs2,886.0      | 00         |        |            |  |  |
| Expected share pri  |            | 4.0%   |            |  |  |
| Expected dividend   |            | 1.8%   |            |  |  |
| Expected total retu | ırn        |        | 5.8%       |  |  |
| Market Cap          | Market Cap |        | Rs252,989M |  |  |
|                     |            | U      | S\$6,231M  |  |  |
|                     | 2007       | 2008E  | 2009E      |  |  |
| EPS new(Rs)         | 122.27     | 133.87 | 151.50     |  |  |
| EPS Growth(%)       | 10.7       | 9.5    | 13.2       |  |  |
| P/E                 | 20.4       | 18.7   | 16.5       |  |  |
| EV/EBITDA           | 20.0       | 17.8   | 14.3       |  |  |
| Consensus Data      | na         | 138.53 | 155.25     |  |  |

#### Price Performance (RIC: BJAT.BO, BB: BJA IN)



- What's New? BJAT management stated that Allianz has a call option on both the life and general insurance subsidiaries, which permits the latter to increase its stake to 74% and 50% respectively in the ventures, for a fairly nominal consideration. BJAT's stock price declined c9% on the back of this news; we could expect further immediate downside on the stock due to these and attendant concerns on the demerger.
- Cut Target Price Revise target price downward to Rs2,600 to reflect lower insurance value (Rs388 / share, vsRs510 earlier) and downward revision in core value to Rs1,542 (Rs1,679 earlier). Core business valued at 13x FY09E EPS. As we roll forward to FY09E, multiple is pared to 13x from 14x due to the industry slowdown. Cash and investments valued at Rs670 / share.
- Demerger Details Bajaj Auto will demerge its businesses into 3 entities a) Bajaj Auto Ltd. (auto businesses + Rs15bn in cash); b) Bajaj Finserve Ltd. (windpower projects, investments in the insurance ventures, investment in Bajaj Auto Finance and Rs8bn in cash); and c) Bajaj Holdings and Investment Ltd (residual cash >Rs40bn, investment in ICICI and 30% stake in both Bajaj Auto and Bajaj Finserve). All current shareholders of Bajaj Auto will get 1 share each of the new businesses (for every 1 share held in Bajaj Auto). All 3 businesses will be listed by Dec 2007, once regulatory and statutory approvals are obtained.
- Reiterate Hold/Low Risk (2L) We believe that this convoluted structure could create an overhang on Bajaj Auto's stock price over the near term. We maintain our Hold rating on the stock.

# Cairn Plc & Cairn India

U-turn if you want to: Upgrading to 'Buy'

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- Bid spec justifies reappraisal of shares Cairn Plc shares have suffered since the IPO of Cairn India was first mooted in 2006, falling c.25% in the last year and underperforming UK E&P space by a similar amount. Cairn India has fallen by 15% since the IPO. Recent bid spec may well prove ephemeral, but should re-ignite investor interest.
- Core valuation support Using \$47.50/bbl (Brent) long-term, the shares trade at 1.0x NAV. Our principal concern until now has been the lack of operational catalysts to drive the shares.
- Asset market vs equity market But potential NOC interest raises the possibility that a higher oil price is used in a bid valuation. Cairn is the most leveraged play in the sector to long-term oil prices with c.35% upside, using the forward-curve.
- Valuation support, a 'free option' on bid potential PLUS a potential near-term catalyst. Upgrade to Buy We don't rule out a possible bid. De-equitisation has yet to visit the oil sector, and Cairn's macro leverage, plus possible progress on the Rajasthan mid-stream, is attractive. We incorporate a 25% 'bid value' into our revised target prices, reflecting an asset valuation using a \$60/bbl oil price, and upgrade the ratings of both Cairn Plc and Cairn India to 'Buy'.
- Cairn India, 1M (Buy/ Medium Risk), Rs185 TP We upgrade the stock to 1M from 2M. Our Rs145/sh base-case NAV retained with 25% 'bid value' premium supporting a revised target price of Rs185/sh (previously Rs145).
- Cairn Plc, 1M (Buy/ Medium Risk), £21.25 TP We upgrade the stock to 1M from 2M. Our £17.00/sh base-case NAV retained, but factoring 25% premium to Cairn India NAV supports revised target price of £21.25/sh (previously £17.00).

# **India Technical Research Daily**

# Trading Above 10&20dma

#### Hitesh Chotalia

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- Nifty The index opened on a positive note and saw range-bound movement until the afternoon session when it rallied toward the close. The index ended the day up 51 points.
- Range: Upper-End The index is trading around the upper end of the 4181-3981 trading band. The index should exhibit strength on breaking the 4181 level and test the all-time high around 4245.
- Support The index has support around the 4151 level and the 10 dma at 4111, intra day dips should find support around these levels. The index is trading above its 10dma (4111) and 20dma (4096) which is considered positive. [dma=Daily Simple Moving Average].
- Conclusion We expect further strength above 4181.

#### Figure 1: India Technical Research — Index Snapshot

| Indices                         | Last Close | Current<br>Close | Daily<br>Change(Points) |
|---------------------------------|------------|------------------|-------------------------|
| Sensex                          | 13929      | 14127            | +198                    |
| Nifty                           | 4120       | 4171             | +51                     |
| Nifty Futures:<br>Current Month | 4131       | 4189             | +58                     |

Source: Citigroup Investment Research

#### Figure 2: India Technical Research — Support and Resistance (Daily)

| Indices                      | Support           | Resistance        |
|------------------------------|-------------------|-------------------|
| Sensex                       | 14023-13905-13864 | 14190-14384-14479 |
| Nifty                        | 4151-4111-4096    | 4181-4217-4245    |
| Nifty Futures: Current Month | 4160-4113-4094    | 4206-4229-4242    |

Source: Citigroup Investment Research estimates

#### 18 May 2007

# Analyst Certification Appendix A-1

I, Ratnesh Kumar, research analyst and the author of this report, hereby certify that all of the views expressed in this research report accurately reflect my personal views about any and all of the subject issuer(s) or securities. I also certify that no part of my compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

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A member of the Managing Board of Siemens AG serves as a director on Citigroup Inc's board

Nokia and Siemens are to merge their communication service provider businesses. Citigroup Global Markets is advising Nokia in this transaction.

Citigroup Global Markets is acting as advisor to Bayer AG in the sale of its diagnostics division to Siemens AG

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|--|-----|------|------|
| Data current as of 31 March 2007   | Buy | Hold | Sell |
| Citigroup Investment Research Global Fundamental Coverage (3215)           | 45% | 40%  | 15%  |
| % of companies in each rating category that are investment banking clients | 45% | 42%  | 32%  |
| Engineering Europe (32)  | 28% | 66%  | 6%   |
| % of companies in each rating category that are investment banking clients | 33% | 48%  | 50%  |
| India Asia Pacific (130)   | 58% | 14%  | 28%  |
| % of companies in each rating category that are investment banking clients | 42% | 50%  | 42%  |
| Oil CompaniesInternational Europe (11)                                     | 45% | 45%  | 9%   |
| % of companies in each rating category that are investment banking clients | 80% | 60%  | 100% |
| Telecommunications Equipment Europe (7)                                    | 86% | 14%  | 0%   |
| % of companies in each rating category that are investment banking clients | 50% | 100% | 0%   |

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Risk ratings, which take into account both price volatility and fundamental criteria, are: Low (L), Medium (M), High (H), and Speculative (S).

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For securities in developed markets (US, UK, Europe, Japan, and Australia/New Zealand), investment ratings are: Buy (1) (expected total return of 10% or more for Low-Risk stocks, 15% or more for Medium-Risk stocks, 20% or more for High-Risk stocks, and 35% or more for Speculative stocks); Hold (2) (0%-10% for Low-Risk stocks, 0%-15% for Medium-Risk stocks, 0%-20% for High-Risk stocks, and 0%-35% for Speculative stocks); and Sell (3) (negative total return).

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