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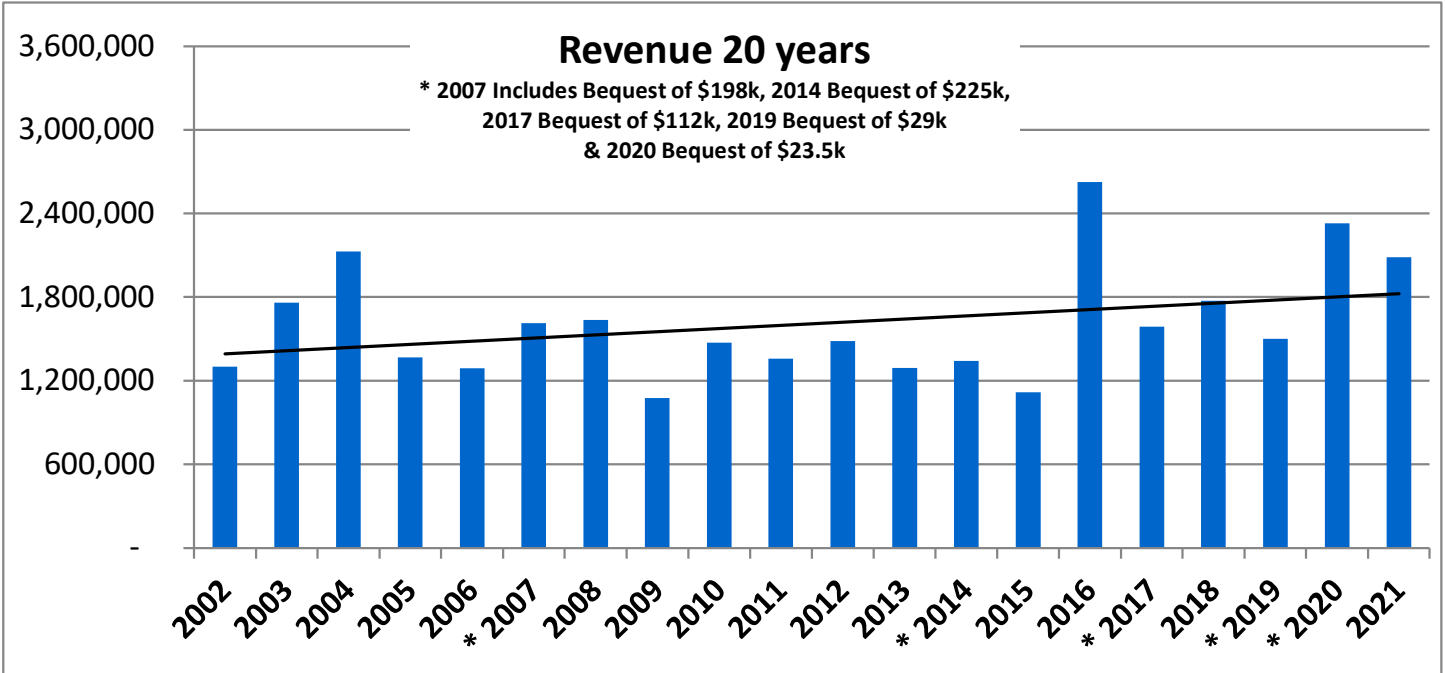
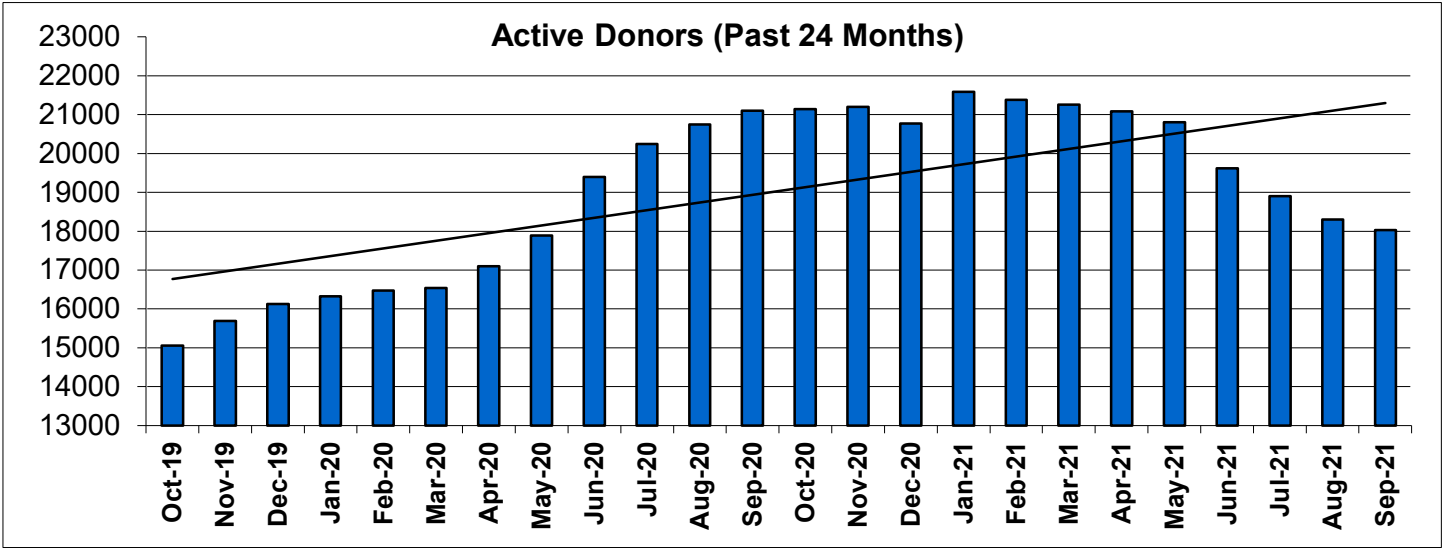
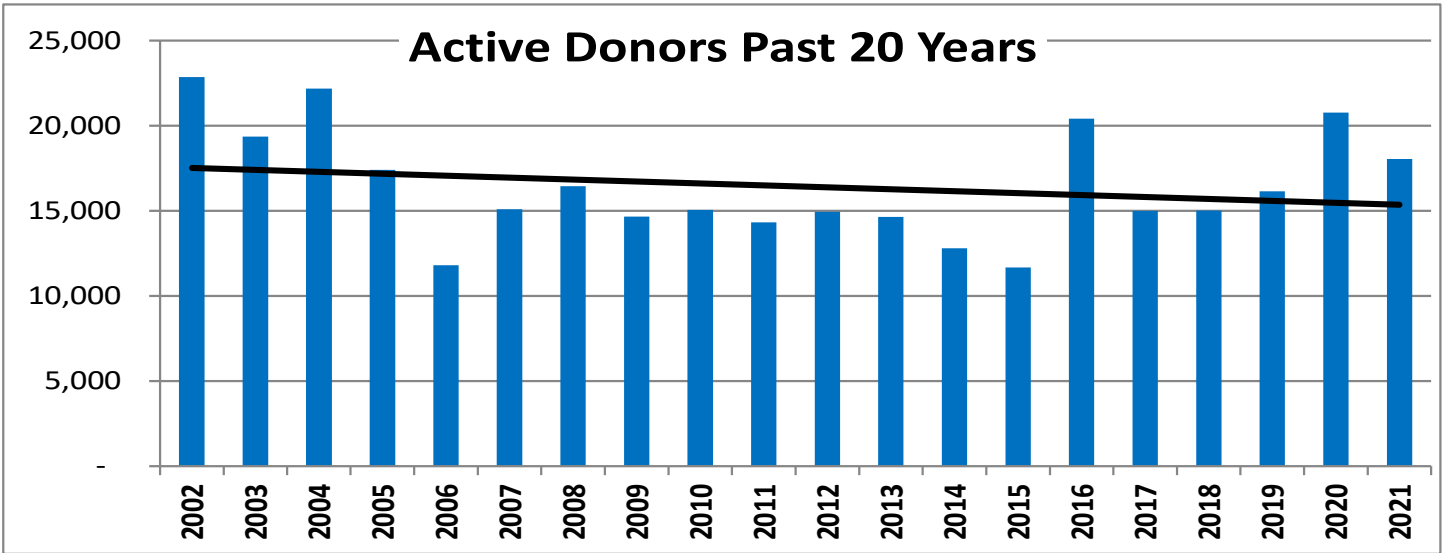
Page 10 – Balance Sheet Curr v. Prior Month Comparison

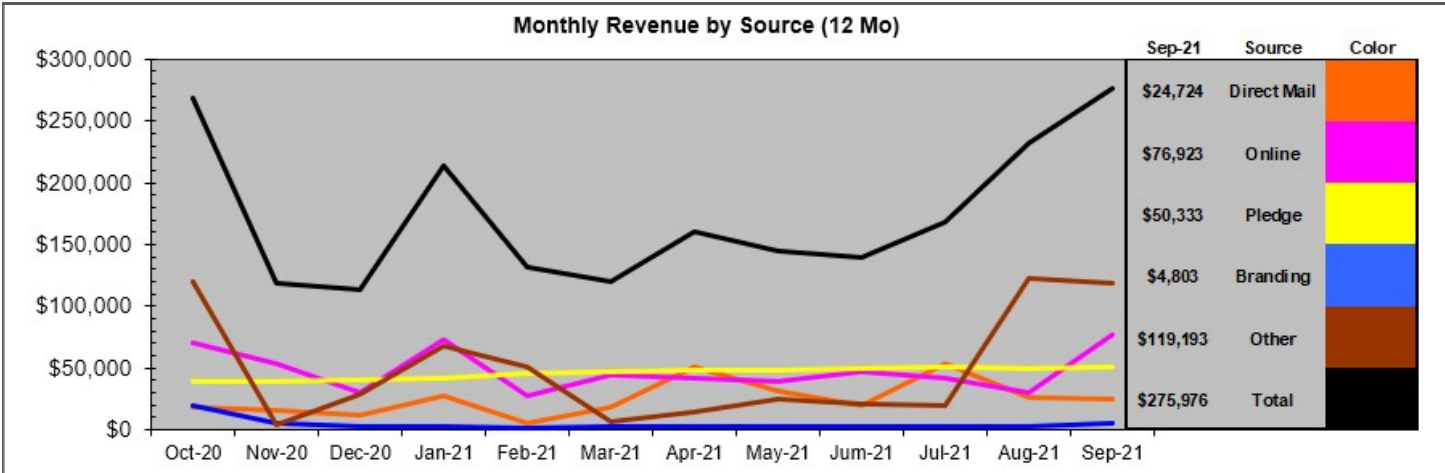
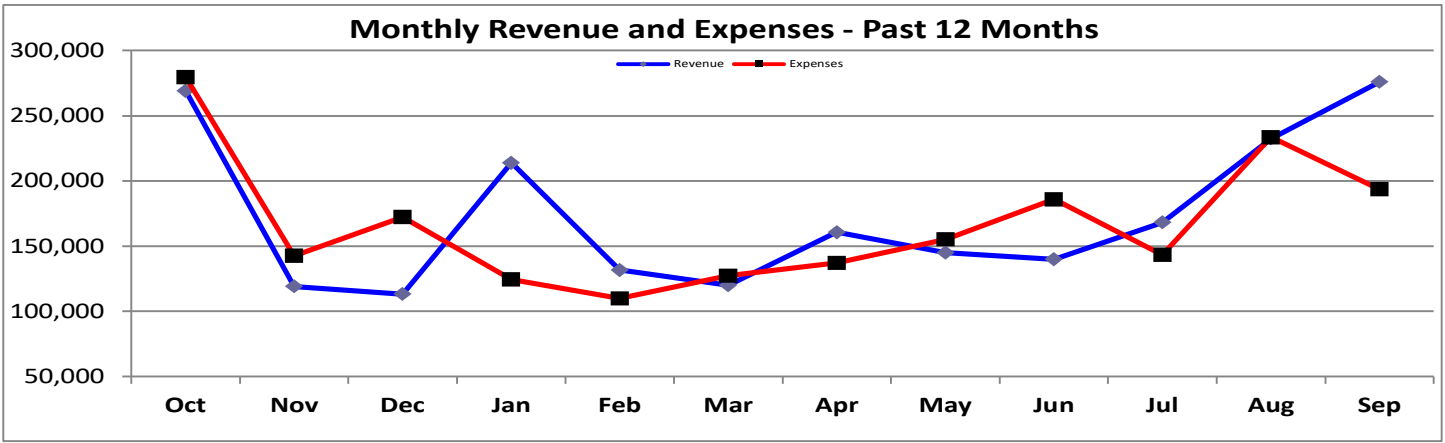
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End of Month Reports – Charts





Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2021 Resv Target = \$55,500 ** - Curr Month Resv = \$116,949*

* Reflects definition change effective 11/19 ** Budget Amendeed 09/21

Reserve Requirement = Sum of Monthly Occupancy, Labor & Governance Expenses

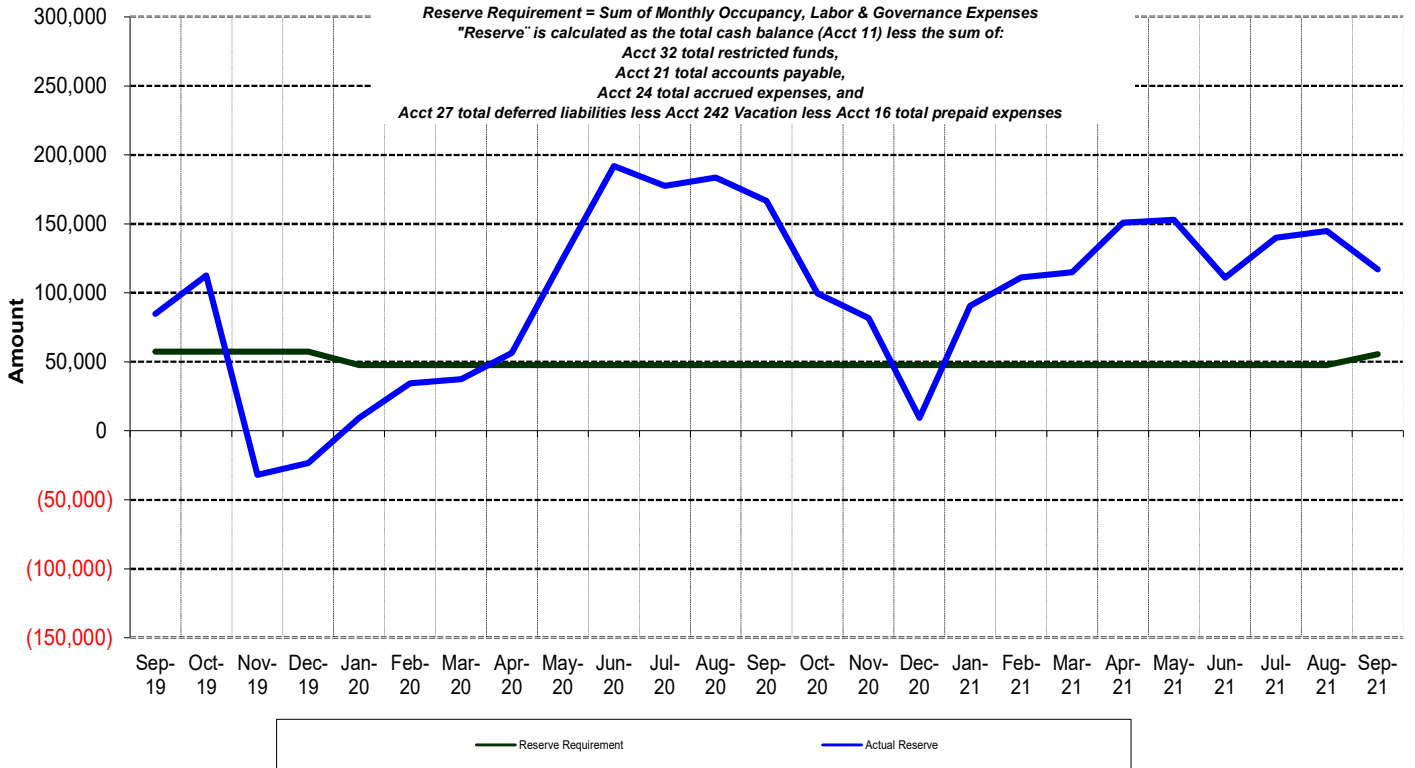
"Reserve" is calculated as the total cash balance (Acct 11) less the sum of:

Acct 32 total restricted funds,

Acct 21 total accounts payable,

Acct 24 total accrued expenses, and

Acct 27 total deferred liabilities less Acct 242 Vacation less Acct 16 total prepaid expenses



End of Month Reports – Financial Summary

Revenue - by Function as % of Total 2017 thru 2021 (Not Including Convention Packages)

	2017	2018	2,019	2020	2021 YTD
Membership Revenue	554,688	583,082	622,486	879,035	495,019
% Total Non Conv Revenue	38%	39%	41%	42%	31%
General Fundraising	764,757	762,568	648,038	843,565	793,370
% Total Non Conv Revenue	52%	51%	43%	40%	50%
Project/Program/Other	156,261	145,456	230,807	363,056	299,765
% Total Non Conv Revenue	11%	10%	15%	17%	19%
Total Non Convention Package Revenue	1,475,706	1,491,106	1,501,331	2,085,656	1,588,154

P&L Acct Summary Last Month Plus YTD January through September 2021

	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sep 21	TOTAL
Revenue										
4000 · General Fundraising	163,309	79,241	110,485	145,842	130,962	128,818	156,586	116,336	157,783	1,189,362
4100 · Project Revenue	38,896	1,473	450	0	50	854	6,520	116	105,162	153,521
4200 · Events and Conventions	0	0	0	0	1,300	2,050	0	92,577	2,403	98,330
4300 · Program Revenue	11,705	50,870	9,194	14,722	12,709	8,925	5,401	23,685	10,855	148,066
4600 · Refunds of Contributions	(50)	0	(158)	(40)	0	(793)	(274)	(281)	(228)	(1,824)
4700 · Other Receipts	0	0	0	0	0	0	0	0	0	0
Total Revenue	213,860	131,584	119,971	160,524	145,021	139,854	168,233	232,433	275,975	1,587,455
Expense										
7000 · General Fundraising Expense	45,295	44,496	41,722	36,435	41,835	51,172	31,641	36,514	39,290	368,400
7100 · Project-Related Expenses	0	0	0	0	0	289	0	0	0	289
7200 · Events and Conventions Exp	0	0	0	97	6,839	5,205	368	82,173	996	95,678
7300 · Program-Related Expenses	32,826	30,976	44,177	47,585	58,351	76,916	66,555	74,823	105,720	537,929
8000 · Salary & Related Expense	25,462	17,486	14,130	14,810	17,342	18,323	21,851	17,129	22,390	168,923
8100 · Admin & Overhead Expense	10,741	10,172	14,988	27,365	19,642	13,087	12,346	13,096	13,738	135,175
8200 · Professional Services	7,200	7,598	9,498	7,993	8,368	18,132	7,840	6,963	8,692	82,284
8300 · Depreciation Expense	2,774	2,774	2,774	2,774	2,774	2,774	2,774	2,774	2,774	24,966
Total Expense	124,298	113,502	127,289	137,059	155,151	185,898	143,375	233,472	193,600	1,413,644
Net Revenue	89,562	18,082	(7,318)	23,465	(10,130)	(46,044)	24,858	(1,039)	82,375	173,811

Balance Sheet Summary - Current vs Prior Month

	Sep 30, 21	Aug 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	302,719.03	234,253.87	68,465.16	29.23%
Total Other Current Assets	26,574.19	17,351.97	9,222.22	53.15%
Total Current Assets	329,293.22	251,605.84	77,687.38	30.88%
Total Fixed Assets	829,336.97	816,822.89	12,514.08	1.53%
TOTAL ASSETS	1,158,630.19	1,068,428.73	90,201.46	8.44%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	123,728.09	115,902.45	7,825.64	6.75%
Total Long Term Liabilities	0.00	0.00	0.00	0.00%
Total Liabilities	123,728.09	115,902.45	7,825.64	6.75%
Total Equity	1,034,902.10	952,526.28	82,375.82	8.65%
TOTAL LIABILITIES & EQUITY	1,158,630.19	1,068,428.73	90,201.46	8.44%

Standard Statement of Operations - 2021 Budget vs. Actual

	Un- restricted Sep-21	Temp. Restricted	Total Sep- 21	Jan-Dec 2021	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2021 *	2021 Budget Remaining
Support and Revenue								
20-Membership Dues	59,575		59,575	494,321	528,000	(33,679)	704,000	209,679
21-Donations	44,682		44,682	287,900	179,250	108,650	239,000	(48,900)
22-Recurring Gifts	50,333		50,333	429,422	433,730	(4,307)	578,306	148,884
23-Board/ED Solicitation Major Gifts	0		0	24,044	30,750	(6,706)	41,000	16,956
24-Convention Revenue	0		0	0	0	0	0	0
25-Project Program Revenue	1,842	105,162	107,004	261,762	182,475	79,287	243,300	(18,462)
26-Brand Dev / Political Materials	4,803		4,803	25,527	33,150	(7,623)	44,200	18,673
27-Ballot Access & Related Donations	5,369		5,369	50,181	63,000	(12,819)	84,000	33,819
28-Membership Communication	4,210		4,210	14,298	12,900	1,398	17,200	2,902
29-Other Revenue	0		0	0	0	0	0	(0)
Total Support and Revenue	170,814	105,162	275,976	1,587,456	1,463,255	124,201	1,951,006	363,550
Cost of Support and Revenue								
32-Fundraising Costs	28,164		28,164	335,508	293,812	41,696	391,749	56,241
33-Membership Fundraising Costs	1,629		1,629	73,153	82,575	(9,422)	110,100	36,947
35-Convention	0		0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0		0	4,656	7,500	(2,844)	10,000	5,344
37-Building Fundraising Exp	0		0	0	0	0	0	0
Total Cost of Support and Revenue	29,793	0	29,793	413,317	383,887	29,430	511,849	98,532
Net Support Available for Programs	141,021	105,162	246,183	1,174,139	1,079,368	94,771	1,439,157	265,018
Program Expense								
40-Administrative Costs *	17,722	7,081	24,803	232,240	255,178	(22,937)	340,237	107,997
45-Compensation	62,104		62,104	378,549	398,325	(19,776)	531,100	152,551
50-Affiliate Support	8,699		8,699	53,936	55,620	(1,684)	74,160	20,224
55-Brand Dev / Political Materials	823		823	18,646	17,775	871	23,700	5,054
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	34,926		34,926	215,721	191,250	24,471	255,000	39,279
70-Ballot Access VR & Related Exp	17,402		17,402	36,320	63,000	(26,681)	84,000	47,681
75-Litigation *	0	269	269	10,022	7,315	2,707	9,753	(269)
80-Media	2,512		2,512	3,484	4,613	(1,128)	6,150	2,666
85-Member Communication	9,769		9,769	45,754	52,031	(6,277)	69,375	23,621
88-Outreach	2,500		2,500	2,500	1,875	625	2,500	0
90-Project Program Other **	0	0	0	3,159	1,875	1,284	2,500	(659)
Total Program Expense	156,458	7,350	163,807	1,000,331	1,048,856	(48,526)	1,398,475	398,144
Total Net Operating Surplus (or Deficit)	(15,437)	97,813	82,376	173,808	30,512	143,297	40,682	(133,126)
Unrestricted Net Operating Surplus (or Deficit)			(15,437)	75,027			2,178	

* As amended 05/21 & 06/21 & 09/21 - ** \$1,000 of line 90 Proj/Program Expense considered Chair's Discretionary so actual can exceed budget by \$1K

Statement of Operations - 2021 v. 2019 Comparision

	<u>Total Sep-21</u>	<u>Total Sep-19</u>	<u>Diff 21 v 19</u>	<u>2021</u>	<u>Jan - Dec 19</u>	<u>Diff 21 v 19</u>
Support and Revenue						
20-Membership Dues	59,575	52,448	7,127	494,321	432,251	62,070
21-Donations	44,682	9,280	35,402	287,900	90,551	197,349
22-Recurring Gifts	50,333	28,887	21,446	429,422	275,329	154,093
23-BoardSolicitation MajorGifts	0	13,450	-13,450	24,044	125,105	-101,061
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	107,004	4,225	102,779	261,762	53,103	208,659
26-Brand Dev / Pol Materials Rev	4,803	3,729	1,074	25,527	54,996	-29,469
27-BallotAccess Donations	5,369	1,565	3,804	50,181	32,826	17,355
28-Publications Materials Other	4,210	0	4,210	14,298	2	14,296
29-Other Revenue	0	306	-306	0	1,045	-1,045
Total Support and Revenue	<u>275,976</u>	<u>113,890</u>	<u>162,086</u>	<u>1,587,456</u>	<u>1,065,207</u>	<u>522,248</u>
Cost of Support and Revenue						
32-Fundraising Costs	28,164	7,711	20,453	335,508	83,709	251,799
33-Membership Fundraising Costs	1,629	9,541	-7,912	73,153	95,261	-22,108
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0	0	0	4,656	1,468	3,188
37-Building Fundraising Exp	0	0	0	0	1,256	-1,256
Total Cost of Support and Revenue	<u>29,793</u>	<u>17,252</u>	<u>12,541</u>	<u>413,317</u>	<u>181,694</u>	<u>231,623</u>
Net Support Available for Programs	246,183	96,638	149,545	1,174,139	883,514	290,625
Program Expense						
40-Adminstrative Costs	24,803	16,750	8,053	232,240	238,371	-6,131
45-Compensation	62,104	34,438	27,666	378,549	376,829	1,720
50-Affiliate Support	8,699	4,339	4,360	53,936	63,769	-9,833
55-Brand Dev / Pol Materials	823	2,896	-2,073	18,646	36,370	-17,724
58-Campus Outreach	0	0	0	0	75	-75
60-Candidate, Campaign & Initiatives	34,926	11,510	23,416	215,721	58,299	157,422
70-BallotAccess Petitioning Related Exp	17,402	0	17,402	36,320	0	36,320
75-Litigation	269	0	269	10,022	18,264	-8,242
80-Media	2,512	-1,213	3,725	3,484	10,547	-7,063
85-Member Communication	9,769	0	9,769	45,754	14,815	30,939
88-Outreach	2,500	0	2,500	2,500	6,405	-3,905
90-Project Program Other	0	155	-155	3,159	536	2,623
Total Program Expense	<u>163,807</u>	<u>68,873</u>	<u>94,932</u>	<u>1,000,331</u>	<u>824,281</u>	<u>176,051</u>
Net Operating Surplus (or Deficit)	<u>82,376</u>	<u>27,765</u>	<u>54,613</u>	<u>173,808</u>	<u>59,232</u>	<u>114,574</u>

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through September 2021

	<u>Sep 21</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	9,951.00	118,074.56
4010-11 · DM - House Fundraising Renewal	525.00	2,445.00
4010-12 · DM - House Fundraising NewDonor	0.00	810.00
4010-20 · DM - Donor Renewal	11,548.00	128,860.90
4010-30 · DM - New Donor Prospecting	2,700.00	8,429.00
Total 4010 · Direct Mail Fundraising	<u>24,724.00</u>	<u>258,619.46</u>
4020 · Direct Solicitation Major Donor		
4020-10 · Board Solicitation	0.00	635.36
4020-20 · Chair Solicitation	0.00	12,600.00
4020-30 · ED Solicitation	0.00	10,809.00
Total 4020 · Direct Solicitation Major Donor	<u>0.00</u>	<u>24,044.36</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	32,555.42	73,168.30
4030-20 · Online Cont - Donor Renewal	32,022.36	208,154.37
4030-30 · Online Cont - New Donor Prosp	12,319.85	140,857.69
4030-40 · Online - Joint Membership Trans	25.00	(697.30)
Total 4030 · Online Contributions - Web	<u>76,922.63</u>	<u>421,483.06</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	0.00	150.00
4040-20 · Tele Fund - Donor Renewal	435.00	5,461.75
Total 4040 · Tele Fundraising - Phone Bank	<u>435.00</u>	<u>5,611.75</u>
4080 · Recurring Contrib - Pledge	50,332.81	429,422.07
4090 · Ballot Access / Voter Reg	5,368.80	50,180.81
Total 4000 · General Fundraising	<u>157,783.24</u>	<u>1,189,361.51</u>
4100 · Project Revenue		
4108 · Building Fund	0.00	40,869.26
4111 · Legal Action Fund	105,162.25	112,652.10
Total 4100 · Project Revenue	<u>105,162.25</u>	<u>153,521.36</u>
4200 · Events and Conventions		
4200-30 · Other Events	2,403.00	7,553.00
4200-40 · Special Events	0.00	90,776.50
Total 4200 · Events and Conventions	<u>2,403.00</u>	<u>98,329.50</u>
4300 · Program Revenue		
4310 · Affiliate Development	889.05	19,246.18
4330 · Media Relations	103.00	14,728.00
4340 · LP News	4,210.00	14,298.00
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Support	574.95	71,802.03
Total 4360 · Campaign Support & Initiatives	<u>574.95</u>	<u>71,802.03</u>
4375 · Brand / Political Materials	4,803.14	25,527.48
4395 · LPedia Historical Preservation	275.00	2,464.00
Total 4300 · Program Revenue	<u>10,855.14</u>	<u>148,065.69</u>
4600 · Refunds of Contributions	(227.50)	(1,822.62)
4700 · Other Receipts		
4710 · Interest & Dividends	0.00	0.28
Total 4700 · Other Receipts	<u>0.00</u>	<u>0.28</u>
Total Revenue	<u>275,976.13</u>	<u>1,587,455.72</u>

Expense	<u>Sep 21</u>	<u>TOTAL</u>
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	11,469.51	54,790.73
7010-20 · DM - Donor Renewal Expense	1,091.86	51,604.28
7010-30 · DM - New Donor Prospecting Exp	237.51	10,084.86
Total 7010 · Direct Mail Fundraising Exp	<u>12,798.88</u>	<u>116,479.87</u>
7030 · Online Contributions Exp - Web		
7030-10 · Online Cont Exp - General	0.00	225.00
7030-20 · Online Cont Exp - Donor Renewal	0.00	1,909.00
7030-30 · Online Cont Exp - New Donor	300.00	1,660.30
Total 7030 · Online Contributions Exp - Web	<u>300.00</u>	<u>3,794.30</u>
7050 · Fundraising Contractors	6,204.00	109,160.71
7060 · Membership Contractors	0.00	7,894.30
7080 · Recurring Contrib - Pledge	4,403.16	37,886.73
7090 · Ballot Access Fundraising Exp	0.00	4,655.89
7095 · Credit Card Prc Fees	6,086.85	45,047.04
7099 · Gen Fundraising Staff Salary	9,496.83	43,481.35
Total 7000 · General Fundraising Expense	<u>39,289.72</u>	<u>368,400.19</u>
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	289.15
Total 7106 · Campus Outreach Project	<u>0.00</u>	<u>289.15</u>
Total 7100 · Project-Related Expenses	0.00	289.15
7200 · Events and Conventions Exp		
7200-30 · Other Events	0.00	11,741.91
7200-40 · Special Events - Expense	0.00	76,656.00
7200-50 · Events & Conv Staff Salary	996.17	7,280.49
Total 7200 · Events and Conventions Exp	<u>996.17</u>	<u>95,678.40</u>
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	3,259.21	4,092.21
7310-20 · Affiliate Dev Contractors	5,440.00	49,844.00
7310-30 · Affiliate Support Staff Salary	2,324.40	17,640.70
Total 7310 · Affiliate Support	<u>11,023.61</u>	<u>71,576.91</u>
7320 · Outreach & Marketing		
7320-10 · Outreach & Marketing General	2,500.00	2,500.00
7320-20 · Outreach & Marketing Staff Sala	2,390.81	16,410.02
Total 7320 · Outreach & Marketing	<u>4,890.81</u>	<u>18,910.02</u>
7330 · Media Relations		
7330-10 · Media Relations General	2,512.14	3,484.06
7330-20 · Media Relations Staff Salary	332.06	4,456.43
Total 7330 · Media Relations	<u>2,844.20</u>	<u>7,940.49</u>
7340 · Membership Communications		
7340-10 · LP News	9,768.94	45,754.14
7340-20 · Mem Comm & Support Staff Salary	15,274.63	92,723.17
Total 7340 · Membership Communications	<u>25,043.57</u>	<u>138,477.31</u>
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Support	21,262.71	92,385.18
7360-45 · Candidate Support Contractors	13,663.60	123,335.40
7360-60 · Camp/Cand Support -Staff Salary	3,984.68	13,341.78
Total 7360 · Campaign Support & Initiatives	<u>38,910.99</u>	<u>229,062.36</u>
7375 · Brand Development		
7375-10 · Brand / Political Materials	823.21	18,645.72
7375-20 · Brand Development Staff Salary	4,582.39	13,049.17
Total 7375 · Brand Development	<u>5,405.60</u>	<u>31,694.89</u>

	Sep 21	TOTAL
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	17,402.00	35,636.50
7380-20 · Ballot Access Travel/Other Exp	0.00	683.00
7380-60 · B/A & Petitioning Staff Salary	199.23	787.44
Total 7380 · Ballot Access - Other Related	17,601.23	37,106.94
7395 · LPedia Historical Preservation	0.00	3,159.10
Total 7300 · Program-Related Expenses	105,720.01	537,928.02
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	12,308.15	91,175.81
8010 · Hourly Wages (Admin Portion)	1,106.96	19,557.42
8015 · Contract & Paid Internships	0.00	2,112.70
8020 · Employer Cont to P/R Tax	5,036.85	23,758.53
8030 · Employer Cont to 401K & Adm	1,376.72	9,859.81
8040 · Fed & State Unemployment	13.00	696.04
8060 · Health Insurance	2,383.66	16,479.09
8065 · Workers Comp Insurance	(52.42)	615.00
8070 · Other Bens, Gdwill & Training	0.00	2,700.00
8080 · Payroll Service Fees	217.01	1,488.02
8090 · Employee Search	0.00	481.00
Total 8000 · Salary & Related Expense	22,389.93	168,923.42
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipt	1,470.99	5,047.94
8120 · Telephone & Data Services	849.62	7,475.32
8125 · Equipment Leases & Maint.	0.00	358.44
8130 · Postage & Shipping	837.21	7,095.76
8140 · Travel, Meeting, & Meals Exp	1,206.02	14,619.50
8160 · Insurance - D/O Cyber - Other	0.00	12,524.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	0.00	49.46
8170-20 · Utilities Expense	352.25	3,110.09
8170-30 · Property Taxes, Fees & Permits	732.82	6,595.40
8170-40 · Maintenance, Cleaning & Repairs	430.13	8,410.79
8170-50 · Property / GL Insurance	0.00	2,143.00
8170-60 · Assc Fees, Rent & Storage	545.00	4,905.00
Total 8170 · Occupancy Expenses	2,060.20	25,213.74
8180 · Printing & Copying	1,322.27	4,338.44
8190 · Software, Hardware & Other IT	5,352.98	54,970.97
8195 · Other Expenses & Bank Fees	639.16	3,532.08
Total 8100 · Admin & Overhead Expense	13,738.45	135,176.19
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	40,869.00
8210-20 · Legal - Proactive	268.89	10,021.89
8210-30 · Litigation-Lobbing Staff Salary	132.82	165.96
Total 8210 · Legal	4,901.71	51,056.85
8220 · Accounting	0.00	500.00
8230 · FEC Filing & Consulting	1,600.00	14,400.00
8240 · Computer Services	2,190.00	14,418.25
8250 · Other Professional Services	0.00	1,908.00
Total 8200 · Professional Services	8,691.71	82,283.10
8300 · Depreciation Expense	2,774.32	24,968.88
Total Expense	193,600.31	1,413,647.35
Net Revenue	82,375.82	173,808.37

Balance Sheet Current vs Prior Month

As of September 30, 2021

	Sep 30, 21	Aug 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	109,750.03	103,997.69	5,752.34	5.53%
112U · BBT Check Acct 1 (Unrestricted)	27,331.34	108,796.50	(81,465.16)	(74.88%)
113R · PNC Check Acct 2 (Restricted)	55,503.06	9,137.73	46,365.33	507.41%
114R · BBT Chck Acct 2 (Rest Building)	9,135.00	10,115.71	(980.71)	(9.7%)
115R · BBT Check Acct 3 (Rest Legal)	100,999.60	2,206.24	98,793.36	4,477.91%
Total 11 · Cash	302,719.03	234,253.87	68,465.16	29.23%
Total Checking/Savings	302,719.03	234,253.87	68,465.16	29.23%
Other Current Assets				
16 · Prepaid Expenses				
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	1,590.78	1,188.56	402.22	33.84%
Total 161 · Bulk Mail Account	1,590.78	1,188.56	402.22	33.84%
165 · Prepaid Licenses	7,256.99	9,672.99	(2,416.00)	(24.98%)
166 · Prepaid Insurance	3,760.42	3,760.42	0.00	0.0%
167 · Prepaid Convention - Spec Event				
167-10 · Prepaid Convention General Exp	2,526.00	945.00	1,581.00	167.3%
Total 167 · Prepaid Convention - Spec Event	2,526.00	945.00	1,581.00	167.3%
169 · Other Prepaid Expense	11,440.00	1,785.00	9,655.00	540.9%
Total 16 · Prepaid Expenses	26,574.19	17,351.97	9,222.22	53.15%
Total Other Current Assets	26,574.19	17,351.97	9,222.22	53.15%
Total Current Assets	329,293.22	251,605.84	77,687.38	30.88%
Fixed Assets				
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	16,796.61	16,796.61	0.00	0.0%
174 · Computer Hardware	38,089.67	22,801.27	15,288.40	67.05%
175 · Computer Software	134,613.90	134,613.90	0.00	0.0%
177 · Office Building				
177-10 · Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 · Land	347,881.00	347,881.00	0.00	0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	70,519.11	70,519.11	0.00	0.0%
179 · Accumulated Depreciation	(281,561.05)	(278,786.73)	(2,774.32)	(1.0%)
Total 17 · Fixed Assets	829,336.97	816,822.89	12,514.08	1.53%
Total Fixed Assets	829,336.97	816,822.89	12,514.08	1.53%
TOTAL ASSETS	1,158,630.19	1,068,428.73	90,201.46	8.44%

LIABILITIES & EQUITY	Sep 30, 21	Aug 31, 21	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	22,615.98	22,569.60	46.38	0.21%
Total Accounts Payable	22,615.98	22,569.60	46.38	0.21%
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	10,426.93	25,828.00	(15,401.07)	(59.63%)
242 · Accrued Vacation	25,486.00	23,108.00	2,378.00	10.29%
244 · Other Accrued Expenses	4,099.55	34,542.83	(30,443.28)	(88.13%)
245 · Accrued Real Estate Tax	2,198.46	1,465.64	732.82	50.0%
Total 24 · Accrued Expenses	42,210.94	84,944.47	(42,733.53)	(50.31%)
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	0.00	0.04	(0.04)	(100.0%)
252 · 401(k) Liability	1,621.50	0.00	1,621.50	100.0%
Total 25 · Accrued Payroll Taxes	1,621.50	0.04	1,621.46	4,053,650.0%
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	57,279.67	8,388.34	48,891.33	582.85%
Total 27 · Deferred Liabilities	57,279.67	8,388.34	48,891.33	582.85%
Total Other Current Liabilities	101,112.11	93,332.85	7,779.26	8.34%
Total Current Liabilities	123,728.09	115,902.45	7,825.64	6.75%
Total Liabilities	123,728.09	115,902.45	7,825.64	6.75%
Equity				
31 · General Operating	749,228.74	847,041.39	(97,812.65)	(11.55%)
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,730.39	1,730.39	0.00	0.0%
3210 · Fund - Building	9,135.00	10,115.71	(980.71)	(9.7%)
3213 · Fund - Legal Action Fund	100,999.60	2,206.24	98,793.36	4,477.91%
Total 32 · Temp. Restricted Balances	111,864.99	14,052.34	97,812.65	696.06%
Net Revenue	173,808.37	91,432.55	82,375.82	90.1%
Total Equity	1,034,902.10	952,526.28	82,375.82	8.65%
TOTAL LIABILITIES & EQUITY	1,158,630.19	1,068,428.73	90,201.46	8.44%

Statement of Cash Flows

September 2021

	<u>Sep 21</u>	<u>Jan - Sep 21</u>
OPERATING ACTIVITIES		
Net Revenue	82,375.82	173,808.37
Adjustments to reconcile Net Income to net cash provided by operations:		
130-10 · Shaber - 1st International Bank	0.00	23,382.97
161-10 · Prepaid Bulk Mail VA	(402.22)	(819.16)
165 · Prepaid Licenses	2,416.00	(7,256.99)
167-10 · Prepaid Convention General Exp	(1,581.00)	(2,526.00)
169 · Other Prepaid Expense	(9,655.00)	(11,440.00)
21 · Accounts Payable	46.38	(959.78)
241 · Accrued Payroll	(15,401.07)	(9,741.06)
242 · Accrued Vacation	2,378.00	(948.00)
244 · Other Accrued Expenses	(30,443.28)	3,301.55
245 · Accrued Real Estate Tax	732.82	2,198.46
251 · Payroll Tax Liabilities	(0.04)	(0.04)
252 · 401(k) Liability	1,621.50	1,621.50
272 · Deferred Convention Revenue	48,891.33	55,310.67
Net cash provided by Operating Activities	<u>80,979.24</u>	<u>225,932.49</u>
INVESTING ACTIVITIES		
174 · Computer Hardware	(15,288.40)	(15,288.40)
179 · Accumulated Depreciation	2,774.32	24,968.88
Net cash provided by Investing Activities	<u>(12,514.08)</u>	<u>9,680.48</u>
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	0.00	(27,172.41)
31 · General Operating	(97,812.65)	(67,888.06)
3210 · Fund - Building	(980.71)	(5,677.21)
3213 · Fund - Legal Action Fund	98,793.36	74,685.21
Net cash provided by Financing Activities	<u>0.00</u>	<u>(26,052.47)</u>
Net cash increase for period	68,465.16	209,560.50
Cash at beginning of period	234,253.87	93,158.53
Cash at end of period	<u>302,719.03</u>	<u>302,719.03</u>

RELATED PARTY TRANSACTIONS AS OF: 09/30/21

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Erin Adams	Life Member	\$ 42.00	\$ 126.00	\$ 1,938.70	Yes
Paul Bilyeu *	Life Member	\$ 100.00	\$ 3,900.00	\$ 12,460.00	Yes
Whitney Bilyeu	Life Member	\$ 908.00	\$ 1,413.00	\$ 8,725.25	Yes
Joseph Bishop-Henchman **	Life Member	\$ -	\$ 125.00	\$ 15,267.50	
Richard Bowen	06/14/22 - 05/24/22	\$ -	\$ 175.00	\$ 1,351.00	
Matthew Bughman	12/31/21 - 10/01/22	\$ 10.00	\$ 90.00	\$ 177.50	Yes
Christopher Campbell *	Life Member	\$ -	\$ 900.22	\$ 1,765.22	
Tucker Coburn **	12/31/21 - 06/02/22	\$ -	\$ 25.00	\$ 688.00	
Laura Ebke	Life Member	\$ 429.50	\$ 681.00	\$ 5,691.00	Yes
Timothy Ferreira	Life Member	\$ 50.00	\$ 1,954.50	\$ 7,584.09	Yes
Alex Flores	06/23/22 - 06/23/22	\$ -	\$ 25.00	\$ 301.00	
Kevin Hagan *	10/12/22 - 08/16/22	\$ -	\$ 40.00	\$ 917.00	
Timothy Hagan	Life Member	\$ 10.00	\$ 431.36	\$ 11,568.18	Yes
Jared Hall	Life Member	\$ 10.00	\$ 1,440.00	\$ 2,251.50	Yes
Caryn Ann Harlos	Life Member	\$ 25.00	\$ 475.00	\$ 8,035.09	Yes
Jeffery Hewitt	Life Member	\$ -	\$ 250.00	\$ 3,725.00	
Susan Hogarth	Life Member	\$ 10.30	\$ 1,241.05	\$ 4,853.49	Yes
Richard Longstreth	Life Member	\$ 25.00	\$ 315.00	\$ 3,019.00	Yes
Chris Luchini	Life Member	\$ -	\$ 2,895.00	\$ 7,097.00	
Kenneth Moellman	Life Member	\$ 264.75	\$ 316.25	\$ 3,703.00	Yes
Dustin Nanna	07/10/22 - 07/31/22	\$ -	\$ 25.00	\$ 2,107.00	Yes
Steven Nekhaila	Life Member	\$ 100.00	\$ 120.00	\$ 3,400.40	
John Phillips	Life Member	\$ 75.00	\$ 1,424.00	\$ 6,427.20	Yes
Hillary Priebe *	04/07/20 - 03/21/20	\$ -	\$ -	\$ 125.00	
Erik Raudsep	Life Member	\$ 235.30	\$ 3,016.30	\$ 6,376.60	Yes
Nicholas Sarwark *	Life Member	\$ -	\$ 120.00	\$ 7,336.00	
Valerie Sarwark	Life Member	\$ 10.30	\$ 133.60	\$ 2,367.90	Yes
David Sexton	02/14/22 - 10/01/22	\$ 5.15	\$ 86.35	\$ 2,315.65	Yes
Victoria Paige Sexton *	12/31/21 - 10/01/22	\$ 5.15	\$ 196.35	\$ 917.15	Yes
Joshua Smith	05/01/22 - 05/01/22	\$ -	\$ 125.00	\$ 1,938.00	
David Valente	Life Member	\$ 10.00	\$ 1,255.00	\$ 4,337.09	Yes
John Wilford	07/15/22 - 07/15/22	\$ -	\$ 25.75	\$ 314.75	
Francis Wendt **	03/01/22 - 06/01/22	\$ -	\$ 40.00	\$ 839.00	
Total Contributions:		\$ 2,325.45	\$ 23,385.73	\$ 139,920.26	

* Non LNC Member disclosed related party ** Thru May only

Related Party Disbursements	Memo	Disbursements	Disbursements
Caryn Ann Harlos	Reimbursed Expenses	\$ -	\$ 333.43
Kenneth Moellman	Reimbursed Expenses	\$ 1,640.90	\$ 1,640.90
LPAL - LP Alabama	Ballot Access Petitioning	\$ 17,402.00	\$ 22,417.50
LPAR - LP Arkansas	Ballot Access Petitioning	\$ -	\$ 13,219.00
LPAZ - LP Arizona	State Membership Transfer	\$ -	\$ 622.30
LPCA - LP California	State Membership Transfer	\$ 1,775.00	\$ 3,175.00
LPCO - LP Colorado	State membership Transfer	\$ -	\$ 25.00
LPGA - LP Georgia	Training Reimbursement	\$ -	\$ 1,000.00
LPUT - LP Utah	Event Dinner	\$ 190.00	\$ 190.00
Total Disbursements:		\$ 21,007.90	\$ 42,623.13

CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 09/30/21

Chair	Memo	MTD	YTD
Ranota Banks	1st Quarter - Lpedia Filing	\$ -	\$ 1,000.00