Equity | India | Industrials/Multi-Industry 26 April 2010

Bank of America Merrill Lynch

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Stock Data

Price	Rs562.80
Price Objective	Rs610.00
Date Established	26-Apr-2010
Investment Opinion	C-1-7
Volatility Risk	HIGH
52-Week Range	Rs195.00-Rs586.70
Mrkt Val / Shares Out (mn)	US\$6,309 / 498.0
Average Daily Volume	325,169
BofAML Ticker / Exchange	ANIEF / NSI
Bloomberg / Reuters	ADE IN / ADEL.NS
ROE (2010E)	26.5%
Net Dbt to Eqty (Mar-2009A)	273.7%
Est. 5-Yr EPS / DPS Growth	55.4% / 0%
Free Float	25.8%

Key Changes

(Rs)	Previous	Current
Price Obj.	590.00	610.00
2011E EPS	22.58	23.35
2012E EPS	43.45	44.74

MPSEZ stake buy mildly +ve

ADE acquisition of promoters' MPSEZ stake mildly +ve; Raise PO

ADE has approved acquisition of promoters' 77.5% stake in MPSEZ by issue of 467mn ADE shares as consideration translating into a lower swap ratio of 1.5:1 vs 1.55:1 of BofAMLe. This will hike its promoters' stake in ADE to 86% from 74%. We have raised our FY11-12E EPS by 3% and PO to Rs610 (Rs590) on lower dilution. Maintain Buy on EPS CAGR of 56% over FY10-12E. Catalysts are: 1) 14x scale-up in its IPP to 9.2GW by FY14E, 2) 2.6x revenues at MPSEZ from 2.4x growth in port traffic and pick-up in SEZ monetization and 3) winning of new mining contracts and 13x rise in coal mining to reach peak output of 70mtpa by FY18E, makes ADE one of the few large plays on coal in India, while its agri. Subs. grows at CAGR of 18%.

Frog to Prince - Trading house to infrastructure powerhouse

ADE is transforming its business model to sustainable annuities with high-margin / RoE (23.8% / 35% by FY12E) and heavy capex from a volatile, low capex, and low margin / RoE (3.8% / 16.7%) trading business. It plans to invest Rs412bn over FY10-13E with IPP and coal mining accounting for 74%, which imparts visibility to scale. Its control over coal mine to power value chain should drive superior margins.

Power, port, and coal - the three cornerstones

ADE is executing a 14x scale-up in IPP capacity by FY14E via an unregulated model (no cap on ROE). It has pre-sold 77% of power at an attractive tariff and secured fuel/funding resulting in visibility of 15x EPS over FY10E-12E. Production of its Indonesian coal mines, which started operations in FY09, will reach 10mt pa by FY14E while Indian mines will start operations in FY12E (70mt pa by FY18E). We believe port cargo should grow 2.4x to 100mt pa by FY13E.IPP would account for 19% of revenue and 52% of EBITDA by FY12E.

Rs610 PO implies scale-up across verticals; execution key

Our PO of Rs610 comprises 34% from port & SEZ, 26% from IPP and 33% from coal businesses. As ADE enters new areas to create scale, risks are execution & leverage (net D/E of 2.4x by FY12E vs 3.2x in FY09). However, we take comfort in its track record (6x revenues over FY03-09), timely start of Mundra Port and power plants, presales of power, leadership in coal trade and promoters' entrepreneurial acumen.

Estimates (Mar)

(Rs)	2008A	2009A	2010E	2011E	2012E
Net Income (Adjusted - mn)	3,846	4,279	9,184	24,038	46,048
EPS	7.80	8.67	18.44	23.35	44.74
EPS Change (YoY)	246.7%	11.2%	112.6%	26.6%	91.6%
Dividend / Share	0.300	0.500	0.500	0.500	0.500
Free Cash Flow / Share	(48.19)	(111.25)	(212.29)	(175.33)	(63.44)
Valuation (Mar)					
	2008A	2009A	2010E	2011E	2012E
P/E	72.15x	64.88x	30.52x	24.10x	12.58x
Dividend Yield	0.053%	0.089%	0.089%	0.089%	0.089%
EV / EBITDA*	66.52x	47.51x	24.04x	9.61x	4.69x
Free Cash Flow Yield*	-8.48%	-19.58%	-37.72%	-64.39%	-23.30%
* For full definitions of <i>iQmethod</i> sm measures, see page 8.					

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iQprofile[™] Adani Enterprises Ltd.

Key Income Statement Data (Mar)	2008A	2009A	2010E	2011E	2012E
(Rs Millions)					
Sales	196,097	262,583	251,904	336,612	426,336
Gross Profit	15,651	20,625	30,053	63,125	118,719
Sell General & Admin Expense	NA	NA	NA	NA	NA
Operating Profit	6,709	9,198	18,143	43,816	90,207
Net Interest & Other Income	(2,209)	(4,130)	(5,622)	(8,447)	(16,224)
Associates	NA	NA	NA	NA	NA
Pretax Income	4,500	5,068	12,521	35,368	73,983
Tax (expense) / Benefit	(591)	(782)	(2,241)	(6,290)	(13,340)
Net Income (Adjusted)	3,846	4,279	9,184	24,038	46,048
Average Fully Diluted Shares Outstanding	493	493	498	1,029	1,029
Key Cash Flow Statement Data					
Net Income	3,846	4,279	9,184	24,038	46,048
Depreciation & Amortization	448	822	1,660	5,737	11,351
Change in Working Capital	(478)	(11,374)	6,384	(5,420)	(3,747)
Deferred Taxation Charge	NA	NA	NA	NA	NA
Other Adjustments, Net	194	136	1,347	14,587	15,139
Cash Flow from Operations	4,010	(6,138)	18,575	38,942	68,791
Capital Expenditure	(27,770)	(48,732)	(124,301)	(219,411)	(134,085)
(Acquisition) / Disposal of Investments	(3,175)	(1,344)	(375)	(5,047)	0
Other Cash Inflow / (Outflow)	44	913	477	(188,114)	12
Cash Flow from Investing	(30,901)	(49,163)	(124,200)	(412,573)	(134,072)
Shares Issue / (Repurchase)	3,473	1,184	18,982	11,029	1,227
Cost of Dividends Paid	(173)	(289)	(291)	(602)	(602)
Cash Flow from Financing	26,921	64,786	115,113	398,976	87,032
Free Cash Flow	(23,760)	(54,869)	(105,726)	(180,469)	(65,294)
Net Debt	44,695	95,010	181,945	304,367	369,024
Change in Net Debt	17,482	50,316	86,934	122,422	64,657
Key Balance Sheet Data					
Property, Plant & Equipment	40,940	88,704	211,065	417,803	540,524
Other Non-Current Assets	3,303	4,647	5,022	205,121	205,121
Trade Receivables	14,058	34,006	21,437	27,835	32,129
Cash & Equivalents	16,346	25,832	35,321	60,665	82,416
Other Current Assets	49,277	48,023	33,401	45,454	55,480
Total Assets	123,924	201,212	306,246	756,878	915,670
Long-Term Debt	61,041	120,842	217,266	365,032	451,439
Other Non-Current Liabilities	2,176	2,954	3,204	12,751	13,295
Short-Term Debt	NA	NA	NA	NA	NA
Other Current Liabilities	36,027	42,696	21,890	34,921	45,493
Total Liabilities	99,244	166,492	242,359	412,705	510,228
Total Equity	24,680	34,719	63,887	344,174	405,442
Total Equity & Liabilities	123,924	201,212	306,246	756,878	915,670
<i>iQmethod</i> ^{sм} - Bus Performance*					
Return On Capital Employed	9.8%	7.2%	7.0%	7.9%	9.9%
Return On Equity	23.6%	16.7%	26.5%	14.0%	14.1%
Operating Margin	3.4%	3.5%	7.2%	13.0%	21.2%
EBITDA Margin	3.6%	3.8%	7.9%	14.7%	23.8%
<i>iQmethod</i> SM - Quality of Earnings*					
Cash Realization Ratio	1.0x	-1.4x	2.0x	1.6x	1.5x
Asset Replacement Ratio	NM	NM	NM	38.2x	11.8x
Tax Rate (Reported)	13.1%	15.4%	17.9%	17.8%	18.0%
Net Debt-to-Equity Ratio	181.1%	273.7%	284.8%	88.4%	91.0%
Interest Cover	1.7x	1.6x	2.7x	3.4x	4.2x
Key Metrics					

^{*} For full definitions of *iQmethod* SM measures, see page 8.

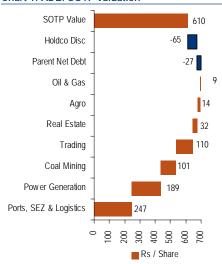
Company Description

Adani Enterprises Ltd (ADE) is an infra & trading conglomerate. It has interest in power generation & trading, coal mining & trading, oil & gas exploration, city gas distribution, bunkering, ports, SEZ, real estate and agro.

Investment Thesis

Adani Enterprises is a buy driven by a) multifold scale-up in its IPP to 9.2GW by FY14E and more than doubling of MPSEZ revenues on 2.4x of port traffic & pick-up in SEZ monetization, b) kick-start of domestic coal mining to reach peak production of 70mtpa by FY18E and leadership in coal imports, makes ADE one of the few large plays on coal in India, Promoters entrepreneurial acumen is the key driver of value creation.

Chart 1: ADE: SOTP valuation



Source: BofA Merrill Lynch Global Research

Stock Data

Price to Book Value 7.1x



Table 1: ADE - Sum of the Parts Valuation

								Total	ADE's Eq		
	ADE's Stake				Beta	ERP		Value (Rs	Value (Rs	Rs/	
Parts	%	Valuation basis	PE multiple	Rf (%)	(x)	(%)	(%)	mn)		share	
Ports, Logistics & SEZ								336,363	254,408	247	40.5
- MPSEZ - Mundra Port	77.5%	DCF at CoE of 12.5%	At 24.2x P/E of FY12E	8.0%	0.8	5.5%	12.5%	255,282	197,827	192	31.5
- MPSEZ - SEZ	77.5%	DCF at CoE of 14.9%	At 17.4x P/E of FY12E	8.0%	1.2	6.0%	14.9%	48,107	37,280	36	5.9
- APPL - Dahej Port	57.3%	DCF at CoE of 13.4%	At 34.9x P/E of FY13E	8.0%	0.9	6.0%	13.4%	24,872	14,263	14	2.3
- Mormugao Port	77.5%	DCF at CoE of 14%	At 19x P/E of FY14E	8.0%	1.0	6.0%	14.0%	4,402	3,411	3	0.5
- ICPL - ICDs	77.5%	Book Value						1,408	1,091	1.1	0.2
- ALL - Container Rail	77.5%	Book Value						293	227	0.2	0.0
- KRCL	15.5%	Book Value						2,000	310	0.3	0.0
Power Generation								327,551	194,789	189	31.0
- APL - Mundra Ph I, II & III	70.3%	DCF at CoE of 13.2%	At 3.6x P/E of FY12E	7.8%	0.9	6.0%	13.2%	65,695	46,150	45	7.3
- APL - Mundra Ph IV	70.3%	DCF at CoE of 14.3%	At 9.5x P/E of FY12E	7.8%	1.0	6.5%	14.3%	49,120	34,506	34	5.5
- APML - Tiroda Ph I, II & III	52.0%	DCF at CoE of 13.7%	At 32.4x P/E of FY12E	7.8%	0.9	6.5%	13.7%	193,353	100,515	98	16.0
- APRL - Kawai	70.3%	DCF at CoE of 13.7%	At 7.3x P/E of FY14E	7.8%	0.9	6.5%	13.7%	19,384	13,617	13	2.2
Coal Mining	70.070	201 at 002 01 1017 %	711 710 717 2 017 17 12	7.070	0.7	0.070	101770	103,500	103,500	101	16.5
- Bunyu	100.0%	DCF at CoE of 17.1%	At 10.1x P/E of FY12E	8.0%	1.3	7.0%	17.1%	18,432	18,432	18	2.9
- Parsa & Kente (AMPL)	100.0%	DCF at CoE of 16.5%	At 23x P/E of FY12E	8.0%	1.3	6.5%	16.5%	15,381	15,381	15	2.4
- Machhakata	100.0%	DCF at CoE of 16.5%	At 12.1x P/E of FY15E	8.0%	1.3	6.5%	16.5%	65,956	65,956	64	10.5
- Parsa	100.0%	DCF at CoE of 16.5%	At 9.2x P/E of FY15E	8.0%	1.3	6.5%	16.5%	3,731	3,731	4	0.6
	100.076	DCF at COE 01 10.5%	AL 9.2X P/E ULT TIDE	0.076	1.3	0.376	10.3%				18.1
Trading	100.00/	DOE -1 0-E -f 1/ 40/	A+ 0 D/E -f E\/10E	0.00/	1.4	/ 00/	17 407	113,592	113,592	110	
- Coal Trading	100.0%	DCF at CoE of 16.4%	At 9x P/E of FY12E	8.0%	1.4	6.0%	16.4%	101,649	101,649	99	16.2
- Power Trading	100.0%	DCF at CoE of 16.4%	At 15x P/E of FY12E	8.0%	1.4	6.0%	16.4%	125	125	0.1	0.0
- Scrap Trading	100.0%	DCF at CoE of 16.4%	At 8.5x P/E of FY12E	8.0%	1.4	6.0%	16.4%	5,179	5,179	5	0.8
- Metal Trading	100.0%	DCF at CoE of 16.4%	At 7.1x P/E of FY12E	8.0%	1.4	6.0%	16.4%	3,775	3,775	4	0.6
- Agro Trading	100.0%	DCF at CoE of 16.4%	At 4.9x P/E of FY12E	8.0%	1.4	6.0%	16.4%	2,863	2,863	3	0.5
Real Estate								41,452	32,742	32	5.2
- Bandra Kurla Complex	95.0%	DCF at CoE of 14.6%	At 9.5x P/E of FY14E	8.0%	1.1	6.0%	14.6%	18,653	17,720	17	2.8
- Shantigram - Phase I	71.3%	DCF at CoE of 14.6%	At 12.3x P/E of FY12E	8.0%	1.1	6.0%	14.6%	2,923	2,083	2	0.3
- Shantigram - Other	71.3% 2	29.6mn sq ft at Rs300/sq ft on Land sale basi	S					8,880	6,327	6	1.0
- Khatau - Byculla	57.0%	DCF at CoE of 15.8%	At 5.7x P/E of FY13E	8.0%	1.3	6.0%	15.8%	5,526	3,150	3	0.5
- Khatau - Borivali	57.0%	DCF at CoE of 15.8%	At 1.3x P/E of FY14E	8.0%	1.3	6.0%	15.8%	4,671	2,662	3	0.4
- Kochi Land bank	100.0%	31.3 acres at Book Value						800	800	1	0.1
Agro								24,065	14,688	14	2.3
- AALL - Grain Silos	100.0%	DCF at CoE of 12.8%	At 15.8x P/E of FY12E	8.0%	0.8	6.0%	12.8%	4,464	4,464	4	0.7
- AWL - Edible Oil	50.0%	DCF at CoE of 15.2%	At 9.1x P/E of FY12E	8.0%	1.2	6.0%	15.2%	18,754	9,377	9	1.5
- AAFL - CASF	100.0%	DCF at CoE of 15.2%	At 12.4x P/E of FY12E	8.0%	1.2	6.0%	15.2%	847	847	1	0.1
Oil & Gas					·· -			13,472	9,350	9	1.5
- AGL - City Gas	100.0%	DCF at CoE of 15.2%	At 10.3x P/E of FY12E	8.0%	1.2	6.0%	15.2%	5,195	5,195	5	0.8
- CAPL - Bunkering	50.0%	DCF at CoE of 15.2%	At 19.8x P/E of FY12E	8.0%	1.2	6.0%	15.2%	8,168	4,084	4	0.6
- AWEL - Exploration	65.0%	Book Value		0.070	1.2	5.070	10.270	110	71	0.1	0.0
Total	05.076	DOOK Value						959,996	723,069		115.1
Less: Net Debt (Parent)	100.0%							(27,330)	(27,330)	(27)	-4.3
` '	67.7%	At 15% of Adani Power & MPSEZ Value						(27,330) (99,587)	(27,330)	(65)	
Less: Holding Co. Discount	01.1%	At 10% of Adam Power & MPSEZ Value								. ,	
Total								833,078	628,359	610	100.0

Source: BofA Merrill Lynch Global Research

Table 2: Adani Enterprises - Cons. Profit & Loss Statement

FY ends Mar31st, (Rs mn)	FY08	FY09	FY10E	FY11E	FY12E
Sales & Operating Income	196,097	262,583	251,904	336,612	426,336
- Grwoth %	15.7%	33.9%	-4.1%	33.6%	26.7%
Total Expenditure	188,941	252,563	232,100	287,059	324,778
- % of Op. Revenue	96.4%	96.2%	92.1%	85.3%	76.2%
EBITDA	7,157	10,020	19,804	49,553	101,558
EBITDA Margin	3.6%	3.8%	7.9%	14.7%	23.8%
- Grwoth %	52%	40%	98%	150%	105%
Depreiciation	448	822	1,660	5,737	11,351
EBIT	6,709	9,198	18,143	43,816	90,207
EBIT Margin	3.4%	3.5%	7.2%	13.0%	21.2%
Other Income	390	146	359		
- Interest Income	1,446	1,307	726	4,362	5,460
- Interest Expenses	4,045	5,583	6,706	12,809	21,684
PBT	4,500	5,068	12,521	35,368	73,983
PBT Margin	2.3%	1.9%	5.0%	10.5%	17.4%
Total Tax	591	782	2,241	6,290	13,340
Effective tax rate	13.1%	15.4%	17.9%	17.8%	18.0%
Rec PAT before Minority	3,908	4,286	10,280	29,078	60,644
Rec PAT Margin before minority	2.0%	1.6%	4.1%	8.6%	14.2%
Share of profits from associates	0	0	0	0	0
Share of Minority Interest	(63)	(8)	(1,096)	(5,040)	(14,596)
Rec PAT after Minority	3,846	4,279	9,184	24,038	46,048
Rec PAT Margin after minority	2.0%	1.6%	3.6%	7.1%	10.8%
- Grwoth %	246.7%	11.3%	114.7%	161.7%	91.6%
Extraordinary & Exceptionals	(148)	768	197	0	0
Rep. PAT	3,698	5,047	9,381	24,038	46,048
Rep PAT Margin	1.9%	1.9%	3.7%	7.1%	10.8%

Source: Company, BofA Merrill Lynch Global Research



Table 3: Adani Enterprises - Cons. Balance Sheet

FY ends Mar31st, (Rs mn)	FY08	FY09	FY10E	FY11E	FY12E
Share Capital	247	247	498	1,029	1,029
Share Appl. Money	76	3	3	3	3
Reserve & Surplus	20,927	29,940	39,030	303,248	348,694
Misc. Expenditure	(72)	(239)	(239)	(239)	(239)
Networth	21,177	29,950	39,292	304,041	349,486
Total Loans	61,041	120,842	217,266	365,032	451,439
Minority Interest	3,503	4,769	24,595	40,133	55,955
DTL / Other Liab	394	522	773	10,320	10,864
Total Networth & LT Liabilities	86,115	156,084	281,925	719,526	867,745
Gross Block	9,275	21,305	66,321	189,906	408,054
Less: Accumulated Dep.	1,153	2,121	4,061	16,734	28,097
Net Block	8,122	19,185	62,260	173,172	379,956
CWIP	29,843	69,520	148,805	244,630	160,568
Pre-op. Exp pending Capitlisation	2,975	0	0	0	0
Goodwill on consolidation	0	0	0	195,051	195,051
Investments	3,303	4,647	5,022	10,070	10,070
Inventories	32,695	30,983	21,843	28,123	35,811
Receivables	14,058	34,006	21,437	27,835	32,129
Cash & Bank Balance	16,346	25,832	35,321	60,665	82,416
Loans & Advances	16,583	17,039	11,558	17,331	19,669
Total Current Assets	79,682	107,860	90,159	133,955	170,025
Current Liabilities	36,027	42,696	21,890	34,921	45,493
Provisions	1,782	2,431	2,431	2,431	2,431
Total Current Liab. & Provisions	37,809	45,128	24,321	37,352	47,925
Net Current Assets	41,873	62,733	65,838	96,603	122,100
Total Assets	86,115	156,084	281,925	719,526	867,745

Source: Company, BofA Merrill Lynch Global Research

Table 4: Adani Enterprises - Cons. Cash Flow Statement

FY ends Mar31st, (Rs mn)	FY08	FY09	FY10E	FY11E	FY12E
PBT			12,521		
	4,500	5,068	•	35,368	73,983
Less: Tax paid	(541)	(672)	(2,241)	(6,290)	(13,340)
Add: Depreciation	448	822	1,660	5,737	11,351
- Changes in Inventory	(14,704)	1,711	9,140	(6,280)	(7,688)
- Changes in Receivables	10,126	(19,947)	12,569	(6,399)	(4,293)
 Changes in Loans & Advances 	(9,946)	(457)	5,481	(5,773)	(2,338)
 Changes in Current Liab. 	13,306	6,669	(20,807)	13,031	10,573
- Changes in Provisions	740	649	0	0	0
Changes in Working Capital	(478)	(11,374)	6,384	(5,420)	(3,747)
Changes in Deferred Tax Liab.	82	19	251	9,547	544
Cash from Operations	4,010	(6,138)	18,575	38,942	68,791
Capex	(27,770)	(48,732)	(124,301)	(219,411)	(134,085)
Changes in Investments	(3,175)	(1,344)	(375)	(5,047)	(0)
Others	44	913	477	(188,114)	12
Cash from Investing activities	(30,901)	(49,163)	(124,200)	(412,573)	(134,072)
Changes in Share Capital & App. Money	74	(74)	251	531	0
Changes in Reserve & Surplus	6,109	4,089	0	240,782	0
Changes in Minority	3,399	1,258	18,730	10,497	1,227
Changes in Debt	17,512	59,801	96,423	147,767	86,407
Dividend paid	(173)	(289)	(291)	(602)	(602)
Cash from Financing activities	26,921	64,786	115,113	398,976	87,032
Changes in Cash & Bank balance	30	9,486	9,489	25,345	21,750
Opening Cash Balance	16,316	16,346	25,832	35,321	60,665
Closing Cash Balance	16,346	25,832	35,321	60,665	82,416
Course, Company DofA Marrill Lunch Clobal Docco	role				

Source: Company, BofA Merrill Lynch Global Research

Table 5: Adani Enterprises - Cons. Key Ratio & Valuations

Tubic 6. Muulii Enterprises	OUTS. ROY RULIO	x vuidution.	,		
FY ends Mar31st, (Rs mn)	FY08	FY09	FY10E	FY11E	FY12E
CMP (Rs)	563	563	563	563	563
Shares O/s (mn)	493	493	498	1,029	1,029
Market Cap (Rs mn)	277,460	277,573	280,289	579,290	579,290
Networth (Rs mn)	21,177	29,950	39,292	304,041	349,486
Rec EPS (Rs)	7.8	8.7	18.4	23.4	44.7
Growth %	246.7%	11.2%	112.6%	26.6%	91.6%
Rec P/E (x)	72.1	64.9	30.5	24.1	12.6
CEPS (Rs)	8.8	10.6	21.8	28.9	55.8
P/CEPS (x)	63.9	53.3	25.8	19.5	10.1
BV (Rs)	43.0	60.7	78.9	295.4	339.5
P/BV (x)	13.1	9.3	7.1	1.9	1.7
DPS (Rs)	0.3	0.5	0.5	0.5	0.5
Yield %	0.1%	0.1%	0.1%	0.1%	0.1%
Net Debt (Rs mn)	44,695	95,010	181,945	304,367	369,024
Net Debt / Equity (x)	2.1	3.2	4.6	1.0	1.1
Net Debt / EBITDA (x)	6.2	9.5	9.2	6.1	3.6
EV (Rs mn)	325,659	377,353	486,829	923,790	1,004,269
EV / EBITDA (x)	45.5	37.7	24.6	18.6	9.9
Dupont Analysis					
RoE %	23.6%	16.7%	26.5%	14.0%	14.1%
- PAT/EBIT %	57.3%	46.5%	50.6%	54.9%	51.0%
- EBIT/Sales %	3.4%	3.5%	7.2%	13.0%	21.2%
- Sales / Avg Total Assets %	277.3%	216.8%	115.0%	67.2%	53.7%
- Total Assets / Total Liabilities %	433.2%	473.7%	632.6%	291.7%	242.9%
RoCE %	8.7%	6.5%	6.9%	7.2%	9.3%
Interest Coverage (x)	0.6	0.7	0.4	0.3	0.3
PO (Rs)	610	610	610	610	610
P/E at PO (x)	78.2	70.3	33.1	26.1	13.6
P/BV at PO (x)	14.2	10.0	7.7	2.1	1.8
Calculation ex-Goodwill					
Networth (Rs mn)	21,177	29,950	39,292	108,990	154,436
Capital Employed (Rs mn)	86,115	156,084	281,925	524,475	672,694
BV (Rs)	43.0	60.7	78.9	105.9	150.0
P/BV (x)	13.1	9.3	7.1	5.3	3.8
Net Debt / Equity (x)	2.1	3.2	4.6	2.8	2.4
RoE %	23.6%	16.7%	26.5%	32.4%	35.0%
RoCE %	8.7%	6.5%	6.9%	8.9%	12.4%
P/BV at PO (x)	14.2	10.0	7.7	5.8	4.1

Source: BofA Merrill Lynch Global Research



Price objective basis & risk

Adani Enterprises Ltd. (ANIEF)

Our PO of Rs610 (Rs590) for ADE is based on SOTP valuation. We have valued ADE 60-77.5% stake in Port and SEZ business at Rs247 (Rs244) per share based on DCF (CoE 12.5-14.9%) / Book value. We have valued ADE 52-70.3% stake in Power Generation business at Rs189 (Rs183) per share based on DCF at CoE of 13.2-14.3%. The 100% stake in Coal mining business is valued at Rs101 (Rs94) per share based on DCF at CoE of 16.5-17.1%. The 100% stake in Trading business is valued at Rs110 (Rs106) per share. The 57-100% stake in Real Estate business is valued at Rs32 (Rs30) per share based on DCF (CoE 14.6-15.8%) / Book value. The 50-100% stake in Agro business is valued at Rs14 per share based on DCF. The 50-100% stake in Oil & Gas business is valued at Rs9 per share based on DCF (CoE 15.2%) / Book value. This sum upto Rs702 per share. Removing Parent Net Debt of Rs27 (Rs26) per share and 15% Holding company discount on APL and MPSEZ of Rs65 (Rs64) per share we arrive our SOTP value of Rs610 per share. Risk: Project execution risks, Financial risks, global recession impacting traffic at ports, slow private capex at SEZs. Imported coal exposes it to potential country, currency and freight risks and fall in power rates on potential match of demand-supply of power in India.

Link to Definitions

Industrials

Click here for definitions of commonly used terms.

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BofA Merrill Lynch has provided fairness opinion to Adani Enterprise Limited in relation to valuation of assets / shares for the scheme of Amalgamation, which was announced on 24 April 2010.

India - Engineering/Construction/Utilities Coverage Cluster

Investment rating	Company	BofAML ticker	Bloomberg symbol	Analyst
BUY				
	Adani Enterprises Ltd.	ANIEF	ADE IN	Bharat Parekh
	Adani Power Ltd.	XADPF	ADANI IN	Bharat Parekh
	Bharat Heavy	BHHEF	BHEL IN	Bharat Parekh
	Essar Shipping, Ports & Logistics Ltd.	XESSF	ESRS IN	Manish Sarawagi
	Gujarat State Petronet Ltd	GJRSF	GUJS IN	Vidyadhar Ginde
	GVK Power & Infrastructure Ltd.	GVPWF	GVKP IN	Manish Sarawagi
	IRB Infrastructure Developers Ltd.	XIRBF	IRB IN	Manish Sarawagi
	IVRCL Infrastruc	IIFRF	IVRC IN	Bharat Parekh
	Jaiprakash Associates Limited	JPRKF	JPA IN	Bharat Parekh
	Jaiprakash Power Ventures Ltd.	XJSHF	JPVL IN	Bharat Parekh
	Lanco Infratech Ltd.	LNIFF	LANCI IN	Manish Sarawagi
	Larsen & Toub -G	LTORF	LTOD LI	Bharat Parekh
	Larsen & Toubro	LTOUF	LT IN	Bharat Parekh
	Mundra Port SEZ	XMANF	MSEZ IN	Bharat Parekh
	Nagarjuna Const	NGRJF	NJCC IN	Bharat Parekh
	NCC-GDR	XAKUF	NJGR LX	Bharat Parekh
	Reliance Infrastructure	RCTDF	RELIIN	Bharat Parekh
NEUTRAL				
	Gujarat Inds	GUJIF	GIP IN	Bharat Parekh
	Neyveli Lignite	NEYVF	NLC IN	Bharat Parekh
	Tata Pwr. Co.	XTAWF	TPWR IN	Bharat Parekh
UNDERPERFORM				
	ABB	ABVFF	ABB IN	Bharat Parekh
	Gail India	XGLAF	GAIL IN	Vidyadhar Ginde
	Gail Limited - G	GAILF	GAID LI	Vidyadhar Ginde
	GMR Infrastructure Ltd.	GMRLF	GMRI IN	Manish Sarawagi
	NTPC Ltd	NTHPF	NATP IN	Bharat Parekh
	Suzlon Energy	SZEYF	SUEL IN	Bharat Parekh
RVW				
	Indraprastha Gas	IAGSF	IGL IN	Vidyadhar Ginde

iQmethod[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) * (1 - Tax Rate) + Goodwill	Total Assets - Current Liabilities + ST Debt + Accumulated Goodwill
	Amortization	Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
arnings Growth	Expected 5-Year CAGR From Latest Actual	N/A
ree Cash Flow	Cash Flow From Operations – Total Capex	N/A
Quality of Earnings		
Cash Realization Ratio	Cash Flow From Operations	Net Income
sset Replacement Ratio	Capex	Depreciation
ax Rate	Tax Charge	Pre-Tax Income
let Debt-To-Equity Ratio	Net Debt = Total Debt, Less Cash & Equivalents	Total Equity
nterest Cover	EBIT	Interest Expense
/aluation Toolkit		
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
ree Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap. = Current Share Price * Current Basic Shares
Interprise Value / Sales	EV = Current Share Price * Current Shares + Minority Equity + Net Debt Other LT Liabilities	+ Sales
	- · · · · · · · ·	B EDIT B

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

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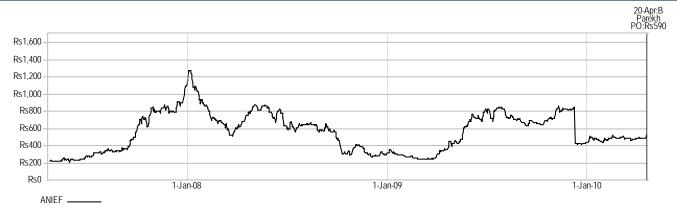
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ANIEF Price Chart

Sell



B: Buy, N: Neutral, S: Sell, U: Underperform, PO: Price objective, NA: No longer valid

"Prior to May 31, 2008, the investment opinion system included Buy, Neutral and Sell. As of May 31, 2008, the investment opinion system includes Buy, Neutral and Underperform. Dark Grey shading indicates that a security is restricted with the opinion suspended. Light grey shading indicates that a security is under review with the opinion withdrawn. The current investment opinion key is contained at the end of the report. Chart is current as of March 31, 2010 or such later date as indicated.

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Investment Rating Distribution: Industrials/Multi-Industry Group (as of 01 Apr 2010)

778

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Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	39	52.00%	Buy	19	59.38%
Neutral	13	17.33%	Neutral	10	83.33%
Sell	23	30.67%	Sell	5	27.78%
Investment Rating Distribution: G	Global Group (as of 01 A	Apr 2010)			
Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	1818	52.41%	Buy	952	58.01%
Neutral	873	25.17%	Neutral	490	61.95%

^{*} Companies in respect of which MLPF&S or an affiliate has received compensation for investment banking services within the past 12 months. For purposes of this distribution, a stock rated Underperform is included as a Sell.

Sell

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster*

_		
Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

22.43%

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355

49.72%

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