Red Hat Consulting

Excited by the thought of a fast-paced, extremely technical role that also lets you flex your interpersonal skills? Red Hat Consulting is the place for you! Join our team as an Associate Consultant, where you'll quickly become a trusted advisor to our clients on the latest hybrid cloud technologies. This opportunity is perfect for current seniors or recent college graduates looking to start in Feb 2023 or Summer 2023.

The Role

What is the CLP?
The Red Hat Consulting Launch Program (CLP) is a structured program for early-career consultants that prepares you for success in the field and within Red Hat. The program provides a consistent and effective experience for each individual from on-boarding through their initial successful engagements. This is done through enablement, coaching, mentoring, career planning, and on-the-job learning activities that teach technical, professional, and consulting life skills.

Find out more:
See the job posting on the Red Hat Careers page for more information and to apply!

What is an Associate Consultant?
At Red Hat, our consultants play a key role as passionate promoters of the adoption of Red Hat's solutions for our customers by leveraging your technical expertise, software development skills, as well as interpersonal skills .

Use your technical and interpersonal skills to help our enterprise customers better manage their Red Hat assets through discovery and analysis with Red Hat's solutions. As a Consultant, you will guide customers in building Red Hat infrastructures that are scalable, optimally managed, and aligned with Red Hat's business model. You'll need to balance broad technical experience, passion for open source, thorough understanding of business processes, and the ability to identify and solve issues at the enterprise level.
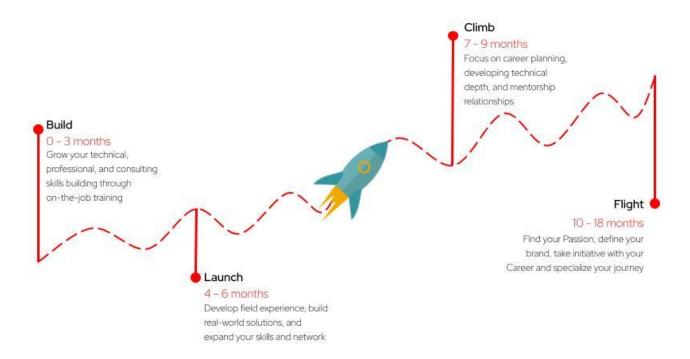
As part of this role, you will join the Red Hat Consulting Launch Program (CLP), designed for early-career consultants to be successful by focusing on your technical and non-technical skills. The program will guide you along your Red Hat journey in three phases: Foundation Skills, Field Readiness, and Building Your Brand.

What can an Associate Consultant expect from their day to day lives?
- Delivery on client engagements where they will be a contributor on technical projects
- A fast-paced, ever-changing environment with a focus on the continuous development of technical and interpersonal skills
- An environment of high collaboration with other Red Hat associates as well as clients and Red Hat users

What does the program look like?

The program will guide you along your Red Hat journey in three phases:
- Build - Gain hands-on experience with enterprise development practices, Red Hat products, key technologies, and through enablements designed and taught by Red Hat Consulting experts
- Launch - Apply your new skills by innovatively tackling problems in a team-based environment of Red Hat Consultants and clients as a hands-on-keyboard contributor
- Climb - Grow your career through combining your personal talents and passions with the skills you've learned, and build your network through mentorship relationships
- Flight- Find your passion and brand while establishing your personalized career and development plans

What technologies will I work with?
You'd be working with emerging technologies and the Red Hat products related to them, including Red Hat OpenShift Container Platform, Ansible, and many more. The exact technologies vary based on the specific projects that you would be on. You can expect to work either on IT Automation technologies, infrastructure technologies (such as OpenShift installation and configuration), and/or backend application development with middleware technologies.

What technical background should I have?
This role is extremely technical. You should come in ready to put technical aptitude to the test and a desire to learn much more. You'll have an opportunity to learn specific technologies but should be very comfortable with technology and have the ability to keep pace in a fast-paced environment. Preferably, you have experience in either backend application development or infrastructure, and are looking to deepen your knowledge in those areas.

What are the minimum requirements?
As the key to any part of consulting, a candidate MUST be willing to travel up to 100% (when it is safe to do so). Candidates must be eligible to work in the US without further sponsorship.
Also, you must be interested in being a consultant and all that comes with it. This includes an incredibly fast-paced environment and high interaction with other team members and clients, both on interpersonal skills and technical skills. As a Red Hat Associate Consultant, you will be the face of Red Hat to our clients, partners and the external world, and will represent our company culture. You'll use your expertise to understand the client's needs and create a technical solution to best fit them.

Additionally, you must be willing to be based out of one of our geographical regions (Northeast, Southeast, Central or West) and live within 1 commutable hour from a major airport. Regional preferences and regional based offers are given on a first come first serve basis that aligns to our business needs. While we will try to align candidates to their first preference, we cannot guarantee that their offer will be based on their first preference.

I'm actually looking for an internship...
We have 200 internships available across North America based in our Raleigh, Boston, and Westford offices. We offer internships within our IT, Technology, Finance, People, Legal, Marketing, Sales, Facilities, and Operations teams. For more information and to apply, go to the Red Hat Careers page.

The Application Process

Where can I get more information?
Candidates can go to the Red Hat Careers page to find out more and apply. From there, a recruiter will be in touch with next steps / additional information.

What are the next steps?
APPLY ONLINE. All candidates *must* apply online to be part of our pipeline. From there, our recruiters will contact the candidate with more information.

What are the important steps in the process?
All candidates will follow the below process:
- Online applications: Submit ASAP
- HackerRank: An online technical assessment. This is not used as a final decision-maker, but rather a gauge of technical aptitude. Candidates should not view the results of this as a deal-breaker or maker
- Phone Interview: 1 phone interview that will range from behavioral to technical in the questions asked
- Final interviews: Early November. If the candidate moves forward, they will be invited to attend final interviews virtually
- Final Offers

Come join a team that's eager to have you grow and learn with us! Red Hat Consulting is THE place to quickly take what you know and turn it into real-world experience with the leaders of cloud technology.