

# **Tata Power**

Coal mine EBIT fell sharply in Sep-q, consol 1H tracking in line with full-year estimates - ALERT

- Tata Power reported consol PAT of Rs3.67B in Sep-q, down 30% YoY: Standalone PAT (Rs1.83B) reported last month was down 28% YoY attributable to a) non-recurrence of exchange gain of Rs767M recorded in Sep-08, b) higher tax rate due to MAT provisions, and c) lower financial income. Based on difference of consol PAT and reported PAT numbers (for standalone+ subsidiaries), we estimate that coal mine attributable profits declined 36% YoY in Sep-q to Rs1.59B.
- Coal mine PBIT declined 17.6% YoY in Sep-q: In our view the decline in average realization was driven by lower coal prices. McCloskey's coal price index was in the range of US\$140-190/MT in Sep-q last year vs. US\$66-77/MT in Sep-q of FY10.
- Half year tracking in-line with full year estimates: 1H FY10 EBIT of Rs17.3B is ~51% of our full-year estimate.1H PAT is tracking slightly ahead of our FY10 estimate (55% of full-year).
- Update on subsidiary results: (1) NDPL (51% sub): PAT declined 32% to Rs256MM due to increased tax provision of Rs103MM, on account of change in MAT rules (2) Powerlinks (51% sub): PAT increased by 100% YoY to Rs206MM on account of change in CERC norms and also due to higher capitalization during the quarter. (3) Power trading: Although units traded increased 27% to 807MU, realization/unit declined 20% YoY to Rs5.7. Contribution to bottom line is small (<0.5%), although the top-line contribution is ~10%.
- Tata Power will host its analyst conference call tomorrow postmarket hours. We expect to get more color on these numbers then.

Tata Power: Breakdown of Consolidated PAT

Rs in millions, year-end March

<u>PAT</u>	2QFY09	2QFY10	%YoY	1HFY09	1HFY10	%YoY
Standalone [a]	2,529	1,832	(27.6)	4,435	5,583	25.9
Add: Coal mine (30%)	2,496	1,593	(36.2)	2,563	3,245	26.6
Add: NDPL (51%)	186	131	(29.6)	352	342	(3.0)
Add: Power trading	15	16	8.0	29	34	17.2
Add: Powerlinks (51%)	53	105	99.6	99	200	102.7
Consolidated (Reported)	5,279	3,677	(30.3)	7,478	9,404	25.8

Source: Company data, J.P. Morgan estimates.

## Overweight

**TTPW.BO, TPWR IN**Price: Rs1,329.95 **26 November 2009** 

## **Electric Utilities**

## Shilpa Krishnan<sup>AC</sup>

(91-22) 6157-3580 shilpa.x.krishnan@jpmorgan.com

#### **Sumit Kishore**

(91-22) 6157-3581 sumit.x.kishore@jpmorgan.com

### Deepika Belani

(91-22) 6157-3582 deepika.x.belani@jpmorgan.com

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Table 1: Tata Power: Consolidated Segment P&L

Rs in millions, year-end March

	2QFY09	2QFY10	% YoY	1HFY09	1HFY10	% YoY	FY09	FY10E	% YoY
Net revenue	46,273	45,552	(1.6)	86,806	92,569	6.6	175,051		
Other operating income	101	240	137.6	262	355	35.7	824		
Total Income	46,374	45,792	(1.3)	87,067	92,924	6.7	175,875	181,651	3.3
Total expenditure	37,713	36,294	(3.8)	71,424	71,365	(0.1)	143,224		
EBITDA	8,661	9,498	9.7	15,644	21,559	37.8	32,651	41,474	27.0
Depreciation	1,788	2,244	25.5	3,312	4,255	28.5	6,565	7,383	12.5
EBIT	6,872	7,254	5.6	12,331	17,304	40.3	26,086	34,091	30.7
Other income	1,204	784	(34.9)	1,835	1,471	(19.9)	5,639	2,215	(60.7)
-Gain on exchange (net)	764	287	(62.4)	1,112	747	(32.8)	1,650		
-Others	441	496	12.7	724	724	0.0	3,990		
PBIT	8,077	8,037	(0.5)	14,167	18,774	32.5	31,726	36,306	14.4
Interest	1,695	1,877	10.8	3,173	3,933	23.9	7,087	7,529	6.2
PBT	6,382	6,160	(3.5)	10,994	14,842	35.0	24,638	28,777	16.8
Tax	1,048	2,387	127.7	2,945	5,233	77.7	11,651	11,186	(4.0)
Add:Share of profit/ (loss) of associates	222	189	(14.9)	174	184	6.2	276	276	0.0
Less: Minority interest	187	275	47.3	374	579	54.6	1,076	950	(11.7
Less: Net statutory appropriations	90	10	(88.9)	370	(189)	(151.1)	(453)		
Adjusted PATAMI	5,279	3,677	(30.3)	7,478	9,404	25.8	12,640	16,917	33.8
Extraordinary items	0	0					0	0	
Reported PAT	5,279	3,677	(30.3)	7,478	9,404	25.8	12,640	16,917	33.8
EBITDA margin (%)	18.7	20.7		18.0	23.2		18.6	22.8	
EBIT margin (%)	14.8	15.8		14.2	18.6		14.8	18.8	
PBT margin (%)	13.8	13.5		12.6	16.0		14.0	15.8	
PAT margin (%)	11.4	8.0		8.6	10.1		7.2	9.3	
Tax rate (%)	16.4	38.7		26.8	35.3		47.3	38.9	
Segment Revenue									
-Power business	32,190	31,986	(0.6)	61,073	65,416	7.1	119,121	134,039	12.5
-Coal business	12,133	11,308	(6.8)	22,251	22,892	2.9	47,766	46,025	(3.6)
-Others	2,051	2,498	21.8	3,743	4,616	23.3	8,989	1,587	(82.3
Total segment revenue	46,374	45,792	(1.3)	87,067	92,924	6.7	175,875	181,651	3.3
Less: Intersegment revenue	0	0		0	0		0	0	
Net revenue	46,374	45,792	(1.3)	87,067	92,924	6.7	175,875	181,651	3.3
Segment results (PBIT)									
-Power business	2,917	4,229	45.0	6,070	10,853	78.8	13,919	16,007	15.0
-Coal business	4,130	3,404	(17.6)	7,098	7,136	0.5	14,639	17,926	22.4
-Others	102	283	Ì77.Ś	301	498	65.3	(100)	0	
Total segment results	7,148	7,916	10.7	13,470	18,487	37.2	28,459	33,932	19.2
Segment PBIT margin (%)									
-Power business	9.1	13.2		9.9	16.6		11.7	11.9	
-Coal business	34.0	30.1		31.9	31.2		30.6	38.9	
-Others	5.0	11.3		8.1	10.8		(1.1)	0.0	
Total segment results	15.4	17.3		15.5	19.9		16.2	18.7	

Source: Company data, J.P. Morgan estimates.

Table 2: Tata Power: Breakdown of Consolidated Revenue

Rs in millions, year-end March

<u>Revenue</u>	2QFY09	2QFY10	% YoY	1HFY09	1HFY10	% YoY	FY09	FY10E	% YoY
Standalone revenue	19,589	17,211	(12.1)	39,850	37,367	(6.2)	71,932	82,081	14.1
Add: Coal mine	12,133	11,308	(6.8)	22,251	22,892	2.9	47,766	46,025	(3.6)
Add: NDPL	7,283	10,326	41.8	13,166	18,070	37.3	24,680	26,900	9.0
Add: Power trading	4,489	4,592	2.3	8,623	11,559	34.1	21,719	22,805	5.0
Add: Powerlinks	558	751	34.5	1,114	1,467	31.6	2,545	2,361	(7.2)
Add: New projects								1,480	
Consolidated Revenue (Calculated)	44,052	44,188	0.3	85,003	91,355	7.5	168,642	181,651	

Source: Company data, J.P. Morgan estimates.



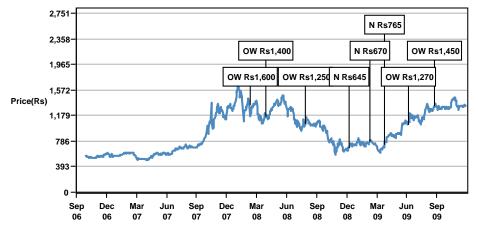
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#### Tata Power (TTPW.BO) Price Chart



Date	Rating	Share Price (Rs)	Price Target (Rs)
10-Feb-08	OW	1338.15	1600.00
31-Mar-08	OW	1171.90	1400.00
27-Jul-08	OW	1051.60	1250.00
09-Dec-08	N	687.20	645.00
10-Feb-09	N	778.75	670.00
26-Mar-09	N	740.20	765.00
05-Jun-09	OW	1041.55	1270.00
24-Aug-09	OW	1320.90	1450.00

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends.

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