

Morning Buzz

14 September 2007

| Equity % Chg | | | | | | |
|--------------|-------------|-------|-------|-------|--|--|
| | 13-Sept | 1-day | 1-mth | 3-mth | | |
| India | | | | | | |
| Sensex | 15,614 | 0.7 | 4.1 | 9.9 | | |
| Nifty | 4,529 | 0.7 | 3.6 | 8.6 | | |
| Global/Regio | nal markets | | | | | |
| Dow Jones | 13,425 | 1.0 | 3.0 | (1.0) | | |
| Nasdaq | 2,601 | 0.3 | 4.1 | 0.1 | | |
| FTSE | 6,364 | 0.9 | 3.6 | (4.3) | | |
| Nikkei | 16,000 | 1.1 | (5.0) | (10.3 | | |
| Hang Seng | 24,858 | 1.3 | 13.0 | 19.1 | | |
| | | | | | | |

| Value traded (Rs bn) | BSE | NSE |
|----------------------|------|-------|
| Cash | 52.9 | 110.7 |
| Derivatives | 13.3 | 417.6 |
| Total | 66.2 | 518.3 |

| Net inflows Recent trends (days | | | | | | |
|---------------------------------|-------|------------------------|----------------------------------|--|--|--|
| 12-Sept | -7d | -15d | -30d | | | |
| 2.8 | 29.1 | 55.7 | (40.9) | | | |
| 0.7 | (0.7) | 21.8 | 43.2 | | | |
| | 2.8 | 12-Sept -7d 2.8 29.1 | 12-Sept -7d -15d 2.8 29.1 55.7 | | | |

| | | % Ch | g |
|---------|-------|----------------------|------------------------------|
| 13-Sept | 1day | 1mth | 3mth |
| 40.4 | 0.0 | 0.6 | 1.1 |
| 1.4 | (0.0) | 2.6 | 4.3 |
| 79.8 | (0.4) | 10.2 | 17.9 |
| | 40.4 | 40.4 0.0 1.4 (0.0) | 40.4 0.0 0.6 1.4 (0.0) 2.6 |

| Mkt movers (Rs) | Close | Pr. Cl. | % Chg |
|-----------------|-------|---------|-------|
| Top gainers | | | |
| Bayer Crop | 332.9 | 277.4 | 20.0 |
| Aftek | 73.6 | 61.4 | 20.0 |
| KPIT Cummins | 141.6 | 120.3 | 17.7 |
| Top losers | | | |
| Transworld Info | 69.6 | 75.6 | (7.9) |
| Madhucon Proj | 232.3 | 242.5 | (4.2) |
| Atlas Copco | 921.4 | 953.0 | (3.3) |

In focus

Standing firm

KPIT Cummins Infosystems - Company Update

CMP: Rs 142 Target: Rs 173 BUY

Today's top picks

IFCI, SBI, HDIL, UNITECH

News track

- Ranbaxy has lost the battle for the Lipitor patent in Canada. The company cannot launch a generic version of the drug till July 2016. (ET)
- M&M has decided not to bid for Ford's British deluxe marques Jaguar and Land Rover. (ET)
- Mahindra Forgings' shareholders and creditors have approved the merger of its three subsidiaries with itself, which will make it the second largest forging player in the Indian market. (ET)
- ABG will acquire Western India Shipyard (WIS) by investing Rs 250mn as its direct contribution and also arranging a debt of Rs 1.2bn to restructure WIS's Rs 2.5bn debt. (Mint)
- HDFC Bank expects its overall advances to grow by over 30% this fiscal, much higher than the anticipated credit growth of about 20-25% for the banking industry in the period. An important driver of this growth is likely to be retail advances, which are expected to grow by 30-40% this fiscal. (BL)
- * Opto Circuits is eyeing acquisitions in Europe and the US. (ET)
- Meghmani Organics is close to acquiring an agro-chemical company in Latin America. The company has made a provision of Rs 550mn for the acquisition, but is willing to invest 10 times more if it finds an attractive deal. (ET)
- Ess Dee has joined Essel Propack and Australia's Amcore in the race for acquiring the packaging business of the Montreal-based Alcan. The deal size is expected to be around Rs 40bn, which is around 1.2 times the turnover. (BS)
- A consortium of Bharat Petroleum Corp (BPCL) and Videocon Industries has decided to buy Brazil's EnCana Brasil Petroleo for about Rs 6.8bn. The sale is subject to regulatory approval and is expected to close in the first quarter of 2008. (BS)

Source: BL: Business Line, BS: Business Standard, ET: Economic Times, FE: Financial Express

| Volume shockers | | | | Delivery toppers | | | |
|------------------|---------|--------------|------------|-------------------|---------|-----------|-----------------|
| (No of shares) | 13-Sept | 2-mth avg | Chg (x) | I | Del (%) | Total vol | Cons days up |
| BOC | 462,613 | 29,338 | 15.8 | EID Parry India | 91.6 | 240,711 | 3 |
| Procter & Gamble | 52,294 | 3,481 | 15.0 | NIIT | 72.4 | 5,977,464 | 3 |
| Bayer Crop | 528,007 | 40,931 | 12.9 | Aditya Birla Nuvo | 70.7 | 131,201 | 3 |
| | | | | | | | |

Religare Research: Published by Priority Client Group

KPIT Cummins Infosystems

Hitesh Punjabi

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532400

10.7 / 262.7

76.4

181/69

46,299

KPIT

CMP: Rs 142

Anurag Purohit

(91-22) 6612 4795

BSE code

NSE code

Particulars

Company data

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Market cap (Rs bn / US\$ mn)

Outstanding equity shares (mn)

2-month average daily volume

Target: Rs 173

BUY

Standing firm

Our interaction with the management of KPIT Cummins Infosystems (KPIT) suggests that the company is relatively better placed to weather the storm induced by uncertainty in the US market. The management does not anticipate any major risks to revenues arising out of the US sub-prime issue. Further, in the event of a US slowdown, the management believes that risks to the company's growth are limited. KPIT is confident of achieving its target of US\$ 250mn in revenues by the end of FY10. We have revised our estimates to factor in a strong rupee scenario, assuming an average realised exchange rate of Rs 41/US\$ and Rs 40/US\$ for FY08 and FY09 respectively. However, we maintain our target price of Rs 173 and reaffirm our Buy recommendation.

We believe that KPIT is relatively better insulated from risks arising out of the US sub-prime imbroglio as well as a possible slowdown in the US economy as compared to other mid-tier IT players. Our view is based on the following factors:

- The company has no exposure to the mortgage business which limits the impact of the US sub-prime meltdown.
- Dependence on the BFSI sector is low with revenue contribution from this vertical currently at ~10%.
- Traction in revenues from the US is strong as a majority of the revenues come from Cummins, a long-term strategic customer.
- 'Star Customer' strategy to drive volume growth as expansion plans of these customers are still on track.

Limited impact of US sub-prime issue

We believe that the current turmoil in the US mortgage market would have a limited impact on KPIT's revenues as the company has no exposure to this segment. KPIT's major customers in the BFSI segment include Capital One, BNP Paribas and Deutsche Bank. The revenue from these customers is primarily from the European geography and is related to credit card processing and other areas rather than mortgage processing.

Contribution of BFSI currently low, would increase in FY09

The concentration of revenues from the BFSI segment is limited to $\sim 10\%$ as compared to 16-46% in comparative mid-tier Indian IT services companies and 25-45% in tier-1 companies. KPIT's growth in the past two years has been driven by the manufacturing vertical.

However, with the recent deal for Cummins' F&A BPO business we expect the contribution of the BFSI segment to increase in FY09. We believe that the risk of reduced volumes from this deal is low as it is an outsourced function of Cummins and is not dependent on discretionary IT spending of the company. Discretionary IT spending is typically curtailed during an economic slowdown.

Financial snapshot

52-week high/low (Rs)

| Particulars | FY07 | FY08E | FY09E |
|------------------------|---------|---------|---------|
| Sales (Rs mn) | 4,636.9 | 6,078.8 | 7,698.2 |
| Growth (%) | 45.7 | 31.1 | 26.6 |
| Adj net profit (Rs mn) | 502.7 | 588.7 | 824.4 |
| Growth (%) | 54.4 | 17.1 | 40.0 |
| FDEPS (Rs) | 6.8 | 7.7 | 10.6 |
| Growth (%) | 49.5 | 13.1 | 37.7 |
| P/E (x) | 20.8 | 18.4 | 13.3 |
| RoE (%) | 25.3 | 21.4 | 22.7 |

Risk-return profile



Shareholding pattern

| (%) | Jun-07 | Mar-07 |
|-------------|--------|--------|
| Promoters | 25.1 | 25.9 |
| FIIs | 8.7 | 8.0 |
| Banks & Fls | 18.7 | 16.7 |
| Public | 47.5 | 49.4 |

Stock performance

| Returns (%) | CMP | 1-mth | 3-mth | 6-mth |
|-------------|--------|-------|-------|--------|
| KPIT | 142 | 15.7 | 0.7 | 6.7 |
| Sensex | 15,614 | 4.1 | 9.9 | 24.6 |
| BSE IT | 4,483 | (5.9) | (9.8) | (11.0) |
| | | | | |

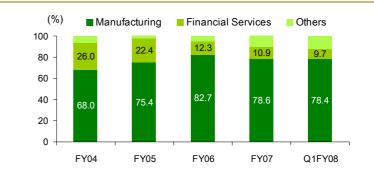
Company website www.kpitcummins.com

Religare Research: Published by Priority Client Group

Company Update

Limited exposure to the BFSI segment caps sub-prime risk



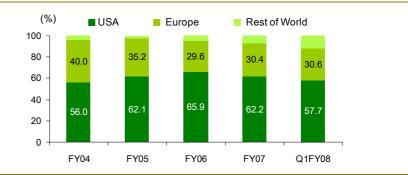


Source: Religare Research

Traction in revenues from US higher due to Cummins

In the event of a US slowdown, we believe the risks to the company's growth are relatively lower. The US geography contributed 62% of revenues in FY07. However, 70% of these revenues came from Cummins, the largest customer for the company. KPIT has a long-term relationship with Cummins and is a strategic vendor.

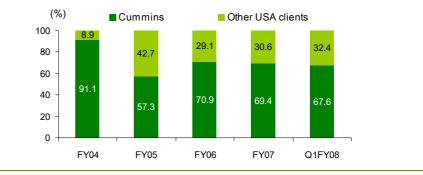
Geographical break-up of revenues



A bulk of US revenues are from Cummins, a long-term strategic customer

Source: Religare Research

Cummins' contribution in US revenues



Source: Religare Research

Margin levers to act as a buffer against strong rupee

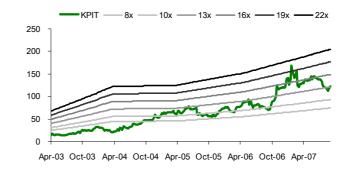
We believe that if the rupee were to remain strong and appreciate further, KPIT has certain margins levers available to restrict the erosion to profit margins. SG&A expenses and bulge mix remain its most important margin levers. In FY07, SG&A expenses as a percentage of revenues stood at 22.4%. We expect the company to rationalise these expenses by 200bps and 150bps in FY08 and FY09 respectively.

Also, the average work experience of KPIT's employees stands at 4.5 years leaving further room for fresher recruitment. Out of the 2,400 employees the company plans to recruit in FY08, ~45% are expected to be campus recruits. This would allow the company to restrict the increase in its cost of delivery. We expect the gross and EBITDA profit margins to decline by 250bps and 50bps in FY08.

We factor in a stronger rupee, maintain Buy

We are revising our estimates to factor in a strong rupee scenario. We have built in an average realised exchange rate of Rs 41/US\$ for FY08 and Rs 40/US\$ for FY09 as against Rs 43.6/US\$ realised by the company in Q1FY08. We now expect the EPS for FY08 and FY09 to be at Rs 7.7 and Rs 10.6 respectively. At the current price of Rs 142, KPIT is trading at 18.4x and 13.3x its expected FY08 and FY09 earnings. Our one-year target price for the stock remains unchanged at Rs 173. We maintain our Buy rating.



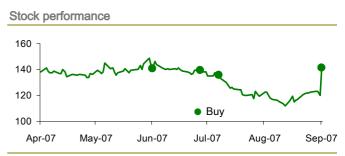


Source: Religare Research

| Recommendation | history |
|----------------|---------|
|----------------|---------|

| Date | Event | Reco price | Tgt price | Reco |
|-----------|---------------------|------------|-----------|------|
| 13-Jun-07 | Initiating Coverage | 144 | 173 | Buy |
| 9-Jul-07 | Sector Update | 139 | 173 | Buy |
| 19-Jul-07 | Results Update | 135 | 173 | Buy |
| 14-Sep-07 | Company Update | 142 | 173 | Buy |

Source: Religare Research



Source: Religare Research

We have built in an average exchange rate of Rs 41/US\$ for FY08 and Rs 40/US\$ for FY09

Financials

Profit and Loss statement

| (Rs mn) | FY06 | FY07 | FY08E | FY09E |
|-------------------------|---------|---------|---------|---------|
| Revenues | 3,182.1 | 4,636.9 | 6,078.8 | 7,698.2 |
| Growth (%) | 26.0 | 45.7 | 31.1 | 26.6 |
| EBITDA | 461.7 | 715.2 | 905.2 | 1,161.2 |
| Growth (%) | 38.1 | 54.9 | 26.6 | 28.3 |
| Depreciation | 84.2 | 121.2 | 189.2 | 200.4 |
| EBIT | 377.5 | 594.0 | 716.0 | 960.8 |
| Growth (%) | 24.9 | 57.3 | 20.5 | 34.2 |
| Interest | 19.2 | 44.6 | 65.7 | 49.0 |
| Other income | 0.3 | 5.6 | 8.0 | 12.0 |
| EBT | 325.6 | 502.7 | 656.3 | 923.8 |
| Growth (%) | 10.9 | 54.4 | 30.6 | 40.8 |
| Tax | 33.0 | 51.8 | 67.6 | 99.4 |
| Effective tax rate | 10.1 | 10.3 | 10.3 | 10.8 |
| Adj net income | 325.6 | 502.7 | 588.7 | 824.4 |
| Growth (%) | 16.0 | 54.4 | 17.1 | 40.0 |
| Shares outstanding (mn) | 71.7 | 74.8 | 76.8 | 78.3 |
| FDEPS (Rs) | 4.5 | 6.8 | 7.7 | 10.6 |
| DPS (Rs) | 0.4 | 0.7 | 1.0 | 1.2 |
| CEPS (Rs) | 5.7 | 8.3 | 10.1 | 13.1 |

Source: Company, Religare Research

Cash flow statement

| (Rs mn) | FY06 | FY07 | FY08E | FY09E |
|---------------------------|---------|---------|---------|---------|
| Net income | 325.6 | 502.7 | 588.7 | 824.4 |
| Depreciation | 84.2 | 121.2 | 189.2 | 200.4 |
| Other adjustments | 4.9 | (6.8) | - | - |
| Changes in WC | (589.5) | 69.4 | (301.8) | (341.6) |
| Operating cash flow | (174.8) | 686.4 | 476.0 | 683.1 |
| Capital expenditure | (499.4) | (939.8) | (235.8) | (320.0) |
| Investments | - | - | - | - |
| Other investing inc/(exp) | 4.4 | - | - | - |
| Investing cash flow | (495.0) | (939.8) | (235.8) | (320.0) |
| Free cash flow | (669.8) | (253.4) | 240.2 | 363.1 |
| Issue of equity | 59.2 | 185.9 | 264.3 | 170.1 |
| Issue/repay debt | 509.1 | 347.9 | (120.0) | (240.0) |
| Dividends paid | (29.1) | (58.9) | (86.5) | (105.7) |
| Others | (4.2) | (8.0) | - | - |
| Financing cash flow | 535.0 | 466.8 | 57.8 | (175.7) |
| Beg. cash & cash eq | 546.2 | 411.3 | 625.4 | 923.4 |
| Chg in cash & cash eq | (134.9) | 213.4 | 298.0 | 187.5 |
| Closing cash & cash eq | 411.3 | 624.8 | 923.4 | 1,110.8 |

Source: Company, Religare Research

Balance sheet

| (Rs mn) | FY06 | FY07 | FY08E | FY09E |
|-----------------------|---------|---------|---------|---------|
| Cash and cash eq | 411.3 | 625.4 | 923.4 | 1,110.8 |
| Accounts receivable | 867.7 | 1,101.7 | 1,415.6 | 1,792.7 |
| Inventories | 442.2 | 343.1 | 499.6 | 632.7 |
| Others current assets | 0.2 | - | - | - |
| Current assets | 1,721.5 | 2,070.2 | 2,838.6 | 3,536.3 |
| LT investments | 0.1 | 0.1 | 0.1 | 0.1 |
| Net fixed assets | 672.8 | 1,572.1 | 1,833.0 | 2,152.6 |
| CWIP | 280.6 | 200.0 | - | - |
| Total assets | 2,675.0 | 3,842.4 | 4,671.7 | 5,689.0 |
| Payables | 260.2 | 464.3 | 632.9 | 801.5 |
| Others | 110.1 | 150.0 | 166.6 | 378.3 |
| Current liabilities | 370.4 | 614.3 | 799.4 | 1,179.8 |
| LT debt | 875.1 | 1,223.0 | 1,103.0 | 863.0 |
| Other liabilities | 12.1 | 14.7 | 14.7 | 14.7 |
| Equity capital | 72.8 | 149.6 | 153.7 | 156.6 |
| Reserves | 1,344.6 | 1,840.8 | 2,600.9 | 3,474.9 |
| Net Worth | 1,417.4 | 1,990.4 | 2,754.6 | 3,631.5 |
| Total liabilities | 2,675.0 | 3,842.4 | 4,671.7 | 5,689.0 |
| BVPS (Rs) | 19.8 | 26.6 | 35.8 | 46.4 |
| | | | | |

Source: Company, Religare Research

Financial ratios

| | FY06 | FY07 | FY08E | FY09E |
|-----------------------|------|------|-------|-------|
| EBITDA margin (%) | 14.5 | 15.4 | 14.9 | 15.1 |
| EBIT margin (%) | 11.9 | 12.8 | 11.8 | 12.5 |
| Net profit margin (%) | 10.2 | 10.8 | 9.7 | 10.7 |
| FDEPS growth (%) | 2.6 | 49.5 | 13.1 | 37.7 |
| Receivables (days) | 99.5 | 86.7 | 85.0 | 85.0 |
| Inventory (days) | 50.7 | 27.0 | 30.0 | 30.0 |
| Payables (days) | 29.9 | 36.5 | 38.0 | 38.0 |
| Current ratio (x) | 4.6 | 3.4 | 3.6 | 3.0 |
| Interest coverage (x) | 18.0 | 12.3 | 10.0 | 17.8 |
| Debt/equity ratio (x) | 0.6 | 0.6 | 0.4 | 0.2 |
| ROE (%) | 23.0 | 25.3 | 21.4 | 22.7 |
| ROCE (%) | 16.4 | 18.4 | 18.5 | 21.3 |
| ROAE (%) | 14.1 | 15.5 | 15.3 | 16.9 |
| EV/Sales (x) | 3.6 | 2.5 | 1.9 | 1.5 |
| EV/EBITDA (x) | 24.6 | 15.9 | 12.6 | 9.8 |
| P/E (x) | 31.0 | 20.8 | 18.4 | 13.3 |
| P/BV (x) | 7.1 | 5.3 | 3.9 | 3.0 |
| P/CEPS (x) | 24.7 | 16.9 | 13.9 | 10.8 |

Source: Company, Religare Research

Recommendation tracker

| Date | Company | Report type | Stock price (Rs) | Target (Rs) | Reco |
|-------------------------------------|---------------------------------------|----------------------------------|------------------|-------------|-------------------|
| 01-Aug-07 | Dishman Pharmaceuticals and Chemicals | Results Update | 315 | 357 | HOLD |
| 01-Aug-07 | Cadila | Results Update | 351 | 416 | BUY |
| 01-Aug-07 | Divi's Laboratories | Results Update | 6,692 | 6,330 | HOLD |
| 02-Aug-07 | Maruti Udyog | Results Update | 821 | 945 | BUY |
| 02-Aug-07 | Sangam (India) | Results Update | 56 | 95 | BUY |
| 02-Aug-07 | KPR Mills | IPO Note | 225-265 | NA | AVOID |
| 02-Aug-07 | Riddhi Siddhi Gluco Biols | Results Update | 265 | 365 | BUY |
| 06-Aug-07 | Mahindra and Mahindra | Results Update | 678 | 990 | BUY |
| 06-Aug-07 | Cinemax | Results Update | 142 | 189 | BUY |
| 06-Aug-07 | Parsvnath Developers | Initiating Coverage | 326 | 512 | BUY |
| 08-Aug-07 | Wipro Technologies | Company Update | 459 | 595 | HOLD |
| 09-Aug-07 | Punjab National Bank | Analyst Meet Note | 521 | 610 | BUY |
| 13-Aug-07 | Bajaj Auto | Company Update | 2,319 | 2,748 | BUY |
| 13-Aug-07 | IVRCL Infrastructures & Projects | Initiating Coverage | 381 | 488 | BUY |
| 13-Aug07 | Inox Leisure | Results Update | 121 | 120 | SELL |
| 14-Aug-07 | Madhucon Projects | Company Update | 247 | 332 | BUY |
| 16-Aug-07 | Riddhi Siddhi Gluco Biols | Company Update | 270 | 365 | BUY |
| 17-Aug-07 | Jindal Drilling and Industries | Initiating Coverage | 754 | 1,056 | BUY |
| 20-Aug-07 | Motilal Oswal Financial Services | IPO Note | 725 – 825 | NA | SUBSCRIBE |
| 20-Aug-07 | Time Technoplast | Initiating Coverage | 525 | 736 | BUY |
| 22-Aug-07 | Sujana Towers | Company Update | 122 | 157 | BUY |
| 22-Aug-07 | Prism Cement | Initiating Coverage | 51 | 81 | BUY |
| 24-Aug-07 | PVR Cinemas | Company Update | 179 | 277 | BUY |
| 27-Aug-07 | Cipla | Company Update | 171 | 191 | HOLD |
| 27-Aug-07 | IT People | FPO Note | 40 | 30-32 | NA |
| 28-Aug-07 | Ashok Leyland | Company Update | 35 | 48 | BUY |
| 29-Aug-07 | Parsvnath Developers | Company Update | 287 | 512 | BUY |
| 30-Aug-07 | Jagran Prakashan | Initiating Coverage | 551 | 662 | BUY |
| 30-Aug-07 | Deccan Chronicle | Initiating Coverage | 228 | 273 | BUY |
| 30-Aug-07 | HT Media | Initiating Coverage | 211 | 232 | NEUTRAL |
| 03-Sep-07 | Central Bank of India | Company Update | 125 | 144 | HOLD |
| 04-Sep-07 | Maruti Udyog | Company Update | 881 | 945 | BUY |
| 05-Sep-07 | Parsvnath Developers | Company Update | 316 | 512 | BUY |
| 05-Sep-07 | MindTree Consulting | Initiating Coverage | 589 | 556 | SELL |
| 05-Sep-07 | Shri Lakshmi Cotsyn | Initiating Coverage | 104 | 210 | BUY |
| 06-Sep-07 | Power Grid Corporation of India | IPO Note | 44 – 52 | NA | SUBSCRIBE |
| 07-Sep-07 | Balaji Telefilms | Company Update | 255 | 341 | BUY |
| 10-Sep-07 | Greenply Industries | Company Update | 230 | 288 | BUY |
| 10-Sep-07 | HDIL | Initiating Coverage | 533 | 694 | BUY |
| 11-Sep-07 | Cadila Healthcare | Company Update | 320 | 416 | BUY |
| • | | · · · | | | |
| 12-Sep-07 | Petronet LNG | Company Update | 67 | 73 | BUY |
| • | Petronet LNG Great Offshore | Company Update Company Update | 67 868 | 73 1,045 | |
| 12-Sep-07 12-Sep-07 13-Sep-07 | | | | | BUY BUY BUY |

Market trends

BSE sectoral indices

| | | | % Chg | | |
|------------------|---------|-------|-------|--------|-------------------------|
| | 13-Sept | 1-day | 1-mth | 3-mth | Constituent performance |
| utomobiles | 4,939 | 1.3 | 2.7 | 5.8 | |
| anks | 8,082 | 1.3 | 3.0 | 9.0 | |
| apital Goods | 13,724 | 0.4 | 7.4 | 25.1 | |
| omm. & Tech. | 3,563 | 0.6 | (3.1) | (4.8) | |
| onsumer Durables | 4,598 | 0.1 | 8.7 | 17.5 | |
| ICG | 2,071 | (0.5) | 7.8 | 16.3 | |
| ealthcare | 3,694 | 0.3 | 1.8 | (2.6) | |
| | 4,483 | 0.9 | (5.9) | (11.0) | |
| etal | 11,925 | 0.1 | 8.2 | 12.8 | |
| I & Gas | 8,379 | 0.7 | 6.8 | 11.8 | |
| lid-caps | 6,947 | 0.8 | 5.8 | 12.7 | |
| mall-caps | 8,638 | 0.8 | 7.5 | 18.0 | |

Emerging markets

| Country | | | % Chg | | |
|-------------|---------|-------|-------|-------|-------|
| | 13-Sept | 1-day | 1-mth | 3-mth | 6-mth |
| Brazil | 54,908 | 1.9 | 7.9 | 2.2 | 26.8 |
| Shanghai | 5,251 | (0.4) | 7.8 | 27.6 | 80.7 |
| Hong Kong | 24,858 | 1.3 | 13.0 | 19.1 | 32.0 |
| India | 15,614 | 0.7 | 4.1 | 9.9 | 24.6 |
| South Korea | 1,866 | 1.0 | 2.6 | 5.4 | 32.6 |
| Taiwan | 8,981 | 0.6 | 0.8 | 6.3 | 18.6 |

FII statistics

| (US\$ mn) | 1-day | WTD | MTD | YTD |
|-------------|---------|---------|-----------|------------|
| India | 69.1 | 162.9 | 844.9 | 9,218.9 |
| South Korea | (442.4) | (895.1) | (1,010.2) | (15,027.3) |
| Taiwan | (60.4) | (613.7) | (80.4) | 1,891.8 |
| Thailand | (608.0) | (57.8) | (56.3) | 2,911.2 |

Events calendar

Board meetings

| Sep | otember 14 | 15 | | 16 | |
|-----|--|----|---------------------------|----|---|
| | Orissa Sponge – Results TVS Srichakra – Dividend, AGM | | | | |
| 17 | 1 | 18 | 1 | 19 | 1 |
| | Suraj Stainless - Bonus Shares | | Symphony ConfSy – Results | | |
| 20 | 1 | 21 | 1 | 22 | 1 |
| | Petron Eng Cons – Results | | - | | |

14 September 2007

Trade data

Institutional bulk deals

| Scrip | Client | Buy/Sell | Quantity | Avg Price (Rs) |
|---------------------------|---|----------|-----------|----------------|
| Aptech | Citigroup Global Markets Mauritius Dr Conversion | S | 368,000 | 390.5 |
| CCL Produts | Reliance Mutual Fund Ac Reliance Long Term Equity | В | 956,680 | 250.0 |
| CCL Produts | Citigroup Global Markets Mauritius | S | 428,000 | 250.4 |
| CCL Produts | BSMA | S | 569,278 | 250.0 |
| Ganeshforgin | BSMA | В | 200,000 | 108.0 |
| Karut Net | Citi Group Global Markets Mauritius | В | 400,000 | 220.0 |
| Karuturi Networks | BSMA | В | 280,000 | 220.0 |
| Kashyap Tec | Mavi Investment Fund Account GDR | S | 500,000 | 6.5 |
| Kashyap Tec | Lotus Global Investments Account GDR | S | 900,000 | 6.5 |
| Nag Cons Com | Morgan Stanley And Co International Plc A/C | S | 970,478 | 222.0 |
| NIIT | CLSA Mauritius | В | 3,479,000 | 155.0 |
| NIIT | Lehman Brothers Asia Ac Lb Ind Hold Cayman li | S | 2,124,075 | 155.0 |
| Pearl Fashon | Reliance Capital Trustee Co A/C Reliance Long | В | 381,910 | 255.0 |
| Pearl Fashon | Morgan Stanley And Co International Plc A/C | S | 394,748 | 255.1 |
| Punj Lloyd | Merrill Lynch Capital Markets Espana SA Svb | S | 1,529,121 | 297.2 |
| Royalorch | BSMA | В | 261,000 | 163.2 |
| Royalorch | Sundaram Mutual Fund Ac Sundaram Select Midcap | S | 264,282 | 163.3 |
| Srf | Morgan Stanley Investment Management Inc A/C | S | 410,600 | 152.5 |
| Tourism Fina | Copthall Mauritius Investment | В | 992,304 | 35.6 |
| Triveni Engineering & Ind | Lehman Brothers Asia A/C Lb India Holding | В | 2,173,000 | 89.4 |
| Vyapar Inds | Lotus Global Investments | В | 148,299 | 130.3 |

Source: BSE

Insider trading

| | | | | Shares | Post | -transaction |
|------------------------------------|---|----------|-----------|------------|------------|--------------|
| Scrip | Acquirer/Seller | Buy/Sell | | transacted | | holding |
| | | | Qty | % | | |
| Ambuja Cements | P B Kulkarni | S | 13,000 | - | 1,308,158 | 0.1 |
| Ambuja Cements | N K Hapani | S | 3,000 | - | 113,750 | - |
| Asahi India Glass | Sanjay Labroo | В | 50,000 | - | 9,675,886 | 6.1 |
| Ashco Industries | Ankush A Kotwani | S | 15,500 | 0.1 | 2,141,000 | 17.8 |
| Ashco Industries | Ankush A Kotwani | S | 19,400 | 0.2 | 2,121,600 | 17.7 |
| Dhampure Speciality Sugars | The Dhampur Sugar Mills | S | 12,724 | 0.2 | 439,308 | 6.1 |
| Dhampure Speciality Sugars | The Dhampur Sugar Mills | S | 25,500 | 0.4 | 413,808 | 5.8 |
| Dolat Investments | Gigantic Investments | S | 100,044 | 0.1 | 700,463 | 0.8 |
| Dynemic Products | Bhagwandas K Patel | В | 67,700 | - | 881,500 | 7.8 |
| Goodluck Steel Tubes | Consolidated Securities | В | 446,250 | 12.1 | 446,250 | 12.1 |
| Era Constructions (India) | Bear Stearns & Co A/C Bsma | S | 100,000 | 0.4 | 510,000 | 2.2 |
| Havell'S India | Sbimf-Magnum Sector Funds Umberalla-Ebf | S | 43,713 | 0.1 | 1,832,869 | 3.4 |
| Hcl Infosystems | D S Puri | S | 28,000 | - | 20,000 | - |
| Hi-Tech Gears | Hi-Tech Portfolio Investments | В | 4,390 | 0.1 | 955,039 | 10.2 |
| Housing Development Finance CorpLt | D M Sukthankar | S | 500 | - | 40,900 | - |
| Hov Services | Icici Prudential Mutual Fund | В | 31,380 | - | - | - |
| Indiabulls Financial Services | Citigroup Global Mkts (Mauritius) | S | 14,222 | - | 11,524,636 | 5.2 |
| Polychem | Virsun Investments | В | 8,000 | 2.0 | 69,648 | 17.2 |
| Regal Entertainment & Consultants | Upsurge Investment & Finance | В | 45,709 | 1.5 | 200,000 | 6.5 |
| Sterlite Optical Technoligies | Twin Star Overseas | В | 2,800,000 | 4.5 | 22,530,550 | 36.5 |
| Tonira Pharma | Anil Virendra Shah Ranjan V Shah | S | 7,847 | 0.1 | 12,529 | 0.2 |
| Tonira Pharma | Anil Virendra Shah Ranjan V Shah | S | 7,030 | 0.1 | 5,499 | 0.1 |
| Vakrangee Softwares | Merrill Lynch Capital Mkts Espana Sa Sv | В | 28,250 | 0.1 | 1,404,281 | 7.3 |
| Zee Newsuzz | Hdfc Premier Multi-Cap Fund | S | 110 | - | - | 9 |



| Zee News | HDFC Equity Fund | S | 418,714 | 0.2 | 11,197,358 | 4.7 |
|----------|-----------------------------|---|-----------|-----|------------|-----|
| Zee News | HDFC Equity Fund | В | 7,070,072 | 3.0 | 11,616,072 | 4.8 |
| Zee News | HDFC Growth Fund | S | 100,000 | - | - | - |
| Zee News | HDFC Prudence Fund | S | 800,255 | 0.3 | 5,469,745 | 2.3 |
| Zee News | HDFC Prudence Fund | В | 1,250,000 | 0.5 | 6,270,000 | 2.6 |
| Zee News | HDFC Premier Multi-Cap Fund | S | 1,500,000 | 0.6 | 1,339,578 | 0.6 |
| Zee News | HDFC Core & Satellite Fund | В | 316,318 | 0.1 | 316,318 | 0.1 |

Source: BSE

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| Recommendation parameters | | | |
|---------------------------|-------|-------|--------|
| Large-caps* | > 10% | < -5% | 고 문 |
| | BUY | SELL | osolu |
| Mid-caps** | > 25% | < 10% | ns Ite |

Percommondation parameters

*Market cap over US\$ 1bn **Market cap less than US\$ 1bn

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